



2016 Q3

**“ Financial Statements ”**  
**Crédit Agricole Egypt**



CRÉDIT AGRICOLE

More than a Promise... a Commitment

**CREDIT AGRICOLE - EGYPT**  
**Egyptian Joint Stock Company**  
**Separate Financial Statements**  
**And Auditors' Limited Report**  
**For The Period Ended 30 September 2016**

**Mansour & Co. PricewaterhouseCoopers**  
**Public Accountants**

**KPMG Hazem Hassan**  
**Public Accountants & Consultants**

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## **Independent Auditors' Limited Review Report**

**To : Credit Agricole Egypt (SAE) Board of Directors**

### **Introduction**

We have performed a limited review on the accompanying separate financial statements of Credit Agricole Egypt (SAE) which comprise the balance sheet as of 30 September 2016 and the statement of income, statement of changes in equity and cash flow statement for the period ended and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim financial statements in accordance with the Central Bank of Egypt's rules issued on December 16, 2008. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

### **Scope of Limited Review**

We conducted our limited review in accordance with the Egyptian standard on review engagements (2410) "Limited Review of Interim Financial Statement Performed by the Independent Auditor Of the Entity". A limited review of interim financial statements consists of making inquiries , primarily of persons responsible for financial and accounting matters in the Bank , and applying analytical and other limited review procedures . A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit . Accordingly, we do not express an audit opinion on these interim financial statements.

### **Conclusion**

Based on our limited review , nothing has come to our attention that causes us to believe that accompanying interim financial statement do not present fairly , in all material respects, the financial position of the Bank as of 30 September 2016 and of its financial performance and its cash flows for the period ended in accordance with the central bank of Egypt's rules issued on December 16,2008 and the prevailing Egyptian laws .

### **Auditors**

**Tarek Farid Mansour**  
**Mansour & Co. PricewaterhouseCoopers**  
**Public Accountants**

**Salah Eldeen Elmasary**  
**KPMG Hazem Hassan**  
**Public Accountants & Consultants**

Cairo 9 November 2016

## Separate Balance Sheet - At 30 September 2016

(All amounts are in thousand Egyptian pounds)

	Notes	30 September 2016	31 December 2015
<b><u>Assets</u></b>			
Cash and due from Central Bank of Egypt	16	2,861,430	2,087,042
Due from banks	17	6,313,852	6,221,432
Treasury bills	18	8,822,945	6,248,484
Held for trading investments	19	318,652	60,805
Loans to banks	20	269,283	167,470
Loans and advances to customers	21	13,994,513	13,662,070
Derivative financial instruments	22	96,764	31,601
<b><u>Financial Investments</u></b>			
Available for sale investments	23	2,604,126	2,343,302
Held to maturity investments	23	76,634	76,634
Investments in Subsidiaries	24	143,822	143,822
Intangible assets	25	64,339	58,070
Other assets	26	336,272	252,421
Fixed assets	27	541,612	563,075
<b>Total assets</b>		<b>36,444,244</b>	<b>31,916,228</b>
<b><u>Liabilities and Owners' Equity</u></b>			
<b><u>Liabilities</u></b>			
Due to banks	28	483,566	120,769
Customers' deposits	29	30,367,305	26,663,203
Derivative financial instruments	22	94,463	35,397
Other liabilities	30	1,458,482	1,249,429
Current income tax liability		165,256	129,846
Other provisions	31	136,063	165,914
Retirement benefit obligations	32	46,415	46,415
<b>Total liabilities</b>		<b>32,751,550</b>	<b>28,410,973</b>
<b><u>Owners' Equity</u></b>			
Paid-in Capital	33	1,243,668	1,243,668
Reserves	34	319,671	362,876
Retained earnings	34	2,129,355	1,898,711
<b>Total owners' equity</b>		<b>3,692,694</b>	<b>3,505,255</b>
<b>Total liabilities and owners' equity</b>		<b>36,444,244</b>	<b>31,916,228</b>

**Francois E. Drion**

**Chairman & Managing Director**

November 3, 2016

- The accompanying notes are an integral part of these financial statements.
- Auditors' limited report attached

## Separate Statement of Income - At 30 September 2016

(All amounts are in thousand Egyptian pounds)

		1/1/2016	1/1/2015	1/7/2016	1/7/2015
		To	To	To	To
	<u>Notes</u>	<u>30/9/2016</u>	<u>30/9/2015</u>	<u>30/9/2016</u>	<u>30/9/2015</u>
Interest on loans and similar income	6	2,320,634	1,976,745	866,787	672,489
Interest expenses and similar charges	6	(864,905)	(818,532)	(329,737)	(270,261)
<b>Net interest income</b>		<b>1,455,729</b>	<b>1,158,213</b>	<b>537,050</b>	<b>402,228</b>
				-	
Fees and commission income	7	454,600	467,894	141,535	157,653
Fees and commission expense	7	(114,653)	(106,080)	(37,624)	(39,581)
<b>Net fee and commission income</b>		<b>339,947</b>	<b>361,814</b>	<b>103,911</b>	<b>118,072</b>
				-	
Dividend income	8	9,817	10,817	-	(182)
Net trading income	9	122,130	126,658	27,518	33,532
Gains (Losses) from financial investments	10	4,785	9,315	4,582	1,425
Impairment charge for credit losses	11	(89,493)	(89,183)	(65,257)	(38,113)
Administrative expenses	12	(629,129)	(578,644)	(214,256)	(194,101)
Other operating income (expenses)	13	48,316	38,014	44,014	21,535
<b>Profit before income tax</b>		<b>1,262,102</b>	<b>1,037,004</b>	<b>437,562</b>	<b>344,396</b>
				-	
Income tax expense	14	(286,399)	(287,099)	(94,133)	(77,489)
<b>Profit for the year</b>		<b>975,703</b>	<b>749,905</b>	<b>343,429</b>	<b>266,907</b>
<b>Earnings per share</b>	15	2.82	2.18	0.99	0.84

The accompanying notes are an integral part of these financial statements

**Separate statement of changes in owners' equity - At 30 September 2016**

(All amounts are in thousand Egyptian pounds)

**30 September 2015**

Balance as at 1 January 2015 as previously issued	1,148,000	343,253	1,440,325	2,931,578
Dividends relating to 2014	-	-	(471,917)	(471,917)
Transfer to Capital reserve		4,703	(4,703)	-
Transfer to Legal reserve	-	33,883	(33,883)	-
Balance as at 1 January 2015	<b>1,148,000</b>	<b>381,839</b>	<b>929,822</b>	<b>2,459,661</b>
Net change in fair value of available for sale investments, net of tax	-	7,933	-	7,933
Net profit for the year	-	-	749,905	749,905
<b>Balance as at 30 September 2016</b>	<b>1,148,000</b>	<b>389,772</b>	<b>1,679,727</b>	<b>3,217,499</b>

	<b>Paid in capital</b>	<b>Reserves</b>	<b>Retained earnings</b>	<b>Total</b>
	1,148,000	343,253	1,440,325	2,931,578
	-	-	(471,917)	(471,917)
		4,703	(4,703)	-
	-	33,883	(33,883)	-
	<b>1,148,000</b>	<b>381,839</b>	<b>929,822</b>	<b>2,459,661</b>
	-	7,933	-	7,933
	-	-	749,905	749,905
	<b>1,148,000</b>	<b>389,772</b>	<b>1,679,727</b>	<b>3,217,499</b>

**30 September 2016**

Balance as at 1 January 2016 as previously issued	1,243,668	362,876	1,898,711	3,505,255
Dividends relating to 2015	-	-	(702,595)	(702,595)
Transfer to Capital reserve		21,875	(21,875)	-
Transfer to Legal reserve	-	20,589	(20,589)	-
Balance as at 1 January 2016	<b>1,243,668</b>	<b>405,340</b>	<b>1,153,652</b>	<b>2,802,660</b>
Net change in fair value of available for sale investments, net of tax	-	(85,669)	-	(85,669)
Net profit for the year	-	-	975,703	975,703
<b>Balance as at 30 September 2016</b>	<b>1,243,668</b>	<b>319,671</b>	<b>2,129,355</b>	<b>3,692,694</b>

	<b>Paid in capital</b>	<b>Reserves</b>	<b>Retained earnings</b>	<b>Total</b>
	1,243,668	362,876	1,898,711	3,505,255
	-	-	(702,595)	(702,595)
		21,875	(21,875)	-
	-	20,589	(20,589)	-
	<b>1,243,668</b>	<b>405,340</b>	<b>1,153,652</b>	<b>2,802,660</b>
	-	(85,669)	-	(85,669)
	-	-	975,703	975,703
	<b>1,243,668</b>	<b>319,671</b>	<b>2,129,355</b>	<b>3,692,694</b>

- The accompanying notes are an integral part of these financial statements

### Separate Statement of Cash Flows - At 30 September 2016

(All amounts are in thousand Egyptian pounds)

	<b>30 September 2016</b>	<b>30 September 2016</b>
<b><u>Cash flows from operating activities</u></b>		
Net profit before tax	<b><u>1,262,102</u></b>	<b><u>1,037,004</u></b>
Adjustments to reconcile net profit to cash flow from operating activities:		
Depreciation and amortization	50,543	44,716
Impairment charge for Loans	89,493	89,183
Other provision charges	(25,905)	(12,377)
Used provision - other than loans provision	(2,816)	(3,563)
Amortization of discount on available for sale investments	8,187	4,090
Foreign currencies revaluation of provisions rather than LLP	8,948	4,759
Foreign currencies revaluation of investments rather than TRD	(3,124)	959
(Profit)Loss on available for sale investments	(47)	319
Impairment charge on available for sale investments	6,994	-
(Profit) on sale of fixed assets	(18,284)	(21,875)
<b>Operating profit before changes in operating assets &amp; liabilities</b>	<b><u>1,376,091</u></b>	<b><u>1,143,215</u></b>
<b><u>Net decrease (increase) in assets and liabilities</u></b>		
Due from Central Bank of Egypt	(419,986)	(60,836)
Due from banks	(2,694)	(6,577)
Treasury bills	(3,331,704)	121,856
Held for trading investments	(257,847)	(130,197)
Loans and advances	(533,077)	(1,475,763)
Derivative financial instruments (net)	(6,097)	2,022
Other assets	(57,627)	(33,523)
Due to banks	362,797	166,249
Customers' deposits	3,704,103	1,101,009
Other liabilities	198,972	200,997
Income taxes paid	(250,989)	(271,071)
<b>Net cash from operating activities</b>	<b><u>781,942</u></b>	<b><u>757,381</u></b>
<b><u>Cash flows from investing activities</u></b>		
Purchase of assets & branches leasehold improvements	(43,945)	(72,083)
Proceeds from sale of fixed assets	9,986	22,158
Proceeds from sale / redemption of securities other investments	930,392	673,391
Purchases of securities other than trading other investments	(1,288,895)	(736,450)
<b>Net cash from investing activities</b>	<b><u>(392,462)</u></b>	<b><u>(112,984)</u></b>
<b><u>Cash flows from financing activities</u></b>		
Dividends paid	(702,595)	(471,917)
<b>Net cash from financing activities</b>	<b><u>(702,595)</u></b>	<b><u>(471,917)</u></b>



<b>Net cash and cash equivalents during the period</b>	(313,115)	172,480
Cash and cash equivalents at beginning of the period	7,604,131	7,813,921
<b>Cash and cash equivalents at end of the period</b>	<b>7,291,016</b>	<b>7,986,401</b>
<b><u>Cash and cash equivalents are represented in :</u></b>		
Cash and due from Central Bank of Egypt	2,861,430	2,267,151
Due from banks	6,313,852	6,809,957
Treasury bills	8,822,945	6,259,241
Balances with Central Bank of Egypt (Reserve ratio)	(1,781,017)	(1,396,496)
Deposits with banks ( Maturity more than three months)	(827,998)	(965,969)
Treasury bills ( Maturity more than three months)	(8,098,196)	(4,987,483)
<b>Cash and cash equivalents at end of the period</b>	<b>7,291,016</b>	<b>7,986,401</b>

- The accompanying notes are an integral part of these financial statements.

## 1. General Information

Credit Agricole - Egypt Bank (S.A.E.) provides corporate banking, retail, and investment banking services in the Arab Republic of Egypt and foreign countries through its head office at 5<sup>th</sup> Settlement and 80 branches, that employs over 2031 people at the balance sheet date.

The bank is an Egyptian Joint Stock Company and is incorporated in accordance with law 159 of 1981 in the Arab Republic of Egypt. The head office of the bank is at the Touristic Area, land piece (9/10/11/12/13), 5th Settlement, Cairo Governance, Egypt. The bank is listed in Cairo and Alexandria Stock Exchanges.

Financial statements approved on board dated November 3, 2016

## 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to the years presented unless otherwise stated.

- **Basis of preparation**

The separate financial statements have been prepared in accordance with the rules of preparation and presentation of the Bank's financial statements issued by the Central Bank of Egypt on 16 December 2008, under the historical cost convention, as modified by the revaluation of, available-for-sale financial assets, financial assets and financial liabilities held at fair value through profit or loss and all derivatives contracts.

The separate financial statements are prepared in accordance with the requirements of related applicable Egyptian laws and regulations. The bank has prepared also consolidated Financial statements for the bank and its subsidiaries in accordance with the Egyptian accounting standards, which are companies in which the bank owns, directly or indirectly, more than half the voting rights, or has the ability to control the financial and operating policies regardless of the type of activity. The consolidated financial statements can be obtained from the bank management. Investments in subsidiaries and associates are presented in the separate financial statements along with their accounting treatment with cost less impairment loss.

The bank's separate financial statements are read with its consolidated financial statements, as of and for the financial period ended 30 September 2016 so that complete information can be obtained about the financial position of the bank, the results of its operations, its cash flows, and changes in its owners' equity.

- **Subsidiaries and associates**

- **Subsidiaries**

Subsidiaries are all entities (including special purpose entities) over which the Bank has owned directly or indirectly the power to govern the financial and operating policies, generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank controls another entity.

- **Associates**

Associates are all entities over which the bank has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Purchase method of accounting has been applied to all the acquisition operations. The cost of acquisition is measured by fair value or the assets offered/ issued equity securities / liabilities incurred/ liabilities accepted in behalf of the acquired company, at the date of the exchange, plus costs directly attributed to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the bank's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the entity acquired, the difference is recognized directly in the income statement into other operating income (expenses).

Investments in subsidiaries and associates are accounted for using the cost method. According to this method, investments are recognized by the acquisition cost including goodwill and deducting any impairment losses. Dividends are recognized in the income statement when they are declared and the bank's right to receive payment is established.

- **Segment reporting**

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments

- **Foreign currency translation**

- **Functional and presentation currency**

The financial statements are presented in Egyptian pound, which is the Bank's functional and presentation currency.

- **Transactions and balances**

The Bank maintains its accounts in Egyptian Pound. Foreign currency transactions are translated using the exchange rates prevailing at the dates of the transactions. All monetary assets and liabilities balances in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date. Foreign exchange gains and losses resulting from the settlement of such transactions are recognized in the following items in the income statement:-

- Net trading income or net income from financial instruments designated at fair value through profit or loss for trading assets.
- Other operating income (expenses) for other items.

Changes in the fair value of monetary financial instruments in foreign currency classified as available for sale debt instruments are analyzed whether revaluation differences from changes in amortized costs of the instrument, differences from changes in the prevailing exchange rates, or differences from changes in the fair value of the instrument. Revaluation differences related to changes in the amortized cost are recognized into interest income from loans and similar revenues, and those related to the changes in the exchange rates in other operating income, in the income statement. Differences from changes in the fair value are recognized among owners' equity (Fair value reserve/ Available for sale financial investments).

Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available for sale financial assets, are included in the fair value reserve in equity.

- **Financial assets**

The bank classifies its financial assets in the following categories: Financial assets at fair value through profit or loss; loans and receivables; held to maturity financial assets; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

- **Financial assets at fair value through profit or loss**

This category includes: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial assets are designated at fair value through profit or loss when:

- Doing so reduces measurement inconsistencies that would arise if the related derivative were treated as held for trading and the underlying financial instruments were carried at amortized cost for such as loans and advances to banks and clients, and debt securities in issue;
- Certain investments, such as equity investments that are managed and evaluated on a fair value in accordance with a documented risk management or investment strategy, and reported to key management personnel on that basis are designated at fair value through profit and loss.
- Financial instruments, such as debt instruments held, containing one or more embedded derivatives, significantly modify the cash flows are designated at fair value through profit and loss

- **Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- Those that the bank intends to sell immediately or in the short term, which are classified as held for trading, and those that the bank upon initial recognition designates as at fair value through profit or loss;
- Those that the bank upon initial recognition designates as available for sale; or
- Those for which the bank may not recover substantially all of its initial investment, other than because of credit deterioration.

- **Held-to-maturity financial assets**

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. If the bank were to sell other than an insignificant amount except for specific situations, the entire category would be reclassified as available for sale .

- **Available-for-sale financial assets**

Available-for-sale investments are non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

**The following is followed for financial assets:**

- 
- Regular-way purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognized on trade-date, the date on which the Bank commits to purchase or sell the asset.
  - Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the income statement in net trading income. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they are extinguished – that is, when the obligation is discharged, cancelled or expires.
  - Available for sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortized cost.
  - Gains and losses arising from changes in the fair value of the ‘financial assets at fair value through profit or loss’ category are included in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available for sale financial assets are recognized directly in equity, until the financial asset is derecognized or impaired. At this time, the cumulative gain or loss previously recognized in equity is recognized in income statement.
  - Interest calculated using the effective interest method and foreign currency gains and losses on monetary assets classified as available for sale are recognized in the income statement. Dividends on available for sale equity instruments are recognized in the income statement when the entity’s right to receive payment is established.
  - The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, the Bank establishes fair value using valuation techniques. These include the use of recent arm’s length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants, and if the Bank could not assess the fair value of the equity instruments classified as available for sale, these instruments measured at at cost less impairment .
  - The bank may choose to reclassify the available for sale financial assets where the definition of loans and receivables (bonds and loans) is applicable from Available for sale to Loans and receivables or Held to maturity financial assets as the bank has an intent to held them for the perspective future or to the date of maturity. Reclassifications are made at fair value as of the reclassification date and any profits or losses related to these assets to be recognized in the owners’ equity as follows:
    - In case of the financial asset which has fixed maturity date, profits and losses are amortized over the remaining period of the for the held to maturity investments using the Effective interest rate. Any difference between the value using amortized cost and the value based on the maturity date to be amortized over the financial asset remaining period using the effective interest rate method.
    - In case of the financial asset which does not have fixed maturity date, profits and losses remain in the owners’ equity till the selling or disposing the financial asset. At that time they will be recognized the profits and losses. In case of the subsequently impairment of the financial asset value , any previously recognized profits or losses in owners’ equity will be recognized in profits and losses .
  - If the bank modified its estimations for the receivables and the payables then the book value of the financial asset (or group of financial assets) will be adjusted to reflect the effective cash flows and the modified assessments to recalculate the book value through calculation

the present value for the estimated future cash flows using the effective interest rate of the financial asset and the adjustment will be recognized I as a revenue or expense in the profits and losses.

- In all cases if the bank reclassified a financial asset as mentioned before and the bank subsequently increased the estimated future cash inflows as a result of the increase of what will be collected from these receivables, This increase is to be recognized as an adjustment of the effective interest rate starting from the change in estimation date and not an adjustment of the book value in the change in estimation date.

- **Offsetting financial instruments**

Financial assets and liabilities are offset when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Treasury bills sold subject to repurchase agreements ('repos') in the balance sheet under "Due to Banks" and purchased under agreements to resell ('reverse repos') in the balance sheet under "Due from Banks".

- **Derivative financial instruments**

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets (or including recent market transactions, and valuation techniques for example including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Certain derivatives embedded in other financial instruments, such as the conversion option in a purchased convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract and the host contract is not carried at fair value through profit or loss. These embedded derivatives are measured at fair value, with changes in fair value recognized in the income statement into net trading income unless the bank chooses to designate the hybrid contracts at fair value through profit or loss.

- **Recognition of deferred day one profit and loss**

The best evidence of fair value at initial recognition is the transaction price (the fair value of the consideration given or received), unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instruments or based on valuation technique. When the bank has entered into transactions that come due after the lapse of a long period of time, fair value is determined using valuation models whose inputs do not necessarily come from quoted prices or market rates. These financial instruments are initially recognized at the transaction price, which represents the best index to fair value, despite the value obtained from a valuation model may be different. The difference between the transaction price and the model value is not immediately recognized, commonly referred to as "day one gains or losses". It is included in other assets in case of loss, and other liabilities in case of gain.

- **Interest income and expense**

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss, are recognized within 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been classified as nonperforming or impaired, related interest income is not recognized and is recorded in marginal records apart from the financial statements, and is recognized as revenues according to cash basis as follows:

- When they are collected, after receiving all pas due installments for consumption loans, mortgage loans, and small business loans.
- For corporate loans, cash basis is also applied, where the return subsequently calculated is raised in accordance with the loan rescheduling contract, until 25% of the rescheduling installments are repaid, with a minimum of one year of regular repayment scheme. In case the counterparty persists to regularly pay, the return calculated on the loan outstanding is recognized in interest income. (interest on rescheduling without deficits) without interests aside before rescheduling which is avoiding revenues except after paying all the loan balance in the balance sheet before rescheduling.

- **Fee and commission income**

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognized as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognized as revenue when the syndication has been completed and the bank has retained no part of the loan package for itself or has retained a part at the same effective interest rate as the other participants.

Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognized on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognized based on the applicable service contracts, usually on a time-apportionate basis. Asset management fees related to investment funds are recognized rateably over the period in which the service is provided. The same principle is applied for financial planning and custody services that are continuously provided over an extended period of time.

- **Dividend income**

Dividends are recognized in the income statement when the bank's right to receive payment is established.

- **Purchase and sale agreements and sale and repurchase agreements**

Securities sold subject to repurchase agreements are presented in Due to Banks the balance sheet. Securities purchased under agreements to resell are presented added to Due from Banks in the balance sheet, and presented on net basis, the difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.



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- **Impairment of financial assets**

- **Financial assets carried at amortized cost**

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- Significant financial difficulties of the issuer or obligor;
- Breach of contract such as default in interest or principal payment;
- It becomes probable that the borrower will enter bankruptcy or other financial reorganization;
- Deterioration of the borrower's competitive position;
- The bank, for economic or legal reasons relating to the borrower's financial difficulties, granting to the borrower a concession that the bank would not otherwise consider;
- Deterioration in the value of collateral; and
- Downgrading the credit status.

The existence of clear data that indicates measurable decrease in estimated future cash flows from a group of financial assets are considered as objective evidence of impairment for that group. Irrespective of the ability of identifying that reduction for each individual asset.e.g, the increase in number of repayment defaults for a particular banking product.

The estimated period between a losses occurring and its identification is determined by the Bank for each identified portfolio.

The estimated period between a losses occurring and its identification is determined by local management for each identified portfolio. In general, the periods used vary between three months and twelve months.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant and the following is considered:

- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment using historical probabilities of default.
- Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment, Otherwise it will added to the group of the financial assets.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the bank may measure impairment on the basis of an instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flow that may result from foreseeable less costs for obtaining and selling the collateral.



For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the bank to reduce any differences between loss estimates and actual loss experience.

The bank assess the collective impairment for group of financial assets with similar credit risk characteristics and collectively assesses them for impairment using historical probabilities of default, and individually for the impaired loans using discounted cash flows, and compared to the obligor risk rating. Differences between the two methods are transferred from retained earnings to general banking reserve, if the obligor risk rating requires more impairment.

○ **Available for sale financial assets**

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets classified as available for sale or held to maturity is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired.

● **Intangible Assets**

○ **Goodwill**

Goodwill represents the excess of the cost of an acquisition over the fair value of the bank's share of the net identifiable assets of acquired subsidiary or associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill is tested annually for impairment where goodwill is amortized by a 20% or with the impairment recognized whichever is greater. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

○ **Computer programs:**

Computers' software related development and maintenance expenses are recognized in the income statement when incurred Intangible asset is recognized for specific direct costs of computer programs under the bank's control and where a probable economic benefit is expected to be generated for more than one year. Direct costs include program development staff costs, and appropriate allocation of the overhead costs.

Development costs are recognized as computer program in which lead to an increase or expansion in the performance of computer programs.

These costs are amortized on the basis of the expected useful lives, and not more than five years.

- **Property, plant and equipment**

Land and building comprise mainly head office, branches and offices. All property, plant and equipment is stated at historical cost less depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed asset items.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

○ Buildings	20:30 years
○ Fixtures	5 years
○ Furniture	10 years
○ Machinery and equipment	8 years
○ Vehicles	5 years
○ Computers	5 years
○ Others	10 years

- **Impairment of non-financial assets**

Assets that have an indefinite useful life are not subject to amortization-except goodwill- and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

The impairment test also can be performed on a single asset when the fair value less cost to Sell or the value in use can be determined reliably. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

- **Lease**

Finance lease are accounted for according to Law No. 95 of 1995 if the contract gives the right to the lessee to purchase the assets on a specified date and with specified amount where the contract's period represents at least 75% of the expected useful life of the asset or the present value of total lease payments represents at least 90% of the asset's value. Other lease contracts are considered operating leases.

- **The Bank as a lessee**

For finance lease contracts, lease expenses including leased asset maintenance when incurred. If the Bank decides to use the purchase option, cost of the option is capitalized and depreciated over the remaining useful life of the asset using methods applied for similar assets.

Lease payments less any discounts under operating lease are charged as an expense in the income statement on a straight-line basis over the period of the lease.

- **The Bank as a Lease lord**

Rent for leased assets operating rent appear under fixed assets in the budget and destroy over the useful life of the asset's expected by the same method applied to similar assets, and rental income

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minus any discounts granted to the lessee by the straight-line method over the period of the contract.

- **Cash and cash equivalents**

For the purpose of the cash flows statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and balances due from Central Banks other than for mandatory reserve, current accounts with banks, and treasury bills and other eligible securities.

- **Other provisions**

Provisions for restructuring costs and legal claims are recognized when: the Bank has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. Reversals of provisions no longer required are presented in other operating income and (expense).

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. If the settlement is within one year or less, provisions will be measured by the contractual value if there is no material variance otherwise, it will be measured at present value.

- **Employee benefits**

- **Pension Liability**

The group applies various retirement benefit plans which are financed through contributions defined on periodical actuarial calculations and paid to Social Insurance Authority or a private insurance fund. The Bank has Defined-Benefit Plans and Defined-Contribution Plans.

**Defined-Benefit Plans:** They are retirement plans where employee benefits are sorted out based on a formula using factors such as age, duration of employment and salary history.

The liability recognized in the balance sheet, with regard to the defined-benefit plans, is the present value of the defined-benefit obligation at the date of the balance sheet less the fair value of the plan assets, together with the adjustments for unrecognized actuarial gains (losses) and past service costs.

The defined-benefit obligation is calculated annually (estimated future cash outflows) by an independent actuary using the Projected Unit Credit Method. The present value of the defined-benefit obligation is determined by discounting the estimated future cash outflows using interest rates of treasury bonds that have terms to maturity approximating the terms of the related retirement benefit liability.

The gains (losses) arising from adjustments and changes in actuarial assumptions are charged (or credited) to income if they are within 10% of the plan assets or 10% of the defined-benefit obligation, whichever is higher. In case the gains (losses) are higher than this percentage, the increase shall be charged (credited) to the income over the employees' average remaining working periods.

The past service costs are directly recognized in the income statement under administrative expenses, unless the changes made to the pension regulations are subject to the employees staying in service for a defined period of time (Vesting Period). In this case, the past service period shall be depreciated using the straight-line method over the vesting period.

**Defined Contribution Plans:** They are retirement plans in which the Bank pays certain contributions to Social Insurance Authority, and the Bank shall not be subject to any legal or constructive obligation to contribute further amounts.

The contributions are recognized as employee-benefit expenses when they are due. The prepaid contributions are recognized as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

○ **Other Post-Employment Benefit Obligations**

The Bank provides health-care benefits for retired employees (Ex EAB Staff). To be eligible for such benefits, the employee shall have to remain employed until the retirement age and fulfill a minimum limit of an employment period. The estimated costs of such benefits are depreciated over the employment period using an accounting method similar to that used in the defined-benefit plans.

○ **Social Insurance**

The Bank pays contributions to Social Insurance Authority and the Bank has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expenses when they are due.

○ **Employee profit share**

The Bank pays a percentage of the cash dividends as employee profit share; the employee profit share is recognized as part of dividends in the equity and as a liability when it is approved by the bank's general assembly, no obligation is recognized for the employees share in unappropriated profits.

● **Income tax**

The income tax on the Bank's period profits or losses includes both current tax, and deferred tax. Income tax is recognized in the income statement, except when it relates to items directly recognized into equity, in which case the tax is also recognized directly in equity. Income tax is calculated on the taxable profits using the prevailing tax rates as of balance sheet date in addition to tax adjustments for previous years.

Deferred income tax is provided on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax is determined based on the method used to realize or settle the current values of these assets and liabilities, using the tax rates prevailing as of the balance sheet date.

Deferred tax assets are recognized when it is probable that the future taxable profit will be available against which the temporary difference can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Reversal is subsequently permitted when there is a probable from its economic benefit limited to the extent reduced.

● **Borrowings**

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

The fair value of the liability portion of a convertible bond is determined using a market interest rate for an equivalent non-convertible bond. This amount is recorded as a liability on an amortized cost basis until extinguished on conversion or maturity of the bonds. The remainder of the

proceeds is allocated to the conversion option. This is recognized and included in shareholders' equity, net of income tax effects.

Preferred shares that carry a mandatory coupon or are redeemable on a specific date or at the option of the shareholders are classified as liability and are presented in Other loans.

The dividends on these preference shares are recognized in the income statement as interest expenses in an amortized cost basis using the effective interest method.

- **Share capital**

- **Share issue costs**

- Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

- **Dividends**

- Dividends are recognized in equity in the period in which they are approved by the Bank's general assembly. These dividends include the employee share and board of director's bonus as stipulated by the article of incorporation and law.

- **Treasury stocks**

- In case the Bank buy capital stock, the purchase amount is deducted from the total cost of ownership rights as represented by Treasury shares to be cancelled, and in case of sale of those shares or reissued later in all collections are added to property rights.

- **Fiduciary activities**

The Bank acts as trustees and in other fiduciary capacities those results in the holding or managing of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Bank.

- **Comparatives**

Whenever necessary, comparative figures have been adjusted to conform to changes in presentation in the current period.

### **3. Financial Risk management**

The bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The bank's aim is therefore to achieve an appropriate balance between risk and return and minimize potential adverse effects on the bank's financial performance.

The most important types of risk are credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk, interest rate and other price risk.

The bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up to date information system. The bank regularly reviews its risk management policies and systems to reflect changes in markets, products, and emerging best practice.

Risk management is carried out by a risk department under policies approved by the Board of Directors. Financial risks in close co-operation with the Group are operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, internal audit is responsible for the independent review of risk management and the control environment.

## A. Credit risk

The bank is exposed to credit risk, which is the risk of suffering financial loss, should any of the bank's customers, clients or market counterparties fail to fulfill their contractual obligations to the bank. Credit risk is the most important risk for the bank's business. Management therefore carefully manages its exposure to credit risk. Credit risk arises mainly from lending activities which resulted in loans, facilities and investment activities which result in including the financial assets in bank's assets. Credit risk is available in the off-balance sheet financial assets such as lending commitment. The credit risk management and control are centralized in a credit risk management team, which reports to the Board of Directors and head of each business unit regularly.

### A.1 Credit risk measurement

#### - Loans and advances to banks and customers

In measuring credit risk of loans and advances to banks and customers, the bank reflects three components:

- Probability of default - by the client or counterparty on its contractual obligations.
- (Current exposures to the counterparty and its likely future developments, from which the bank derive the exposure at default.
- Loss given default

Daily management bank activities involve these measurements of credit risk which reflect the expected loss (The expected loss model) and are required by the Basel committee on banking supervision. The Operational measurements can be contrasted with impairment allowances required under Egyptian Accounting Standard 26 which are based on losses that have been incurred at of the balance sheet date (the incurred loss model) rather than expected losses (Note 3/A).

The bank assesses the probability of default of individual customers using internal rating tools tailored to the various categories of the counterparty. They have been developed internally and combine statistical analysis with credit officer judgment. Clients of the bank are segmented into four rating classes. The rating scale which is as shown below reflects the range of default probabilities- defined for each rating class. This means that in principal, exposures might migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The bank regularly validate the performance of the rating and their predictive power with regard to default cases.

<b>CBE Rating</b>	<b>Internal Rating</b>	<b>Provision Percentage</b>
Good loans	A+	0%
Good loans	A	1%
Good loans	B+	1%
Good loans	B	1%
Good loans	B-	1%
Good loans	C+	1%
Good loans	C	1%
Good loans	C-	1%
Good loans	D+	2%
Good loans	D	2%
Good loans	D-	2%
Standard monitoring	E+	3%
Standard monitoring	E	5%



Special monitoring	PE-	20%
non-performing	NPE-	DCF
non-performing	F	DCF
non-performing	Z	DCF

The above ratings are reviewed and approved by the Central Bank of Egypt.

Exposure at default is based on the amounts the bank expects to be outstanding at the time of default. For example, for a loan this is the face value. For a commitment, the bank includes any amount already drawn plus the further amount that may have been drawn by the time of default, should it occur.

Loss given default or loss severity represents the bank's expectation of the extent of loss on a claim should default occur. It is expressed as a percentage of loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

#### - Debt securities and other bills

For debt securities, and other bills external rating such as (Standard & Poor's) rating or their equivalents are used by the bank for managing of the credit risk exposures. In case such ratings are unavailable, internal rating methods are used that are similar to those used for credit customers. The investment in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirements at the same time.

## A.2 Risk limit control and mitigation policies

The bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties, groups and to industries and countries.

The bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and by country are approved periodically by the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of the borrowers and potential borrowers to meet interest and capital repayment obligation and by changing these lending limits when appropriate.

Some other specific control and mitigation measures are outlined below:

### □ Collateral

The bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Charges over business assets such as premises, inventory.
- Charges over financial instruments such as debt securities and equities.

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Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the bank will seek additional collateral from the counterparty as soon as impairment indicators are identified for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances depends on the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-Backed Securities and similar instruments, which are secured by portfolios of financial instruments.

#### □ **Derivatives**

The bank maintains strict control limits on net open derivative positions (i.e., the difference between purchase and sale contracts) by both amount and term. The amount subject to credit risk is limited to expected future net cash inflows of instruments, which in relation to derivatives are only a fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the bank requires margin deposits from counterparties

Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the bank market's transactions on any single day.

#### □ **Master netting arrangements**

The bank further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of assets and liabilities shown in the balance sheet, as transactions are either usually settled on a gross basis. However, the credit risk associated with favorable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The banks overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

#### □ **Credit related Commitments**

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the bank on behalf of a customer authorizing a third party to draw drafts on the bank up to a stipulated amount under specific terms and conditions – are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards.

The bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.



### A.3 Impairment and provisioning policies

The internal systems for rating previously mentioned is focus more on credit quality mapping from the inception of the lending and investment activities. In contrast impairment allowances are recognised for financial reporting purposes only for losses that have been incurred at the balance sheet date based on objective evidence of impairment Due to the different methodologies applied the amount of incurred credit losses provided for in the financial statements are usually lower than the amount determined from the expected loss model that is used for internal operational management and Central Bank of Egypt regulations purposes.

The impairment allowance shown in the balance sheet date at period end is derived from each of the four internal rating grades, however, the largest majority of the impairment allowance comes from the lowest grading.

The table below shows the percentage of the banks on balance sheet items, relating to loans and advances and the associated impairment allowance for each of the bank internal rating categories:

Bank's Rating	30 September 2016		31 December 2015	
	Loans and facilities %	Loan loss provision %	Loans and facilities %	Loan loss provision %
1- Good loans	43.4%	2%	49.0%	1%
2- Standard monitoring	40.3%	3%	35.2%	3%
3- Special monitoring	12.9%	16%	12.8%	7%
4- Nonperforming loans	3.4%	62%	3.0%	61%
	<b>100.0%</b>		<b>100.0%</b>	

The internal rating tool assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set out by the bank:

- Significant financial difficulties facing the counterparty;
- Breach of loan covenants as in case of default;
- Expecting the bankruptcy of the counterparty, liquidation, lawsuit , or finance rescheduling;
- Deterioration of the borrower's competitive position;
- Offering exceptions or surrenders due to economic and legal reasons related to financial difficulties encountered by the counterparty not provided by the bank in ordinary conditions;
- Deterioration in the value of collateral; and
- Downgrading below good loans grade.

The bank policies require the review of individual financial assets that are above materiality threshold at least annually, or more regularly when individual circumstances require. Impairment allowance on individually assessed accounts are determined by an evaluation of the incurred loss at balance sheet date on case-by –case basis. And are applied to all individually significant accounts. The assessment normally encompasses collateral hold including re- confirmation of its enforceability and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for portfolios of homogenous assets using the available historical experience, experience judgment and statistical techniques

### A.4 General Bank Risk Measurement Model

In addition to the four credit rating levels, management classifies categories that are more detailed so as to agree with the requirements of the Central Bank of Egypt (CBE). Assets subject to credit risk are classified in these categories in accordance with regulations and detailed conditions that largely depend on information related to the client, his/her activity, financial position, and regularity of repayment.

The bank calculates the required provisions for the impairment of the assets subject to credit risk, including commitments related to credit, on the basis of ratios specified by the Central Bank of Egypt. In case the impairment loss provision required by the Central Bank of Egypt exceeds that required for the purpose of financial statement preparation in accordance with the Egyptian accounting standards, retained earnings is decreased to support the General Bank risk reserve with

The amount of the increase. This reserve is periodically revised by increase and decrease to reflect the amount of increase between the two provisions. This reserve is not subject to distribution. Note number (34/A) shows the movement in the Bank Risk Reserve during the financial period.

Following is a table of the worthiness levels for institutions in accordance with the internal assessment bases compared to the Central Bank of Egypt assessment bases and the provision ratios required for the impairment of the assets exposed to credit risk.

<b>CBE Rating Categorization</b>	<b>Rating Description</b>	<b>Provision %</b>	<b>CAE rating</b>	<b>CAE Description</b>
1	Low Risk	0%	1	Good
2	Average Risk	1%	1	Good
3	Satisfactory Risk	1%	1	Good
4	Reasonable Risk	2%	1	Good
5	Acceptable Risk	2%	1	Good
6	Marginally Acceptable Risk	5:3%	2	Standard monitoring
7	Watch List	20%	3	Special monitoring
8	Substandard	20%	4	non-performing
9	Doubtful	50%	4	non-performing
10	Bad Debt	100%	4	non-performing

## A.5 Credit risk exposure before guarantees

(All amounts are in thousand Egyptian pounds)

	<u>30 September</u> <u>2016</u>	<u>31 December</u> <u>2015</u>
<b>Credit risk exposures relating to on-balance sheet items :</b>		
Cash and balances with central bank	1,781,017	1,361,031
Due from Banks	6,313,852	6,221,432
Treasury Bills	8,822,945	6,248,484
Debt instruments held for trading	318,652	57,420
Loans to banks	269,283	167,470
<u>Loans to customers</u>		
Loans to Individuals:		
- Overdrafts	65,359	76,360
- Credit cards	839,283	759,356
- Personal Loans	4,364,548	3,871,227
Loans To corporate entities:		
- Overdrafts	5,727,178	5,298,841
- Direct Loans	791,620	921,907
- Syndicated loans	1,312,550	1,424,277
- Other Loans	1,864,310	2,162,206
Derivative financial instruments	96,764	31,601
<u>Investment securities</u>		
- Available for sale debit	2,590,340	2,323,616
Other Assets	196,384	159,095
<b>Total</b>	<b><u>35,354,085</u></b>	<b><u>31,084,323</u></b>
	<u>30 September</u> <u>2016</u>	<u>31 December</u> <u>2015</u>
<b>Credit risk exposures relating to off-balance sheet items:</b>		
Customer Liabilities Under Acceptance	200,804	256,371
Commitments (Loans and liabilities – irrevocable)	1,762,383	1,840,616
Letter of credit	439,590	728,972
Letters of guarantee	4,519,262	3,844,875
<b>Total</b>	<b><u>6,922,039</u></b>	<b><u>6,670,834</u></b>

The above table represents a worse-case scenario of credit risk exposure to the bank at 30 September 2016 and 31 December 2015, without taking into account of any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts presented on the Balance Sheet.

As shown above, 42% of the total maximum exposure is derived from loans and facilities to customers versus 47% in the end of comparative year, where investments in debt securities represent 33% versus 28% in the end of comparative year.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the bank resulting from both its loan and advances portfolio and debt securities based on the following:

- 84 % of the loans and advances portfolio is categorised in the top two grades of the internal rating system (2015: 84%);
- 84 % of the loans and advances portfolio are considered to be neither past due nor impaired (2015: 89%);
- Loans and advances individually assessed amount 523,073 thousands Egyptian pounds. (2015: 443,178 thousands Egyptian pounds).

## A.6 Loans and Advances

### Loans and advances balances in terms of the credit worthiness:

(All amounts are in thousand Egyptian pounds)

	30 September 2016	31 December 2015
<b>Loans &amp; Advances to customers</b>		
Neither past due nor impaired	12,503,820	12,922,541
Past due but not impaired	1,937,955	1,148,455
Subject to impairment	523,073	443,178
<b>Total</b>	<b>14,964,848</b>	<b>14,514,174</b>
Less: Unearned income	-	(7)
Less: Interest in suspense	(30,353)	(25,777)
Less: allowance for Impairment	(939,982)	(826,320)
<b>Total</b>	<b>13,994,513</b>	<b>13,662,070</b>

Total impairment loss for loans and advances has amounted to (89,493) thousands of which (67,512) thousand represents impairment on to non-performing loans, and the remaining (21,981) thousand represents impairment based on group basis of the credit portfolio. Note 21 provides additional information on the provision of impairment loss on loans and advances to banks and customers.

The bank portfolio of loans and advances has increased by 3.8% within the financial period. The bank concentrates on dealing with large institutions, banks, and individuals with strong financial credit solvency.

### Loans and advances neither past due nor impaired

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the bank.

Loans that are backed by collateral are not considered impaired for the nonperforming category, taking into consideration the collectability of the collateral.

(All amounts are in thousand Egyptian pounds)

**30 September 2016**

Grades	Overdrafts	<u>Retail</u>		Overdrafts	Syndicated loans	<u>Corporate entities</u>		Total
		Credit cards	Personal loans			Direct loans	other loans	
1.Good	64,713	-	-	4,493,678	589,819	493,947	695,081	6,337,238
2.Standard monitoring	-	574,877	3,838,674	332,150	349,479	11,309	181,970	5,288,459
3.Special monitoring	-	-	-	241,140	356,971	194,052	85,960	878,123
<b>Total</b>	<b>64,713</b>	<b>574,877</b>	<b>3,838,674</b>	<b>5,066,968</b>	<b>1,296,269</b>	<b>699,308</b>	<b>963,011</b>	<b>12,503,820</b>

**31 December 2015**

Grades	Overdrafts	<u>Retail</u>		Overdrafts	Syndicated loans	<u>Corporate entities</u>		Total
		Credit cards	Personal loans			Direct loans	other loans	
1.Good	76,162	-	-	4,364,447	336,989	608,466	1,647,866	7,033,930
2.Standard monitoring	-	560,213	3,466,845	118,620	365,924	10,474	37,813	4,559,889
3.Special monitoring	-	-	-	325,428	676,727	283,660	42,907	1,328,722
<b>Total</b>	<b>76,162</b>	<b>560,213</b>	<b>3,466,845</b>	<b>4,808,495</b>	<b>1,379,640</b>	<b>902,600</b>	<b>1,728,586</b>	<b>12,922,541</b>

### Loans and advances past due but not impaired

These are loans and advance that are past due for less than 90 days, but not impaired unless the bank is otherwise informed. Loans and advance past due but not impaired are as follows:

At initial recognition of the loans and advances, fair value of collateral is valued based on the same valuation methods used for similar assets. In subsequent periods, fair value is updated to reflect the market prices or the prices of similar assets.

#### 30 September 2016

(All amounts are in thousand Egyptian pounds)

<u>Retail</u>	<u>Overdrafts</u>	<u>Credit cards</u>	<u>Personal Loans</u>	<u>Real estate loans</u>	<u>Total</u>
Past due up to 30 days	214	190,974	354,488	-	545,676
Past due 30-60 days	137	48,562	108,364	-	157,063
Past due 60-90 days	295	12,568	29,204	-	42,067
<b>Total</b>	<b>646</b>	<b>252,104</b>	<b>492,056</b>	<b>-</b>	<b>744,806</b>

<u>Corporate entities</u>	<u>Overdrafts</u>	<u>Direct loans</u>	<u>Syndicated loans</u>	<u>Other loans</u>	<u>Total</u>
Past due up to 30 days	134,040	-	-	170,388	304,428
Past due 30-60 days	68,471	1,237	-	124,631	194,339
Past due over 60 days	35,993	52,109	-	606,280	694,382
<b>Total</b>	<b>238,504</b>	<b>53,346</b>	<b>-</b>	<b>901,299</b>	<b>1,193,149</b>

#### 31 December 2015

<u>Retail</u>	<u>Overdrafts</u>	<u>Credit cards</u>	<u>Personal Loans</u>	<u>Real estate loans</u>	<u>Total</u>
Past due up to 30 days	1	145,194	280,233	-	425,428
Past due 30-60 days	197	33,106	81,970	-	115,273
Past due 60-90 days	-	10,274	22,982	-	33,256
<b>Total</b>	<b>198</b>	<b>188,574</b>	<b>385,185</b>	<b>-</b>	<b>573,957</b>

<u>Corporate entities</u>	<u>Overdrafts</u>	<u>Direct loans</u>	<u>Syndicated loans</u>	<u>Other loans</u>	<u>Total</u>
Past due up to 30 days	60,663	940	-	117,747	179,350
Past due 30-60 days	18,259	-	-	150,203	168,462
Past due over 60 days	42,649	18,367	-	165,670	226,686
<b>Total</b>	<b>121,571</b>	<b>19,307</b>	<b>-</b>	<b>433,620</b>	<b>574,498</b>

### Loans and advances individually impaired

#### **-Loans and advances to customers**

The individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is 523,073 thousand 443,178 thousand for 2015.

The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held by the Group as security, are as follows:

(All amounts are in thousand Egyptian pounds)

30 September 2016	Overdraft	<u>Retail</u>		Overdrafts	<u>Corporate</u>			<u>Total</u>
		Credit cards	Personal Loans		Direct loans	Syndicated loans	Other loans	
Individually impaired loans	-	12,302	33,818	421,706	38,966	16,281	-	<b>523,073</b>
Fair value of collateral	-	269	660	-	-	-	-	<b>929</b>

31 December 2015	Overdraft	<u>Retail</u>		Overdrafts	<u>Corporate</u>			<u>Total</u>
		Credit cards	Personal Loans		Direct loans	Syndicated loans	Other loans	
Individually impaired loans	35	10,569	19,197	368,775	-	44,637	-	<b>443,178</b>
Fair value of collateral	-	545	2,484	-	-	-	-	<b>3,029</b>

### Loans and advances renegotiated

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgment of local management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans – in particular, customer finance loan

(All amounts are in thousand Egyptian pounds)

	30 September 2016	31 December 2015
<b>Corporate entities</b>		
Overdrafts	195,856	30,611
Direct Loans	32,357	17,424
	<b>228,213</b>	<b>48,035</b>
<b>Individuals</b>		
Personal Loans	28,957	91,470
	<b>28,957</b>	<b>91,470</b>
<b>Total</b>	<b>257,170</b>	<b>139,505</b>

### A.7 Debt securities and treasury bills

The table below presents an analysis of debt securities according to the rating agencies at period end based on Moody's assessment of the countries issuing the investments:

(All amounts are in thousand Egyptian pounds)

<b>30 September 2016</b>	<b>Treasury Bills</b>	<b>Trading securities</b>	<b>Securities available for sale</b>	<b>Total</b>
AA- to AA+	-	-	13,969	13,969
B3	8,822,945	318,652	2,576,371	11,717,968
<b>Total</b>	<b>8,822,945</b>	<b>318,652</b>	<b>2,590,340</b>	<b>11,731,937</b>

### A.8 Repossessed collateral

During 2016, the bank obtain assets by taking possession of collateral held as security as follows:

**30 September 2016**

(All amounts are in thousand Egyptian pounds)

<b>Assets Nature</b>	<b>Book Value</b>
<b>Apartments</b>	<b>9,330</b>
<b>Total</b>	<b>9,330</b>

### A.9 Concentration of risks of financial assets with credit risk exposure

#### ▣ *Geographical sectors*

The following table breaks down the bank's credit exposure at their carrying amounts as categorised by geographical region. For this table, the bank has allocated exposures to regions based on the country of domicile of its clients.

(All amounts are in thousand Egyptian pounds)

**30 September 2016**

	<i>Cairo</i>	<i>Alex., Delta &amp; Sinai</i>	<i>Upper Egypt</i>	<b>Arab Republic of Egypt</b>	<b>Other countries</b>	<b>Total</b>
Balances with CBE	1,781,017	-	-	1,781,017	-	1,781,017
Due from banks	4,070,531	-	-	4,070,531	2,243,321	6,313,852
Treasury bills	8,822,945	-	-	8,822,945	-	8,822,945
HFT Debt instruments	318,652	-	-	318,652	-	318,652
Loans to banks	-	-	-	-	269,283	269,283
Loans to customers :						
- Overdrafts	4,832,376	933,659	26,502	5,792,537	-	5,792,537
- Credit cards	839,283	-	-	839,283	-	839,283
- Personal Loans	2,469,514	1,284,025	611,009	4,364,548	-	4,364,548
- Term Loans	1,940,891	163,279	-	2,104,170	-	2,104,170
- Other Loans	1,748,315	115,995	-	1,864,310	-	1,864,310
Derivatives	96,764	-	-	96,764	-	96,764
AFS Debt instruments	2,576,371	-	-	2,576,371	13,969	2,590,340
Other financial assets	167,077	21,009	8,298	196,384	-	196,384
<b>As at 30 September 2016</b>	<b>29,663,736</b>	<b>2,517,967</b>	<b>645,809</b>	<b>32,827,512</b>	<b>2,526,573</b>	<b>35,354,085</b>



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As at 31 December 2015	<u>26,237,605</u>	<u>2,549,969</u>	<u>616,849</u>	<u>29,404,423</u>	<u>1,679,900</u>	<u>31,084,323</u>
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### Industry sectors

The following table breaks down the bank's credit exposure at carrying categorized by the industry sectors of the Bank's clients.

(All amounts are in thousand Egyptian pounds)

<b>30 September 2016</b>	<b>Financial institutions</b>	<b>Manufacturing</b>	<b>Commercial</b>	<b>Governmental</b>	<b>Other industries</b>	<b>Individuals</b>	<b>Total</b>
Balances with CBE	-	-	-	1,781,017	-	-	<b>1,781,017</b>
Due from banks	3,238,000	-	-	3,075,852	-	-	<b>6,313,852</b>
Treasury bills	-	-	-	8,822,945	-	-	<b>8,822,945</b>
HFT Debt instruments	-	-	-	318,652	-	-	<b>318,652</b>
Loans to banks	269,283	-	-	-	-	-	<b>269,283</b>
Loans to customers:							
Individuals:							
- Overdrafts	-	-	-	-	-	65,359	<b>65,359</b>
- Credit cards	-	-	-	-	-	839,283	<b>839,283</b>
- Personal Loans	-	-	-	-	-	4,364,548	<b>4,364,548</b>
Corporate entities:							
- Overdrafts	10,354	3,683,496	1,039,972	116	993,240	-	<b>5,727,178</b>
- Direct Loans	192,516	490,134	33,331	724	74,915	-	<b>791,620</b>
- Syndicated Loans	-	140,864	-	425,851	745,835	-	<b>1,312,550</b>
- Other loans	-	1,012,130	478,363	104,238	269,579	-	<b>1,864,310</b>
Financial derivatives	56,373	35,834	-	-	4,557	-	<b>96,764</b>
AFS debt instruments	13,969	-	-	2,576,371	-	-	<b>2,590,340</b>
Other financial assets	21,117	29,954	8,667	95,549	11,664	29,433	<b>196,384</b>
<b>30 September 2016</b>	<b>3,801,612</b>	<b>5,392,412</b>	<b>1,560,333</b>	<b>17,201,315</b>	<b>2,099,790</b>	<b>5,298,623</b>	<b>35,354,085</b>
<b>31 December 2015</b>	<b>2,508,951</b>	<b>5,041,301</b>	<b>2,200,129</b>	<b>14,554,901</b>	<b>2,047,862</b>	<b>4,731,179</b>	<b>31,084,323</b>

## **B. Market risk**

The bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products all of which to expect are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads foreign exchange rates and equity prices The bank separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading activities are concentrated in bank treasury and monitored by two teams separately. Regular reports are submitted to the Board of Directors and heads of each business unit regularly.

Trading portfolios include those positions arising from market-making transactions where the bank acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the interest rate management of the entity's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the bank's held-to-maturity and available-for-sale investments.

### **B.1 Market risk measurement techniques**

As part of the management of market risk, The bank enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt securities and loans to which the fair value option has been applied. The major measurement techniques used to measure and control market risk are outlined below.

#### ***Value at risk***

The bank applies a 'value at risk' (VAR) methodology to its trading and non-trading portfolios and at a bank level to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions. For various changes in market conditions The Board sets limits on the value of risk that may be accepted for the bank, for trading and non-trading purposes separately and they are monitored in daily basis with the bank risk management department.

VAR is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the bank might lose, but only to a certain level of confidence (99%). There is therefore a specified statistical probability (1%) that actual loss could be greater than the VAR estimate. The VAR model assumes a certain 'holding period' until positions can be closed (10 days). It also assumes that market moves occurring over this holding period will follow a similar pattern to those that have occurred over 10-day periods in the past. The bank's assessment of past movements is based on data for last year. The bank applies these historical changes in rates, prices, indices, etc. directly to its current positions – a method known as historical simulation. Actual outcomes are monitored regularly to test the validity of the assumptions and parameters/factors used in the VAR calculation.

The use of this approach does not prevent losses outside of these limits in the event of more significant market movements

As VAR constitutes an integral part of the Bank's market risk control regime, VAR limits are established by the Board annually for all trading portfolio operations and allocated to business units. Actual exposure against limits, together with a consolidated group-wide VAR, is reviewed daily by bank risk management department .

The quality of the VAR model is continuously monitored by back-testing the VAR results for trading books. All back-testing exceptions and any exceptional revenues on the profit side of the VAR distribution are investigated, and all back-testing results are reported to the Board of Directors.

#### ***Stress tests***

Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by bank treasury include: risk factor stress testing, where stress movements are applied to each risk category; emerging market stress testing, where emerging market portfolios are subject to stress movements; and adhoc stress testing, which includes applying possible stress events to specific positions or regions – for example, the stress outcome to a region following a currency peg break.

The results of the stress tests are reviewed by senior management in each business unit and by the Board of Directors. The stress testing is tailored to the business and typically uses scenario analysis.

### **B.2 Summary of value at risk**

#### **VAR for trading portfolio as per the risk type**

(All amounts are in thousand Egyptian pounds)

	9 months till 30 September 2016			12 months till 31 December 2015		
	Average	High	Low	Average	High	Low
Foreign exchange risk	(1,675)	(2,153)	(1,066)	(2,392)	(3,074)	(1,842)
Interest rate risk	<u>(1,757)</u>	<u>(3,782)</u>	<u>(1,251)</u>	<u>(1,329)</u>	<u>(2,373)</u>	<u>(957)</u>
<b>VAR</b>	<b>(2,779)</b>	<b>(5,000)</b>	<b>(1,424)</b>	<b>(2,423)</b>	<b>(2,969)</b>	<b>(2,044)</b>

The increase in the VAR especially in interest rate risk is correlated with the sensitivity in international financial market interest rate.

The three above results are calculated independently of the intended positions and the historical market movements. The gross VAR of the trading and the non-trading does not represents the exposed value of the bank risk due to the correlation between the risk types, portfolio types and whatever the effect following it. .

### **B.3 Foreign exchange risk**

The bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by level of currency and in aggregate for both overnight and intra-day positions which are monitored daily. The table below summarises the bank's exposure to foreign currency exchange rate risk at.

Included in the table are the bank's financial instruments at carrying amounts, categorised by currency:

## Foreign currency risk concentration on financial instruments

(All amounts are in thousand Egyptian pounds)

30 September 2016	EGP	USD	EUR	GBP	CHF	Other	Total in EGP
<b>Assets</b>							
Cash and balances with central banks	2,511,801	212,946	85,500	7,305	2,958	40,920	2,861,430
Due from banks	2,691,700	3,003,903	425,984	123,362	26,690	42,213	6,313,852
Treasury bills	7,303,412	1,519,533	-	-	-	-	8,822,945
Debt instruments held for trading	318,652	-	-	-	-	-	318,652
Loans to banks	-	227,191	-	20,755	-	21,337	269,283
Loans to customers	10,021,531	3,079,132	706,472	26,304	498	160,576	13,994,513
Financial derivatives	91,835	4,929	-	-	-	-	96,764
AFS Investment securities	2,586,053	4,104	13,969	-	-	-	2,604,126
Other financial assets	182,034	12,749	1,121	38	1	441	196,384
<b>Total financial assets</b>	<b>25,707,018</b>	<b>8,064,487</b>	<b>1,233,046</b>	<b>177,764</b>	<b>30,147</b>	<b>265,487</b>	<b>35,477,949</b>
<b>Financial liabilities</b>							
Due to banks	481,167	2,226	173	-	-	-	483,566
Customers deposits	20,885,363	7,804,501	1,275,352	177,186	31,473	193,430	30,367,305
Financial derivatives	85,234	6,768	-	-	-	2,461	94,463
Other financial liabilities	221,202	2,605	73	70	-	2	223,952
<b>Total financial liabilities</b>	<b>21,672,966</b>	<b>7,816,100</b>	<b>1,275,598</b>	<b>177,256</b>	<b>31,473</b>	<b>195,893</b>	<b>31,169,286</b>
<b>Net on balance sheet financial position</b>	<b>4,034,052</b>	<b>248,387</b>	<b>(42,552)</b>	<b>508</b>	<b>(1,326)</b>	<b>69,594</b>	<b>4,308,663</b>
<b>Credit commitments</b>	<b>1,291,711</b>	<b>780,034</b>	<b>2,481,776</b>	<b>50,072</b>	<b>952</b>	<b>599,632</b>	<b>5,204,176</b>

### Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce losses in the event that unexpected movements arise.

The Board sets limits on the level of mismatch of interest rate repricing and value at risk that may be undertaken, which is monitored daily by the assets and liabilities management department with assistance of the bank treasury department.

The tables below summaries the bank's exposure to the interest rate fluctuations risk which include carrying value of the financial instruments categorized based on the repricing dates or the maturity date – whichever is earlier.

### EGP in thousands

<u>As at</u> <u>30 September 2016</u>	<u>Up to</u> <u>1 month</u>	<u>1-3 months</u>	<u>3-12 months</u>	<u>1-5 years</u>	<u>Over</u> <u>5years</u>	<u>Non-interest</u> <u>bearing</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with central bank	-	-	-	-	-	2,511,801	2,511,801
Due from banks	2,680,000	-	-	-	-	11,700	2,691,700
Treasury bills	3,453,134	947,793	2,902,485	-	-	-	7,303,412
Debt instruments held for trading	318,652	-	-	-	-	-	318,652
Loans to customers	6,205,561	360,585	1,213,414	2,183,218	58,753	-	10,021,531
Available for sale	162,001	156,447	447,296	1,810,628	-	9,681	2,586,053
Held to maturity	-	-	-	-	-	76,634	76,634
Other assets	-	-	-	-	-	182,034	182,034
<b>Total assets</b>	<b>12,819,348</b>	<b>1,464,825</b>	<b>4,563,195</b>	<b>3,993,846</b>	<b>58,753</b>	<b>2,791,850</b>	<b>25,691,817</b>
<b>liabilities</b>							
Due to banks	481,167	-	-	-	-	-	481,167
Customers deposits	6,213,200	1,724,676	2,160,131	4,232,039	22,431	6,532,886	20,885,363
Other Liabilities	-	-	-	-	-	221,202	221,202
<b>Total liabilities</b>	<b>6,694,367</b>	<b>1,724,676</b>	<b>2,160,131</b>	<b>4,232,039</b>	<b>22,431</b>	<b>6,754,088</b>	<b>21,587,732</b>
<b>Total interest repricing gap</b>	<b>6,124,981</b>	<b>(259,851)</b>	<b>2,403,064</b>	<b>(238,193)</b>	<b>36,322</b>	<b>(3,962,238)</b>	<b>4,104,085</b>

<u>As at</u> <u>31 December 2015</u>	<u>Up to</u> <u>1 month</u>	<u>1-3 months</u>	<u>3-12 months</u>	<u>1-5 years</u>	<u>Over</u> <u>5years</u>	<u>Non-interest</u> <u>bearing</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with central bank	-	-	-	-	-	1,870,603	1,870,603
Due from banks	2,905,000	-	-	-	-	44,929	2,949,929
Treasury bills	4,094,396	1,594,295	559,793	-	-	-	6,248,484
Debt instruments held for trading	57,420	-	-	-	-	3,385	60,805
Loans to customers	3,280,297	856,858	2,233,781	2,923,815	70,329	-	9,365,080
Available for sale	10,000	3,457	498,845	1,799,344	-	9,915	2,321,561
Held to maturity	417	833	3,750	-	-	71,634	76,634
Other assets	-	-	-	-	-	171,250	171,250
<b>Total assets</b>	<b>10,347,530</b>	<b>2,455,443</b>	<b>3,296,169</b>	<b>4,723,159</b>	<b>70,329</b>	<b>2,171,716</b>	<b>23,064,346</b>
<b>liabilities</b>							
Due to banks	-	-	-	-	-	116,077	116,077
Customers deposits	6,286,355	1,485,286	1,815,743	3,546,406	13,944	5,699,351	18,847,085
Other Liabilities	-	-	-	-	-	148,755	148,755
<b>Total liabilities</b>	<b>6,286,355</b>	<b>1,485,286</b>	<b>1,815,743</b>	<b>3,546,406</b>	<b>13,944</b>	<b>5,964,183</b>	<b>19,111,917</b>
<b>Total interest repricing gap</b>	<b>4,061,175</b>	<b>970,157</b>	<b>1,480,426</b>	<b>1,176,753</b>	<b>56,385</b>	<b>(3,792,467)</b>	<b>3,952,429</b>

**USD in thousands**

<u>As at</u> <u>30 September 2016</u>	<u>Up to</u> <u>1 month</u>	<u>1-3 months</u>	<u>3-12</u> <u>months</u>	<u>1-5 years</u>	<u>Over</u> <u>5years</u>	<u>Non-</u> <u>interest</u> <u>bearing</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with central bank	-	-	-	-	-	24,254	24,254
Due from banks	195,000	129,305	-	-	-	17,825	342,130
Treasury bills	-	-	173,068	-	-	-	173,068
Loans to banks	25,876	-	-	-	-	-	25,876
Loans to customers	292,001	54,698	3,925	-	74	-	350,698
Available for sale	-	-	-	-	-	468	468
Other assets	-	-	-	-	-	1,452	1,452
<b>Total assets</b>	<b>512,877</b>	<b>184,003</b>	<b>176,993</b>	<b>-</b>	<b>74</b>	<b>43,999</b>	<b>917,946</b>
<b>Liabilities</b>							
Due to banks	-	-	-	-	-	254	254
Customers deposits	358,915	244,002	86,684	12,265	-	187,029	888,895
Other Liabilities	-	-	-	-	-	297	297
<b>Total liabilities</b>	<b>358,915</b>	<b>244,002</b>	<b>86,684</b>	<b>12,265</b>	<b>-</b>	<b>187,580</b>	<b>889,446</b>
<b>Total interest repricing gap</b>	<b>153,962</b>	<b>(59,999)</b>	<b>90,309</b>	<b>(12,265)</b>	<b>74</b>	<b>(143,581)</b>	<b>28,500</b>

<u>As at</u> <u>31 December 2015</u>	<u>Up to</u> <u>1 month</u>	<u>1-3 months</u>	<u>3-12</u> <u>months</u>	<u>1-5 years</u>	<u>Over</u> <u>5years</u>	<u>Non-</u> <u>interest</u> <u>bearing</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with central bank	-	-	-	-	-	18,550	18,550
Due from banks	103,445	164,765	79,751	-	-	-	347,961
Loans to banks	2,483	6,887	11,980	-	-	-	21,350
Loans to customers	413,367	2,157	1,506	-	-	-	417,030
Available for sale	-	-	-	-	-	1,264	1,264
Other assets	-	-	-	-	-	885	885
<b>Total assets</b>	<b>519,295</b>	<b>173,809</b>	<b>93,237</b>	<b>-</b>	<b>-</b>	<b>20,699</b>	<b>807,040</b>
<b>Liabilities</b>							
Due to banks	586	-	-	-	-	-	586
Customers deposits	303,893	247,682	30,735	3,000	-	238,605	823,915
Other Liabilities	-	-	-	-	-	203	203
<b>Total liabilities</b>	<b>304,479</b>	<b>247,682</b>	<b>30,735</b>	<b>3,000</b>	<b>-</b>	<b>238,808</b>	<b>824,704</b>
<b>Total interest repricing gap</b>	<b>214,816</b>	<b>(73,873)</b>	<b>62,502</b>	<b>(3,000)</b>	<b>-</b>	<b>(218,109)</b>	<b>(17,664)</b>

**EUR in thousands**

<u>As at</u> <u>30 September 2016</u>	<u>Up to</u> <u>1 month</u>	<u>1-3</u> <u>months</u>	<u>3-12</u> <u>months</u>	<u>1-5</u> <u>years</u>	<u>Over</u> <u>5years</u>	<u>Non-</u> <u>interest</u> <u>bearing</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with central bank	-	-	-	-	-	8,693	8,693
Due from banks	-	-	-	-	-	43,311	43,311
Loans to customers	60,194	9,370	2,265	-	-	-	71,830
Available for sale	-	-	-	1,420	-	-	1,420
Other assets	-	-	-	-	-	114	114
<b>Total assets</b>	<b>60,194</b>	<b>9,370</b>	<b>2,265</b>	<b>1,420</b>	<b>-</b>	<b>52,118</b>	<b>125,367</b>
<b>Liabilities</b>							
Due to banks	18	-	-	-	-	-	18
Customers deposits	62,640	14,466	4,834	1,270	-	46,460	129,670
Other Liabilities	-	-	-	-	-	7	7
<b>Total liabilities</b>	<b>62,658</b>	<b>14,466</b>	<b>4,834</b>	<b>1,270</b>	<b>-</b>	<b>46,468</b>	<b>129,695</b>
<b>Total interest repricing gap</b>	<b>(2,463)</b>	<b>(5,095)</b>	<b>(2,569)</b>	<b>150</b>	<b>-</b>	<b>5,650</b>	<b>(4,327)</b>

<u>As at</u> <u>31 December 2015</u>	<u>Up to</u> <u>1 month</u>	<u>1-3</u> <u>months</u>	<u>3-12</u> <u>months</u>	<u>1-5</u> <u>years</u>	<u>Over</u> <u>5years</u>	<u>Non-</u> <u>interest</u> <u>bearing</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with central bank	-	-	-	-	-	5,760	5,760
Due from banks	36,000	-	-	-	-	3,601	39,601
Loans to customers	112,106	-	217	-	-	-	112,323
Available for sale	-	-	-	1,421	-	-	1,421
Other assets	-	-	-	-	-	200	200
<b>Total assets</b>	<b>148,106</b>	<b>-</b>	<b>217</b>	<b>1,421</b>	<b>-</b>	<b>9,561</b>	<b>159,305</b>
<b>Liabilities</b>							
Due to banks	-	-	-	-	-	19	19
Customers deposits	59,782	12,543	5,545	1,270	-	57,422	136,562
Long-term Loans	-	-	-	-	-	-	-
Other Liabilities	-	-	-	-	-	9	9
<b>Total liabilities</b>	<b>59,782</b>	<b>12,543</b>	<b>5,545</b>	<b>1,270</b>	<b>-</b>	<b>57,450</b>	<b>136,590</b>
<b>Total interest repricing gap</b>	<b>88,324</b>	<b>(12,543)</b>	<b>(5,328)</b>	<b>151</b>	<b>-</b>	<b>(47,889)</b>	<b>22,715</b>



### C. Liquidity risk

Liquidity risk is the risk that the bank is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives. Such outflows would deplete available cash resources for client lending, trading activities and investments.

#### **Liquidity risk management process**

The bank liquidity management process, as carried out within the bank and monitored by a separate team in Group Treasury, includes:

- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or is borrowed by customers. The bank maintains an active presence in global money markets to enable this to happen;
- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- Monitoring the liquidity ratios against internal and regulatory requirements by the Central Bank of Egypt.
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

With the cooperation with bank's Treasury, Assets and Liability management also monitors unmatched medium-term assets, the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

#### **Funding approach**

Sources of liquidity are regularly reviewed by a separate team in bank's Treasury to maintain a wide diversification by currency, geography, provider, product and term.

#### **Non-derivative financial liabilities and assets held for managing liquidity risk**

The table below presents the cash flows payable by the bank under non-derivative financial liabilities for managing liquidity risk by remaining contractual maturities at the date of the statement of financial position.

The amounts disclosed in the table are the contractual undiscounted cash flow, whereas the bank manages the liquidity risk based on the undiscounted expected cash flows and not the contractual cash flows.

**EGP in thousands**

<b><u>As at 30 September 2016</u></b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Liabilities</b>						
Due to banks	481,167	-	-	-	-	481,167
Customers deposits	8,898,457	2,059,252	3,665,726	6,239,497	22,431	20,885,363
<b>Total liabilities (contractual maturity dates)</b>	<b>9,379,624</b>	<b>2,059,252</b>	<b>3,665,726</b>	<b>6,239,497</b>	<b>22,431</b>	<b>21,366,530</b>
<b>Assets held for managing liquidity risk (contractual maturity dates)</b>	<b>10,173,884</b>	<b>2,648,859</b>	<b>5,951,985</b>	<b>6,333,234</b>	<b>401,821</b>	<b>25,509,783</b>
<b><u>As at 31 December 2015</u></b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Liabilities</b>						
Due to banks	116,077	-	-	-	-	116,077
Customers deposits	8,340,684	1,802,226	3,241,974	5,448,257	13,944	18,847,085
<b>Total liabilities (contractual maturity dates)</b>	<b>8,456,761</b>	<b>1,802,226</b>	<b>3,241,974</b>	<b>5,448,257</b>	<b>13,944</b>	<b>18,963,162</b>
<b>Assets held for managing liquidity risk (contractual maturity dates)</b>	<b>9,452,273</b>	<b>2,663,032</b>	<b>3,937,066</b>	<b>6,542,397</b>	<b>298,328</b>	<b>22,893,096</b>

**USD in thousands**

<b><u>As at 30 September 2016</u></b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Liabilities</b>						
Due to banks	254	-	-	-	-	254
Customers deposits	336,119	252,927	176,852	122,997	-	888,895
<b>Total liabilities (contractual maturity dates)</b>	<b>336,373</b>	<b>252,927</b>	<b>176,852</b>	<b>122,997</b>	<b>-</b>	<b>889,149</b>
<b>Assets held for managing liquidity risk (contractual maturity dates)</b>	<b>350,765</b>	<b>193,732</b>	<b>253,153</b>	<b>116,643</b>	<b>2,201</b>	<b>916,494</b>
<b><u>As at 31 December 2015</u></b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Liabilities</b>						
Due to banks	586	-	-	-	-	586
Customers deposits	298,600	261,047	131,661	132,607	-	823,915
<b>Total liabilities (contractual maturity dates)</b>	<b>299,186</b>	<b>261,047</b>	<b>131,661</b>	<b>132,607</b>	<b>-</b>	<b>824,501</b>
<b>Assets held for managing liquidity risk (contractual maturity dates)</b>	<b>196,804</b>	<b>245,986</b>	<b>218,651</b>	<b>140,052</b>	<b>4,662</b>	<b>806,155</b>

**EUR in thousands**

<b><u>As at 30 September 2016</u></b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Liabilities</b>						
Due to banks	18	-	-	-	-	18
Customers deposits	58,849	16,338	26,773	27,710	-	129,670
<b>Total liabilities (contractual maturity dates)</b>	<b>58,867</b>	<b>16,338</b>	<b>26,773</b>	<b>27,710</b>	<b>-</b>	<b>129,688</b>
<b>Assets held for managing liquidity risk (contractual maturity dates)</b>	<b>88,963</b>	<b>20,342</b>	<b>12,705</b>	<b>3,244</b>	<b>-</b>	<b>125,254</b>
<b><u>As at 31 December 2015</u></b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Liabilities</b>						
Due to banks	19	-	-	-	-	19
Customers deposits	58,921	16,611	29,522	31,508	-	136,562
<b>Total liabilities (contractual maturity dates)</b>	<b>58,940</b>	<b>16,611</b>	<b>29,522</b>	<b>31,508</b>	<b>-</b>	<b>136,581</b>
<b>Assets held for managing liquidity risk (contractual maturity dates)</b>	<b>89,523</b>	<b>28,317</b>	<b>38,016</b>	<b>3,249</b>	<b>-</b>	<b>159,105</b>

The bank has divided the financial assets and liabilities as per the contractual maturity to the periods mentioned above through the main automated system of bank, Expected returns on those financial assets and liabilities were calculated and divided on the same basis as the above mentioned basis. When calculating, the expected returns non-renewal of those assets and liabilities at maturity has been assumed. Available assets used to meet all the liabilities and to cover all the commitments related to loans include cash, balances with central banks and sue from banks, treasury bills and other governmental securities, and loans and advances to banks and customers.

Proportion of loans to clients maturity has been extended which are due within a year and during the normal activity of the bank. In addition, there are some pledged debt instruments, treasury bills and government securities to guarantee the liabilities. The Bank has the ability to meet the unexpected net cash flows through the sale of securities and to find other sources of funding.

## Derivatives

### *a) Derivatives settled on a net basis*

The Bank's derivatives that will be settled on a net basis include:

- Foreign exchange derivatives : over-the-counter (OTC) currency options, currency futures, exchange traded currency options; and
- Interest rate derivatives: interest rate swaps for which net cash flows are exchanged, forward rate agreements, OTC interest rate options, exchange traded interest rate futures, exchange traded interest rate options and other interest rate contracts.

The table below analyses the bank's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

(All amounts are in thousand Egyptian pounds)

<b>30 September 2016</b>	<b>Up to 1month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Derivatives held for trading:						
Interest rate derivatives	(1,008)	(831)	=	=	=	(1,839)
<b>Total</b>	<b>(1,008)</b>	<b>(831)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,839)</b>

<b>31 December 2015</b>	<b>Up to 1month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Derivatives held for trading:						
Interest rate derivatives	=	=	=	=	(2,475)	(2,475)
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(2,475)</b>	<b>(2,475)</b>

### *b) Derivatives settled on a gross basis*

The bank's derivatives that will be settled on a gross basis include:

- Foreign exchange derivatives: currency forward, currency swaps; and
- Interest rate derivatives: interest rate swaps for which cash flows are exchanged on a gross basis, cross currency interest rate swaps

The table below analyses the bank's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

(All amounts are in thousand Egyptian pounds)

<b>30 September 2016</b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Derivatives held for trading</b>						
Foreign exchange derivatives						
– Outflow	163,199	3,518	2,003,045	1,442	-	2,171,204
– Inflow	<u>163,910</u>	<u>2,494</u>	<u>2,005,172</u>	<u>1,442</u>	=	<u>2,173,018</u>
<b>Total outflow</b>	<b>163,199</b>	<b>3,518</b>	<b>2,003,045</b>	<b>1,442</b>	-	<b>2,171,204</b>
<b>Total inflow</b>	<b>163,910</b>	<b>2,494</b>	<b>2,005,172</b>	<b>1,442</b>	-	<b>2,173,018</b>

<b>31 December 2015</b>	<b>Up to 1 month</b>	<b>1-3 months</b>	<b>3-12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Derivatives held for trading</b>						
Foreign exchange derivatives						
– Outflow	990,159	199,428	393,065	12,367	-	1,595,019
– Inflow	<u>989,811</u>	<u>198,315</u>	<u>392,724</u>	<u>9,418</u>	=	<u>1,590,268</u>
<b>Total outflow</b>	<b>990,159</b>	<b>199,428</b>	<b>393,065</b>	<b>12,367</b>	-	<b>1,595,019</b>
<b>Total inflow</b>	<b>989,811</b>	<b>198,315</b>	<b>392,724</b>	<b>9,418</b>	-	<b>1,590,268</b>

### **Off-balance sheet items**

(All amounts are in thousand Egyptian pounds)

<b>30 September 2016</b>	<b>1 year</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Loan commitments	1,713,065	49,318	-	1,762,383
Acceptances, LC's and LG's	4,348,629	792,455	18,572	5,159,656
Capital commitments	9,254	-	-	9,254
<b>Total</b>	<b>6,070,948</b>	<b>841,773</b>	<b>18,572</b>	<b>6,931,293</b>

## D. Fair value of financial assets and liabilities

### D.1 Financial instruments measured at fair value using valuation techniques

The change in the assessed fair value using the valuation techniques through the financial period is (95,274) thousand (2015: 9,164 thousand).

### D.2 Financial instruments not measured at fair value

The table below summarizes the carrying amounts and fair values of those financial assets and liabilities not presented on the Group's consolidated statement of financial position at their fair value:

(All amounts are in thousand Egyptian pounds)

	Book Value		Value Fair	
	30 September 2016	31 December 2015	30 September 2016	31 December 2015
<b>Financial Assets</b>				
Due from banks	6,313,852	6,221,432	6,313,852	6,221,432
Loans to customers Current Loans	8,865,882	8,747,156	8,865,882	8,747,156
Financial instruments held to maturity	76,634	76,634	99,853	92,378
	<b>15,256,368</b>	<b>15,045,222</b>	<b>15,279,587</b>	<b>15,060,966</b>
<b>Financial liabilities</b>				
Due to banks	483,566	120,769	483,566	120,769
Customers deposits Current deposits	22,340,090	19,637,880	22,340,090	19,637,880
	<b>22,823,656</b>	<b>19,758,649</b>	<b>22,823,656</b>	<b>19,758,649</b>

#### Due from Banks

The fair value of due from banks represents the book value, where all balances are current balances matured during the year.

#### Loans and advances to customers

Loans and advances are net of charges for impairment loan losses. Loans and advances to customers divided into current and noncurrent balances the book value of the current balances is considered the fair value, and the noncurrent balances cannot be determined their fair value.

#### Investment securities

Investment securities disclosed in the table above comprise only those financial assets classified as held to maturity.

The fair value for loans and receivables and held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

#### **Due to Banks**

The fair value of due to banks represents the book value, where all balances are current balances matured during the year

#### **Deposits due to customers:**

The customer deposits are divided in to current and noncurrent balances. The book value of the current balances is considered the fair value, while the noncurrent balances cannot be determined as a fair value

### **E. Capital management**

The bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- To comply with the capital requirements set by Arab Republic of Egypt.
- To safeguard the bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

#### **Capital Adequacy Ratio:**

Capital adequacy and the use of regulatory capital are monitored daily by the bank's management, employing techniques based on the guidelines developed by the Basel Committee and the European Community Directives, as implemented by the Central Bank of Egypt (CBE) for supervisory purposes, the required information is filed with the Authority on a quarterly basis.

The CBE requires the bank to:

- 1) Retain the amount of 500 million EGP as minimum for the issued share capital and paid-up
- 2) The bank maintains a ratio of 10% or more of total regulatory capital to its risk-weighted assets and liabilities.

The capital adequacy ratio numerator comprises two tiers:

#### **Tier 1 capital:**

Consists of two parts, Going concern capital and additional going concern

#### **Tier 2 capital:**

Going concern capital, qualifying subordinated loan capital, consists of :

- 45% of the value of foreign currency translation differences reserve .
- 45% of the value of the special reserve.
- 45% of the increase in fair value the carrying value of financial investments (if positive).
- 45% of reserve fair value of available-for-sale financial investments.
- 45% of the increase in fair value the carrying value of financial investments held to maturity.
- 45% of the increase in the fair value of the book value of financial investments in subsidiaries and affiliates.
- Other financial convoluted instruments.
- Subordinated loans.
- Loan loss provision "General" by not more than 1.25% of total assets and contingent liabilities weighted risk weights.

**Type of Risk :**

- Credit Risk.
- Market Risk.
- Operations Risk.

The risk weighted assets are between zero and 100% classified according to the nature of the debit party for each assets which reflect the assets related credit risk taking into consideration the cash guarantees. The same treatment is used for the off balance sheet amounts after performing the adjustments to reflect the contingent nature and the expected losses for these amounts.

The bank complied with local capital requirements and with the countries requirements where outside branches (based on Basel II) were operating in the last two years.

	<b><u>30 September 2016</u></b>	<b><u>31 December 2015</u></b>
	<b><u>LE,000</u></b>	<b><u>LE,000</u></b>
Going Concern Capital	2,592,760	2,352,631
Gone Concern Capital	225,940	217,139
<b>Total Capital</b>	<b><u>2,818,700</u></b>	<b><u>2,569,770</u></b>
Credit Risk	15,921,847	14,855,976
Market Risk	148,199	92,958
Operation Risk	2,907,561	2,907,561
<b>Total Risks</b>	<b><u>18,977,608</u></b>	<b><u>17,856,494</u></b>
<b>Capital Adequacy Ratio %</b>	<b><u>%14.85</u></b>	<b><u>%14.39</u></b>

**Leverage Ratio:**

	<b><u>30 September 2016</u></b>	<b><u>31 December 2015</u></b>
	<b><u>LE,000</u></b>	<b><u>LE,000</u></b>
Going Concern Capital	<b><u>2,592,760</u></b>	<b><u>2,352,631</u></b>
On Balance Sheet Risk	38,206,044	33,780,831
Derivatives Risk	119,145	43,771
Off Balance Sheet Risk	3,573,047	3,438,457
<b>Total Risks</b>	<b><u>41,898,236</u></b>	<b><u>37,263,059</u></b>
<b>Leverage Ratio %</b>	<b><u>%6.19</u></b>	<b><u>%6.31</u></b>



#### **4. Critical accounting estimates and judgments**

The bank makes estimates and assumptions that affect the presented amounts of assets and liabilities within the next financial year. Estimates and judgments are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events which believed to be reasonable during the current conditions and available information.

##### **A. Impairment losses on loans and advances**

The bank reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the bank makes judgments as to whether there is any observable data indicating an impairment trigger followed by measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows.

##### **B. Impairment of available-for-sale equity investments**

The bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the bank evaluates among other factors, the volatility in share price. In addition, objective evidence of impairment may be deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

Had all the declines in fair value below cost been considered significant or prolonged, the bank would have recognized an additional loss presented in the transfer from the fair value reserve to the in the income statement.

##### **C. Fair value of Derivatives**

The fair values of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

##### **D. Held-to-maturity investments**

The bank classifies some non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires significant judgment. In making this judgment, the bank evaluates its intention and ability to hold such investments to maturity. If the bank were to fail to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – the bank is required to reclassify the entire category as available for sale. Accordingly, the investments would

be measured at fair value instead of amortized cost, in addition to hanging the classification of any investments in this category.

### **Income taxes**

The bank is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The bank recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period where the differences exist.

## **5. Segment analysis**

Segment activity involves operating activities, assets used in providing banking services, and risk and return management associated with this activity, which might differ from other activities. Segment analysis for the banking operations involves the following:

### **Large, medium, and small enterprises:**

Including current account, deposit, overdraft account, loan, credit facilities, and financial derivative activities.

### **Investment:**

Encompasses money management activities.

### **Retail:**

Encompasses current account, saving account, deposit, credit card, personal loans, and real estate loans activities,

### **Asset and liability management:**

Encompasses other banking operations, such as asset and liability management. It also encompasses administrative expenses that can hardly be classified with other sectors.

Transactions among segments are performed according to the bank's operating cycle, and include operating assets and liabilities as presented in the bank's statement of financial position.

### **a. Segment reporting analysis**

(All amounts are in thousand Egyptian pounds)

<u>30 September 2016</u>	Corporate banking	SMEs	Investment banking	Retail	Assets and liabilities management	Total
<b><u>Revenues and expenses according to the sector activity</u></b>						
Revenues of the sector activity	706,855	192,297	49,414	667,571	364,587	1,980,724
Expenses of the sector	<u>(245,545)</u>	<u>(87,997)</u>	<u>(24,449)</u>	<u>(360,631)</u>	-	<u>(718,622)</u>
Result of the sector operations	<b>461,310</b>	<b>104,300</b>	<b>24,965</b>	<b>306,940</b>	<b>364,587</b>	<b>1,262,102</b>
Profit before tax	461,310	104,300	24,965	306,940	364,587	1,262,102
Taxes	<u>(103,987)</u>	<u>(24,031)</u>	<u>(5,750)</u>	<u>(70,174)</u>	<u>(82,457)</u>	<u>(286,399)</u>
<b>Net profit</b>	<b>357,323</b>	<b>80,269</b>	<b>19,215</b>	<b>236,766</b>	<b>282,130</b>	<b>975,703</b>
<b><u>Assets and Liabilities according to the sector activity</u></b>						
Assets of the sector activity	<u>8,237,056</u>	<u>933,787</u>	<u>11,158,050</u>	<u>5,124,197</u>	<u>10,991,154</u>	<u>36,444,244</u>
<b>Total assets</b>	<b>8,237,056</b>	<b>933,787</b>	<b>11,158,050</b>	<b>5,124,197</b>	<b>10,991,154</b>	<b>36,444,244</b>
Liabilities of the sector activity	<u>12,081,368</u>	<u>3,418,796</u>	<u>1,091,295</u>	<u>14,963,054</u>	<u>1,197,037</u>	<u>32,751,550</u>
<b>Total Liabilities</b>	<b>12,081,368</b>	<b>3,418,796</b>	<b>1,091,295</b>	<b>14,963,054</b>	<b>1,197,037</b>	<b>32,751,550</b>

<u>30 September 2015</u>	Corporate banking	SMEs	Investment banking	Retail	Assets and liabilities management	Total
<b>Revenues and expenses according to the sector activity</b>						
Revenues of the sector activity	457,421	295,652	122,369	518,042	311,347	1,704,831
Expenses of the sector	<u>(178,505)</u>	<u>(134,614)</u>	<u>(23,508)</u>	<u>(331,200)</u>	-	(667,827)
Result of the sector operations	<b>278,916</b>	<b>161,038</b>	<b>98,861</b>	<b>186,842</b>	<b>311,347</b>	<b>1,037,004</b>
Profit before tax	278,916	161,038	98,861	186,842	311,347	1,037,004
Taxes	<u>(116,529)</u>	<u>(36,234)</u>	<u>(22,244)</u>	<u>(42,039)</u>	<u>(70,053)</u>	<u>(287,099)</u>
<b>Net profit</b>	<b>162,387</b>	<b>124,804</b>	<b>76,617</b>	<b>144,803</b>	<b>241,294</b>	<b>749,905</b>
<b>Assets and Liabilities according to the sector activity</b>						
Assets of the sector activity	<u>6,379,742</u>	<u>2,781,157</u>	<u>11,277,080</u>	<u>4,395,668</u>	<u>8,088,170</u>	<u>32,921,817</u>
Total assets	<b>6,379,742</b>	<b>2,781,157</b>	<b>11,277,080</b>	<b>4,395,668</b>	<b>8,088,170</b>	<b>32,921,817</b>
Liabilities of the sector activity	<u>5,440,663</u>	<u>3,748,982</u>	<u>4,222,930</u>	<u>14,620,212</u>	<u>1,671,531</u>	<u>29,704,318</u>
<b>Total Liabilities</b>	<b>5,440,663</b>	<b>3,748,982</b>	<b>4,222,930</b>	<b>14,620,212</b>	<b>1,671,531</b>	<b>29,704,318</b>

#### b. Geographical sector analysis

(All amounts are in thousand Egyptian pounds)

<u>30 September 2016</u>	Cairo	Alex, Delta & Sinai	Upper Egypt	Total
<b>Revenues &amp; Expenses according to the geographical sectors</b>				
Revenues of the Geographical sectors	2,258,012	542,346	159,924	2,960,282
Expenses of the Geographical sectors	<u>(1,637,972)</u>	<u>(48,531)</u>	<u>(11,677)</u>	<u>(1,698,180)</u>
Result of sector operations	<b>620,040</b>	<b>493,815</b>	<b>148,247</b>	<b>1,262,102</b>
Profit before tax	620,040	493,815	148,247	1,262,102
Tax	<u>(141,935)</u>	<u>(111,108)</u>	<u>(33,356)</u>	<u>(286,399)</u>
<b>Profit of the period</b>	<b>478,105</b>	<b>382,707</b>	<b>114,891</b>	<b>975,703</b>

<u>30 September 2015</u>	Cairo	Alex, Delta & Sinai	Upper Egypt	Total
<b>Revenues &amp; Expenses according to the geographical sectors</b>				
Revenues of the Geographical sectors	2,025,724	403,270	200,449	2,629,443
Expenses of the Geographical sectors	<u>(1,487,915)</u>	<u>(129,186)</u>	<u>24,662</u>	<u>(1,592,439)</u>
Result of sector operations	<b>537,809</b>	<b>274,084</b>	<b>225,111</b>	<b>1,037,004</b>
Profit before tax	537,809	274,084	225,111	1,037,004
Tax	<u>(174,780)</u>	<u>(61,669)</u>	<u>(50,650)</u>	<u>(287,099)</u>
<b>Profit of the period</b>	<b>363,029</b>	<b>212,415</b>	<b>174,461</b>	<b>749,905</b>

	<b>30 September 2016 LE,000</b>	<b>30 September 2015 LE,000</b>
<b>6. <u>Net interest income</u></b>		
<b>Interest on loans and similar income</b>		
To customers	1,224,658	1,020,738
	<b>1,224,658</b>	<b>1,020,738</b>
Treasury bills	595,724	514,754
To banks	226,115	198,663
Investments in HTM and AFS debt instruments	274,137	242,590
	<b>1,095,976</b>	<b>956,007</b>
	<b>2,320,634</b>	<b>1,976,745</b>
<b>Interest expenses and similar charges</b>		
Deposits and current accounts:		
- To banks	(20,166)	(7,897)
- To customers	(844,739)	(810,635)
	<b>(864,905)</b>	<b>(818,532)</b>
<b>Net interest income</b>	<b>1,455,729</b>	<b>1,158,213</b>
<b>7. <u>Net fee and commission income</u></b>		
<b>Fee and Commission income :</b>		
Credit related fees and commissions	377,278	387,338
Trust and other fiduciary fees	7,927	6,236
Other fees	69,395	74,320
<b>Total</b>	<b>454,600</b>	<b>467,894</b>
<b>Fee and Commission expense :</b>		
Other fees and commissions paid	(114,653)	(106,080)
	<b>(114,653)</b>	<b>(106,080)</b>
<b>Net fee and Commission</b>	<b>339,947</b>	<b>361,814</b>
<b>8. <u>Dividend Income</u></b>		
Subsidiaries	7,124	7,988
AFS Investments	2,693	2,079
Mutual Funds	-	750
	<b>9,817</b>	<b>10,817</b>

	<b>30 September 2016 LE,000</b>	<b>30 September 2015 LE,000</b>
<b>9. <u>Net trading income</u></b>		
<b>Foreign exchange:</b>		
Gains from foreign currencies transactions	88,637	94,130
Gain on revaluation of forward rate contracts	594	484
(Loss) Gain on revaluation of currency swap contracts	1,305	3
Gain on revaluation of option deals	9,664	5,027
Debt trading instruments	21,922	27,012
Equity trading instruments	8	2
	<b>122,130</b>	<b>126,658</b>
<b>10. <u>Gains from financial investments</u></b>		
Gain (loss) on sale of AFS	47	(319)
Gain on sale of Treasury Bills	11,732	9,634
(Loss) on AFS impairment	(6,994)	-
	<b>4,785</b>	<b>9,315</b>
<b>11. <u>Impairment charge for credit losses</u></b>		
Loans and advances to customers	(89,493)	(89,183)
	<b>(89,493)</b>	<b>(89,183)</b>
<b>12. <u>Administrative expenses</u></b>		
<b>Staff costs</b>		
Wages and salaries	(256,709)	(246,213)
Social insurance costs	(58,370)	(32,347)
	<b>(315,079)</b>	<b>(278,560)</b>
Other Administrative expenses	(257,474)	(250,662)
Stamp Duty on Loans	(56,576)	(49,422)
	<b>(629,129)</b>	<b>(578,644)</b>

<b>13. <u>Other operating income</u></b>	<b>30 September 2016 LE,000</b>	<b>30 September 2015 LE,000</b>
Other provisions	25,905	12,377
Revaluation (loss) on foreign currencies assets & Liabilities rather than those held for trading	(4,019)	(2,034)
Profit on asset acquired revaluation	188	43
Profit on sale of fixed assets	18,284	21,875
Others	7,958	5,753
	<b>48,316</b>	<b>38,014</b>
<b>14. <u>Income tax expense</u></b>	<b>30 September 2016 LE,000</b>	<b>30 September 2015 LE,000</b>
<b>Profit before tax</b>	<b>1,262,102</b>	<b>692,607</b>
Tax calculated at a tax rate	(283,973)	(233,326)
Expenses not deductible for tax purposes	(14,268)	(63,174)
Income not subject to tax	13,640	11,647
Tax exemption	46,830	38,020
Provisions effect	(48,628)	(40,266)
<b>Income tax expense</b>	<b>(286,399)</b>	<b>(287,099)</b>
Actual Rate	23%	41%
<b>15. <u>Earnings per share</u></b>	<b>30 September 2016 LE,000</b>	<b>30 September 2015 LE,000</b>
Net profit for the period	975,703	749,905
Employees share in profit	(97,570)	(71,241)
Profit attributable to shareholders of the bank (1)	<b>878,133</b>	<b>678,664</b>
Weighted average number of ordinary shares in issue (2)	310,917	310,917
Basic earnings per share (Egyptian pound) (1:2)	<b>2.82</b>	<b>2.18</b>
<b>16. <u>Cash and due Central Bank of Egypt</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Cash in hand	1,080,413	726,011
Balances with the Central Bank of Egypt -reserve ratio	1,781,017	1,361,031
	<b>2,861,430</b>	<b>2,087,042</b>
Non-interest bearing balances	2,861,430	2,087,042
	<b>2,861,430</b>	<b>2,087,042</b>

<b>17. <u>Due from banks</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Current accounts	535,067	383,080
Placements with other banks	5,778,785	5,838,352
	<b>6,313,852</b>	<b>6,221,432</b>
Central banks	2,878,774	3,867,427
Local banks	1,191,758	853,544
Foreign banks	2,243,320	1,500,461
	<b>6,313,852</b>	<b>6,221,432</b>
Non-interest bearing balances	535,067	383,080
Fixed interest bearing balances	5,778,785	5,838,352
	<b>6,313,852</b>	<b>6,221,432</b>
	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
<b>18. <u>Treasury bills</u></b>		
Treasury bills, maturity 91 days	733,125	1,494,125
Treasury bills, maturity 182 days	1,199,050	1,373,650
Treasury bills, maturity 273 days	3,868,335	1,525,700
Treasury bills, maturity 364 days	3,398,700	1,952,500
Unearned interest	(376,265)	(97,491)
	<b>8,822,945</b>	<b>6,248,484</b>
	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
<b>19. <u>Held for trading investments</u></b>		
<b>Debt securities held for trading</b>		
Government bonds	318,652	57,420
	<b>318,652</b>	<b>57,420</b>
<b>Equity securities:</b>		
Mutual funds certificates	-	3,385
	-	<b>3,385</b>
<b>Total</b>	<b>318,652</b>	<b>60,805</b>

<b>20. <u>Loans to banks</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Other loans	269,283	167,470
<b>Total</b>	<b>269,283</b>	<b>167,470</b>
<b>21. <u>Loans and advances to customers (net)</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
<b>Individual</b>		
Overdrafts	65,359	76,360
Credit cards	839,283	759,356
Personal Loans	4,364,548	3,871,227
<b>Total (1)</b>	<b>5,269,190</b>	<b>4,706,943</b>
<b>Corporate entities</b>		
Overdrafts	5,727,178	5,298,841
Direct Loans	791,620	921,907
Syndicated loans	1,312,550	1,424,277
Other Loans	1,864,310	2,162,206
<b>Total (2)</b>	<b>9,695,658</b>	<b>9,807,231</b>
<b>Total Loans and advances (1+2)</b>	<b>14,964,848</b>	<b>14,514,174</b>
Less : unearned income	-	(7)
Less : suspense interest	(30,353)	(25,777)
Less: allowance for impairment	(939,982)	(826,320)
<b>Net</b>	<b>13,994,513</b>	<b>13,662,070</b>
Current Balances	8,865,882	8,747,156
Non-Current Balances	6,098,966	5,767,018
	<b>14,964,848</b>	<b>14,514,174</b>



**Allowance for impairment**  
**30 September 2016**

Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the period	290	30,164	105,406	278	136,138
Impairment charges	(123)	8,419	27,691	(228)	35,759
Loans written off during the period	-	(7,909)	(24,372)	-	(32,281)
Amount recoveries during the period	-	4,411	17,766	-	22,177
<b>Balance at the period end</b>	<b>167</b>	<b>35,085</b>	<b>126,491</b>	<b>50</b>	<b>161,793</b>

  

Corporate entities	Overdrafts	Direct Loans	Syndicated loans	Other Loans	Total
Balance at the beginning of the period	336,458	196,455	113,300	43,969	690,182
Impairment charges	141,130	(55,065)	(59,696)	27,365	53,734
Amount recoveries during the period	945	-	-	-	945
Transfers	(2)	-	-	-	(2)
Exchange differences	16,248	9,487	5,471	2,124	33,330
<b>Balance at the period end</b>	<b>494,779</b>	<b>150,877</b>	<b>59,075</b>	<b>73,458</b>	<b>778,189</b>
<b>Total</b>					<b>939,982</b>

**31 December 2015**

Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the year	283	22,580	76,270	208	99,341
Impairment charges	605	10,039	32,324	70	43,038
Loans written off during the year	(598)	(7,046)	(25,841)	-	(33,485)
Amount recoveries during the year	-	4,591	22,653	-	27,244
<b>Balance at the year end</b>	<b>290</b>	<b>30,164</b>	<b>105,406</b>	<b>278</b>	<b>136,138</b>

  

Corporate entities	Overdrafts	Direct Loans	Syndicated loans	Other Loans	Total
Balance at the beginning of the year	378,263	91,151	96,741	29,924	596,079
Impairment charges	(54,718)	102,442	13,522	13,105	74,351
Loans written off during the year	(10,692)	-	-	-	(10,692)
Amount recoveries during the year	7,623	-	-	-	7,623
Transfers	4,107	-	-	-	4,107
Exchange differences	11,875	2,862	3,037	940	18,714
<b>Balance at the year end</b>	<b>336,458</b>	<b>196,455</b>	<b>113,300</b>	<b>43,969</b>	<b>690,182</b>
<b>Total</b>					<b>826,320</b>

## **22. Derivatives financial instruments**

The Bank uses the following derivative instruments for both hedging and non-hedging purposes.

- Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. Foreign currency and interest rate futures are contractual obligations to receive or pay a net amount based on changes in currency rates or interest rates, or to buy or sell foreign currency or a financial instrument on a future date at a specified price, established in an active financial market.
- Forward rate agreements are individually negotiated interest rate futures that call for a cash settlement at a future date for the difference between a contracted rate of interest and the current market rate, based on a notional principal amount.
- Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e., cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps.
- The Bank's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfill their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, and a proportion of the notional amount of the contracts. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.
- Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a pre-determined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Bank and a customer (OTC). The Bank is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.
- The notional amounts of certain types of financial instrument provide a basis for comparison with instruments recognized on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Bank's exposure to credit or price risks.
- The derivative instruments become favorable (assets) or unfavorable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favorable or unfavorable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.

**Derivatives:**
**30 September 2016**
**LE,000**
**Derivatives held for trading**

	Contractual amount	Assets	Liabilities
Currency forwards	91,699	1,693	1,203
Currency swaps	2,118,976	90,142	86,492
OTC currency options	136,733	305	305
	<b>2,347,408</b>	<b>92,140</b>	<b>88,000</b>

**Interest rate derivatives**

Interest rate swaps	881,763	4,624	6,463
	<b>881,763</b>	<b>4,624</b>	<b>6,463</b>

**Total derivatives held for trading**

	<b>3,229,171</b>	<b>96,764</b>	<b>94,463</b>
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**31 December 2015**
**LE,000**
**Derivatives held for trading**

	Contractual amount	Assets	Liabilities
Currency forwards	495,871	3,479	6,979
Currency swaps	1,093,574	14,407	12,228
OTC currency options	353,491	1,068	1,068
	<b>1,942,936</b>	<b>18,954</b>	<b>20,275</b>

**Interest rate derivatives**

Interest rate swaps	1,352,618	12,647	15,122
	<b>1,352,618</b>	<b>12,647</b>	<b>15,122</b>

**Total derivatives held for trading**

	<b>3,295,554</b>	<b>31,601</b>	<b>35,397</b>
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**23. Financial Investments**
**Available for sale investments**

	30 September 2016 LE,000	31 December 2015 LE,000
Listed debt securities - at fair value	2,576,371	2,311,647
Unlisted debt securities - at fair value	13,969	11,969
Unlisted Equity securities – at fair value	13,786	19,686
<b>Total available for sale Investments</b>	<b>2,604,126</b>	<b>2,343,302</b>

**Held to maturity investment**

Mutual fund Certificates - according to law requirements	76,634	76,634
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**Total held to maturity investments**

	<b>76,634</b>	<b>76,634</b>
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**Total Financial investments**

	<b>2,680,760</b>	<b>2,419,936</b>
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Current Balances	793,819	518,161
Non-current balances	1,886,941	1,901,775
	<b>2,680,760</b>	<b>2,419,936</b>

Debt instruments with fixed interest rates	2,576,515	2,311,647
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Debt instruments with variable interest rates	13,825	11,969
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	<b>2,590,340</b>	<b>2,323,616</b>
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The movement in financial investments during the period may be summarized as follows:

<u>30 September 2016</u>	<u>Available for sale</u>	<u>Held to maturity</u>	<u>Total</u>
<b>Balance at 1 January</b>	2,343,302	76,634	2,419,936
Additions	1,288,895	-	1,288,895
Disposals (sale / redemption)	(930,345)	-	(930,345)
Premium / discount amortization	(8,187)	-	(8,187)
Exchange difference on monetary assets	3,124	-	3,124
Changes in fair value	(85,669)	-	(85,669)
Impairment	(6,994)	-	(6,994)
<b>Balance at 30 September 2016</b>	<b>2,604,126</b>	<b>76,634</b>	<b>2,680,760</b>

  

<u>31 December 2015</u>	<u>Available for sale</u>	<u>Held to maturity</u>	<u>Total</u>
<b>Balance at 1 January</b>	2,465,827	76,634	2,542,461
Additions	1,101,969	-	1,101,969
Disposals (sale / redemption)	(1,227,187)	-	(1,227,187)
Premium / discount amortization	(5,734)	-	(5,734)
Exchange difference on monetary assets	(1,255)	-	(1,255)
Changes in fair value	9,682	-	9,682
<b>Balance at 31 December 2015</b>	<b>2,343,302</b>	<b>76,634</b>	<b>2,419,936</b>

#### 24. Investment in subsidiaries

The bank's interest in its subsidiary is as follows:

<u>Company</u>	<u>Country</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Revenues</u>	<u>Profit/(Loss)</u>
EHFC September 30, 2016	Egypt	295,621	178,971	32,494	6,359
EHFC December 31, 2015	Egypt	279,654	161,200	44,482	9,716

The bank's participation in subsidiary represents 99.99% and the subsidiary is unlisted in the Egyptian stock exchange.

	<u>30 September 2016</u>	<u>31 December 2015</u>
	<u>LE,000</u>	<u>LE,000</u>
Balance at cost	<b>143,822</b>	<b>143,822</b>

	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
<b>25. <u>Intangible assets</u></b>		
<b>Balance at beginning of comparative period</b>		
Cost	168,061	117,850
Accumulated amortization	(109,991)	(99,925)
<b>Net book value</b>	<b>58,070</b>	<b>17,925</b>
<b>Balance for the current period</b>		
Net Book value at the beginning of the period	58,070	17,925
Additions	22,996	50,367
Disposal	(7,067)	-
Amortization expense	(9,660)	(10,222)
<b>Net Book Value at the end of the current period</b>	<b>64,339</b>	<b>58,070</b>
<b>Balance at the end of the current period</b>		
Cost	183,277	168,217
Accumulated amortization	(118,938)	(110,147)
<b>Net book value</b>	<b>64,339</b>	<b>58,070</b>
<b>26. <u>Other assets</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Accrued revenues	196,384	159,095
Prepaid expenses	42,160	39,355
Advance payments for purchase of fixed assets	24,583	16,859
Assets reverted to the Bank in settlement of debts	16,573	7,243
Deposits with others and imprest fund	16,329	11,018
Other	40,243	18,851
<b>Total</b>	<b>336,272</b>	<b>252,421</b>

**27. Fixed Assets**

	Land	Buildings	Computer systems	Vehicles	Fixtures	Machinery and equipment	Furniture	Other	Total
<b>Balance as of previous year</b>									
Cost	108,729	348,972	149,044	13,080	186,585	31,966	12,497	30,168	881,041
Accumulated Depreciation	-	(74,323)	(133,753)	(8,845)	(124,632)	(20,908)	(9,121)	(17,554)	(389,136)
<b>Net book value as of beginning of previous year</b>	<b>108,729</b>	<b>274,649</b>	<b>15,291</b>	<b>4,235</b>	<b>61,953</b>	<b>11,058</b>	<b>3,376</b>	<b>12,614</b>	<b>491,905</b>
Additions	-	38,361	19,954	-	8,242	3,670	20,588	23,553	114,368
Disposals (Net)	-	-	(7)	-	-	(184)	(71)	(21)	(283)
Depreciation expense	-	(9,354)	(5,147)	(1,127)	(13,914)	(2,218)	(2,227)	(2,682)	(36,669)
<b>Net book value as of Ending of previous year</b>	<b>108,729</b>	<b>303,656</b>	<b>30,091</b>	<b>3,108</b>	<b>56,281</b>	<b>12,326</b>	<b>21,666</b>	<b>33,464</b>	<b>569,321</b>
<b>Balance as of 1 January</b>									
Cost	108,729	381,686	170,521	13,954	195,079	33,855	31,389	53,470	988,683
Accumulated Depreciation	-	(82,879)	(138,200)	(10,161)	(142,527)	(21,055)	(10,227)	(20,559)	(425,608)
<b>Net Book value</b>	<b>108,729</b>	<b>298,807</b>	<b>32,321</b>	<b>3,793</b>	<b>52,552</b>	<b>12,800</b>	<b>21,162</b>	<b>32,911</b>	<b>563,075</b>
Additions	-	2,849	7,733	335	4,046	420	683	4,883	20,949
Disposals (Net)	-	(1,378)	(119)	-	-	(32)	-	-	(1,529)
Depreciation expense	-	(9,970)	(9,587)	(1,024)	(12,625)	(2,077)	(2,028)	(3,572)	(40,883)
<b>Net book value</b>	<b>108,729</b>	<b>290,308</b>	<b>30,348</b>	<b>3,104</b>	<b>43,973</b>	<b>11,111</b>	<b>19,817</b>	<b>34,222</b>	<b>541,612</b>
<b>Balance as of current period</b>									
Cost	108,729	376,547	177,782	14,289	197,419	33,822	32,072	58,353	999,013
Accumulated Depreciation	-	(86,239)	(147,434)	(11,185)	(153,446)	(22,711)	(12,255)	(24,131)	(457,401)
<b>Net book value</b>	<b>108,729</b>	<b>290,308</b>	<b>30,348</b>	<b>3,104</b>	<b>43,973</b>	<b>11,111</b>	<b>19,817</b>	<b>34,222</b>	<b>541,612</b>



<b>30. <u>Other Liabilities</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Accrued interest	223,952	150,478
Unearned revenue	15,256	19,458
Accrued expenses	492,917	467,934
Other credit balances	726,357	611,559
	<b><u>1,458,482</u></b>	<b><u>1,249,429</u></b>

<b>31. <u>Other provisions</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
<b>At 1 January</b>	<b><u>165,914</u></b>	<b><u>153,804</u></b>
Exchange differences	8,948	4,781
Charged to the income statement	(25,905)	15,004
Transfer	2	(4,107)
Transfer to payable	(10,080)	-
Utilized during period	(2,816)	(3,568)
	<b><u>136,063</u></b>	<b><u>165,914</u></b>

Other provisions represent the following:

	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Provision for contingent claims	34,577	47,339
Provision for contingent liabilities	101,486	118,575
<b>Balance</b>	<b><u>136,063</u></b>	<b><u>165,914</u></b>

<b>32. <u>Retirement benefit obligations</u></b>	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
<b>Balance sheet obligations for:</b>		
Post-employment medical benefits	46,415	46,415
	<b><u>46,415</u></b>	<b><u>46,415</u></b>



- There is a liability on the Bank towards the Post-Employment Medical Benefits Fund for the payment of medical insurance premiums for the ex-employees of ex-EAB who reach the retirement age or resign from ex-EAB before its merger with Calyon Bank – Egypt in September 2006.
- The Bank is obligated to pay these premiums for providing medical care for the retired employees' spouses and children till death, or reach 21 years of age in respect of children.
- The Bank entrusted an actuary with determining the net present value of all future medical insurance premiums required to be paid by the Bank until the death of retirees & their spouses, and their children until reaching 21 years of age.
- The most important assumptions used by the actuary are as follows:
 

Interest rate used as a discount basis	15%
Inflation Rate of medical care costs	10%
- The assumption of death rates were made according to the British Mortality Table no. A49/52.
- The Bank entrusted the actuary to determine the net present value of the obligation resulting from retirement benefits that the employee will receive upon retirement.
- The most important assumptions used by the actuary are as follows:
 

Interest rate used as a discount basis	14%
Rates of salary increases	10%
- The assumption of death rates were made according to the British Mortality Table no. (A49/52).
- The Bank considers the present value of the obligation is not substantially different from the fair value of the net assets of the Fund, and therefore there is no obligation on the Bank arising from the obligations of specific benefits (severance pay severance) to fund insurance for employees of Credit Agricole Egypt who reached retirement age, or disability or death or resignation.

### 33. Share capital and reserves

#### a. **Share capital**

- The bank authorized share capital with LE 3,500,000,000. The issued and paid up capital is LE 1,243,668,000 divided into 310,917,000 ordinary shares with par value LE 4 each and there is no treasury stock.

The following is a list of the shareholders of the bank:

Shareholder	No. of shares	% of ownership	Amount 000'EGP
Credit Agricole SA	147,329,416	47.39%	589,318
Credit Agricole Corporate and Investment Almansour & Almaghraby for development and investment.	40,625,052	13.07%	162,500
International Company for Trading and Agencies International	13,907,998	4.47%	55,632
Others	3,881,134	1.25%	15,525
	105,173,400	33.83%	420,694
<b>Total</b>	<b>310,917,000</b>	<b>100.00%</b>	<b>1,243,668</b>

### 34. Reserves and retained earning

	30 September 2016 LE,000	30 September 2015 LE,000
<b>A. Reserves</b>		
General risk reserve	280	-
Legal reserve	248,735	228,146
Special reserve	103,732	103,732
General reserve	-	28,925
Capital reserve	36,509	14,634
Fair value reserve – available for sale investments	(69,585)	14,335
<b>Total reserves</b>	<b>319,671</b>	<b>389,772</b>
<b>Movements in reserves were as follows:</b>		
<b>a. General risk reserve</b>		
Balance at the beginning of the period	280	-
Transferred from the Net profit	-	-
<b>Balance</b>	<b>280</b>	<b>-</b>
<b>b. Legal reserve</b>		
Balance at the beginning of the period	228,146	194,263
Transferred from the Net profit	20,589	33,883
<b>Balance</b>	<b>248,735</b>	<b>228,146</b>
<b>c. Special reserve</b>		
Balance at the beginning of the period	103,732	103,732
<b>Balance</b>	<b>103,732</b>	<b>103,732</b>
<b>d. General reserve</b>		
Balance at the beginning of the period	-	28,925
<b>Balance</b>	<b>-</b>	<b>28,925</b>
<b>e. Capital Reserve</b>		
Balance at the beginning of the period	14,634	9,931
Transferred from Net profit for the end of year	21,875	4,703
<b>Balance</b>	<b>36,509</b>	<b>14,634</b>
<b>f. Fair value reserve – available for sale investments</b>		
Balance at the beginning of the period	16,084	6,402
Revaluation differences in investments during the period	(85,669)	7,933
<b>Balance</b>	<b>(69,585)</b>	<b>14,335</b>

According to the bank's statutes a sum equal to **5%** of the annual net profit is appropriated to a legal reserve. This will cease when the legal reserve balance reaches **20%** of the issued capital. In compliance with the Central Bank of Egypt guidelines, the balance of the special reserve is not to be disposed off without recourse to the Central bank of Egypt.

	30 September 2016 LE,000	30 September 2015 LE,000
<b>B. Retained earnings</b>		
Balance at the beginning of the period	1,898,711	1,440,325
Dividend income	(702,595)	(471,917)
Transferred to Legal reserve	(20,589)	(33,883)
Transferred to Capital Reserve	(21,875)	(4,703)
Profit of the period	975,703	749,905
<b>Balance</b>	<b>2,129,355</b>	<b>1,679,727</b>

### 35. Contingent liabilities and commitments

	30 September 2016 LE,000	31 December 2015 LE,000
<b>A. Loans, advances and Guarantees Commitments</b>		
Letters of guarantee	4,519,262	3,844,875
Commercial letters of credit (import and export)	439,590	728,972
Acceptances	200,804	256,371
Other contingent liability	1,762,383	1,840,616
<b>Total</b>	<b>6,922,039</b>	<b>6,670,834</b>

#### B. Legal Claims

There were a number of legal proceedings outstanding against the bank with provision amounted 5,694 thousand Egyptian pounds.

#### C. Capital Commitments

The bank had capital commitments of 9.3 million Egyptian pounds in respect of fixed assets purchases and branches fixtures and have not been implemented yet till the balance sheet date.

### 36. Cash and cash equivalents

For the purposes of the cash flow statement presentation, cash and cash equivalents comprise the following balances with less than three months maturity from the date of acquisition.

	30 September 2016 LE,000	30 September 2015 LE,000
Cash and balances with central banks	1,080,413	870,655
Due from banks	5,485,854	5,843,988
Treasury bills	724,749	1,271,758
	<b>7,291,016</b>	<b>7,986,401</b>

### 37. Mutual funds

**Credit Agricole Bank mutual fund no. (1)**

The fund is one of the banking activities licensed by the capital law no. 95 for 1992 and its executive rules. The number of investment certificates in the fund have reached 3,000,000 certificates and their value 300,000,000 EGP. The bank owned 150 000 investment certificates (par value 15,000,000 EGP) Credit Agricole 1<sup>st</sup> fund managed by EFG Hermes, The redeemable price per IC amounted to LE 228.31 at balance sheet date and the total value is 34,247,216EGP.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 365,527 EGP as of 30 September 2016 that was classified as fees and commission in the income statement.

**Credit Agricole Bank mutual fund no. (2)**

The mutual fund owns about 3,000,000 certificates (amounted 300,000,000 EGP) of which The bank owns 150,000 certificates (par value 15,000,000) for managing the mutual fund activity, their redemption value at the balance sheet date is 16,027,124 EGP with a redeemable price of 106.85 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 204,429 EGP as of 30 September 2016 that was classified as fees and commission income in the income statement.

**Credit Agricole Bank mutual fund no. (3)**

The mutual fund owns about 4,000,000 certificates (amounted 4,000,000,000 EGP) of which The bank owns 39 000 Certificates (par value 39,000,000 EGP) for managing the mutual fund activity, their redemption value at the balance sheet date is 41,740,140 EGP and a redeemable price of 1070.26 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 2,185,647 EGP as of 30 September 2016 that was classified as fees and commission income n in the income statement.

**Credit Agricole Bank mutual fund no. (4)**

The mutual fund owns about 1,000,000 certificates (amounted 10,000,000 EGP) of which The bank owns 50,000 certificates (par value 5,000,000) for managing the mutual fund activity, their redemption value at the balance sheet date is 7,838,123 EGP with a redeemable price of 156.76 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 567,354 EGP as of 30 September 2016 that was classified as fees and commission income in the income statement.

### 38. Related party transactions

The Bank's parent company is Credit Agricole (France) which holds 47.39% of the common stock and the remaining portion of 52.61% is held by other shareholders presented in the capital disclosure.

The Bank had transactions with its related parties on an arm's length basis. The nature of such transactions and related balances as presented at the balance sheet date are as follows:

#### A) Loans and advances to related parties

	<u>Subsidiary</u>	
	<u>30 September 2016 LE,000</u>	<u>31 December 2015 LE,000</u>
Loans outstanding at 1 January	122,591	140,630
Loans issued (repayment)	15,119	(18,039)
<b>Loans outstanding</b>	<b>137,710</b>	<b>122,591</b>
Interest income earned	11,791	14,992

#### B) Deposits from related parties

	<u>Subsidiary</u>	
	<u>30 September 2016 LE,000</u>	<u>31 December 2015 LE,000</u>
Deposits at 1 January	1,416	19,259
Deposits received (repaid)	14,564	(17,843)
<b>Deposits</b>	<b>15,980</b>	<b>1,416</b>
Interest expense on deposits	130	330

#### C) Other transactions with related parties

	<u>Credit Agricole Group</u>	
	<u>30 September 2016 LE,000</u>	<u>31 December 2015 LE,000</u>
Due from banks	20,921	8,610
Available for sale investments	13,969	14,252
Due to banks	471,485	107,295
Other Liabilities	17,560	15,460
General and Administrative expenses	8,379	17,593
Letters of Guarantee issued by the Bank	1,466,862	1,173,274
	<u>Subsidiaries and associates</u>	
	<u>30 September 2016 LE,000</u>	<u>31 December 2015 LE,000</u>
Investment in subsidiary	143,822	143,822
Fees and Commission revenues	538	972
Other Assets	734	752

### **39. Short term wages and benefits**

The monthly average of net total annual income of the banks' twenty employees with the largest wages and salaries collectively during the period amounted to 3,046 thousands EGP compared to 2,568 for the previous year

### **40. Deferred tax assets not recognized**

	<b>30 September 2016 LE,000</b>	<b>31 December 2015 LE,000</b>
Other Provision	25,926	30,375
	<b>25,926</b>	<b>30,375</b>

No recognition of deferred tax assets related to items previously mentioned, due to the unavailability of reasonably sure to take advantage of the possibility or appropriate degree to make sure that there is sufficient future taxable profits from which to take advantage of these assets

### **41. Tax position**

#### **1- Corporate Tax**

##### **Credit Agricole – Egypt**

###### Period from Start-up date to 31 Dec. 2013

Tax examination was done together with internal committees & tax challenge committees, dispute was settled and due tax was paid until 2013.

###### Period from 31 Dec.2013 to 31 Dec.2014

Tax examination was done together, internal committees & tax challenge committees in progress.

###### Period from 31 Dec.2014 to 31 Dec.2015

Tax declaration was done and due tax was paid.

#### **2- Income Tax**

##### **Credit Agricole – Egypt**

###### Period from Start-up date to 31 Dec. 2014

Tax examination was done, due tax was paid until 2014.

#### **3- Stamp Duty**

##### **Stamp Duty under Law no. 143/2006**

##### **Credit Agricole – Egypt**

Tax examination was done together with internal committees and due tax was paid until 2015.

#### **AMEX Branches**

Tax examination was done together with internal committees and due tax was paid until June-2005.

On 4 June 2014 Law No. 44 for 2014 issued for tax additional on temporary for 3 years from the current tax period with (5%) on more than one million pounds on natural persons or companies' profits in accordance with the income tax Law and to be connected and collected in accordance with those laws, the law applied on 5 June 2014.

On 30 June 2014 Presidential Decree No. 53 of 2014 issued and has included some amendments on some articles of the income tax law issued by law 91 of 2005 of which the most important are:-

- New tax on dividends.
- New tax on capital gains resulting from the sale of quotas and stock.

On 6 April ٢٠١٥ issued ministerial resolution No. 172 of the year ٢٠١٥ to amend the regulations under the income tax law issued by the financial Minister no. 991 for the year 2005.

On 20 February 2015, the President of the Republic issued Decree Law No. (96) 2015 amending some the income tax law No. 91 for the year 2005 and decision No. 44 for the year 2014 additional temporary tax on income, that this decision with effect from the day following the publication, the following are the major changes contained in the resolution:

- Income tax rate cut to become 22.5% of net annual profits.
- Modify the duration of the temporary tax of 5%.
- Modify the tax on dividends.
- The suspension of a tax on capital output deal in securities listed in the stock exchange for a period of two years commencing from 17 MAY 2015.

#### **42. Significant events**

The Central Bank decided at its meeting on 3 November 2016 to edit exchange rate policy for foreign currencies to give flexibility to banks in Egypt for pricing buying and selling Forex within legal channels. The range from Exchange rates for foreign currencies as of end of November 3rd, 2016 is 16.00 EGP for 1 USD (sell price), 16.00 EGP for 1 USD (buy price), 17.80 EGP for 1 EUR (sell price) and 17.14 EGP for 1 EUR (buy price).

As a result, the values of assets and liabilities in foreign currency cash nature may differ in subsequent period substantially the value installed in the financial statements for the period ended September 30, 2016 and also the income statement effect in subsequent periods

In parallel with the new policy of the exchange rate, the Central Bank of Egypt has also increased the lending and deposit rates for one night by +300 basis points to 14.75% and 15.75%, respectively. Which may affect the Bank's policies in the pricing of current and future products.

**Translation**

These financial statements are a translation into English from the original Arabic statements. The original Arabic statements are the official financial statements.

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