



# "Financial Statements" CAE & EHFC Consolidated



More than a Promise... a Commitment

# **CREDIT AGRICOLE - EGYPT**

Egyptian Joint Stock Company Consolidated Financial Statements And Auditors' Limited Report For The Period Ended 30 September 2016

Mansour & Co. PricewaterhouseCoopers
Public Accountants

KPMG Hazem Hassan Public Accountants & Consultants

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### **Independent Auditors' Limited Review Report**

### To: Credit Agricole Egypt (SAE) Board of Directors

### Introduction

We have performed a limited review on the accompanying Consolidated financial statements of Credit Agricole Egypt (SAE) which comprise the balance sheet as of 30 September 2016 and the statement of income, statement of changes in equity and cash flow statement for the period ended and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim financial statements in accordance with the Central Bank of Egypt's rules issued on December 16, 2008. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

# **Scope of Limited Review**

We conducted our limited review in accordance with the Egyptian standard on review engagements (2410) "Limited Review of Interim Financial Statement Performed by the Independent Auditor Of the Entity". A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the Bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim financial statements.

### Conclusion

Based on our limited review , nothing has come to our attention that causes us to believe that accompanying interim financial statement do not present fairly , in all material respects, the financial position of the Bank as of 30 September 2016 and of its financial performance and its cash flows for the period ended in accordance with the central bank of Egypt's rules issued on December 16,2008 and the prevailing Egyptian laws .

### **Auditors**

Tarek Farid Mansour
Mansour & Co. PricewaterhouseCoopers
Public Accountants

Salah Eldeen Elmasary KPMG Hazem Hassan Public Accountants & Consultants

Cairo 9 November 2016



# **Consolidated Balance Sheet - At 30 June 2016**

(All amounts are in thousand Egyptian pounds)

(All allounts are in alousand Leppinal pounds)	Notes	30 September 2016	31 December 2015
<u>Assets</u>			
Cash and due from Central Bank of Egypt	15	2,861,441	2,087,042
Due from banks	16	6,313,890	6,221,728
Treasury bills	17	8,835,576	6,274,074
Held for trading investments	18	318,652	60,805
Loans to banks	19	269,283	167,470
Loans and advances to customers	20	14,091,428	13,776,879
Derivative financial instruments	21	96,764	31,601
<u>Financial Investments</u>			
Available for sale investments	22	2,606,126	2,345,302
Held to maturity investments	22	76,634	76,634
Other assets	23	337,767	265,671
Intangible assets	24	64,358	58,162
Fixed assets (net)	25	543,274	563,122
Deferred Tax		1,078	1,262
Total assets		36,416,271	31,929,752
Liabilities and Owners' Equity			
<u>Liabilities</u>			
Due to banks	26	483,566	120,769
Customers' deposits	27	30,351,325	26,661,787
Derivative financial instruments	21	94,463	35,397
Long term loan	28	20,705	28,687
Other liabilities	29	1,466,968	1,255,546
Current income tax liability		166,765	132,898
Other provisions	30	136,063	165,914
Retirement benefit obligations	31	46,415	46,415
Total liabilities		32,766,270	28,447,413
Owners' Equity			
Paid-in Capital	32	1,243,668	1,243,668
Reserves	33	321,848	364,571
Retained earnings	33	2,084,468	1,874,084
		3,649,984	3,482,323
Minority interest		17	16
Total owners' equity		3,650,001	3,482,339
Total liabilities and owners' equity		36,416,271	31,929,752

# Francois E. Drion

# **Chairman & Managing Director**

November 6, 2016

- The accompanying notes are an integral part of these financial statements.
- Auditors' limited report attached



# Consolidated Statement of Income - At 30 September 2016

(All amounts are in thousand Egyptian pounds)

		1/1/2016	1/1/2015	1/7/2016	1/7/2015
		To	To	To	To
	<b>Notes</b>	30/9/2016	30/9/2015	30/9/2016	30/9/2015
Interest on loans and similar income	6	2,338,854	1,998,370	872,398	679,313
Interest expenses and similar charges	6	(867,012)	(823,018)	(330,219)	(271,870)
Net interest income		1,471,842	1,175,352	542,179	407,443
Fees and commission income	7	456,781	469,077	142,212	158,093
Fees and commission expense	7	(115,313)	(106,080)	(37,865)	(39,581)
Net fee and commission income		341,468	362,997	104,347	118,512
Dividend income	8	2,750	2,891	-	239
Net trading income	9	122,130	126,658	27,518	33,532
Gains (Losses) from financial investments	10	4,785	9,315	4,582	1,425
Impairment charge for credit losses	11	(90,968)	(89,696)	(66,399)	(37,442)
Administrative expenses	12	(636,000)	(585,930)	(216,605)	(196,387)
Other operating income (expenses)	13	29,012	37,205	25,618	21,130
Profit before income tax		1,245,019	1,038,792	421,240	348,452
Income tax expense	14	(288,356)	(290,537)	(94,856)	(78,520)
Profit for the period		956,663	748,255	326,384	269,932
Mother company share		956,662	748,254	326,384	269,932
Minority share		1	1	-	
•		956,663	748,255	326,384	269,932

The accompanying notes are an integral part of these financial statements



# Consolidated statement of changes in owners' equity - At 30 September 2016

(All amounts are in thousand Egyptian pounds)	Paid in capital	Reserves	Retained earnings	Mother company share	Minority Interest	Total
<u>30 September 2015</u>						
Balance as at 1 January 2015 as previously issued	1,148,000	344,529	1,414,340	2,906,869	15	2,906,884
Dividends relating to 2014	-	-	(472,014)	(472,014)	1	(472,013)
Transfer to Capital reserves	-	4,703	(4,703)	-	-	-
Transfer to Legal reserves		34,302	(34,302)			
Balance as at 1 January 2015	1,148,000	383,534	903,321	2,434,855	16	2,434,871
Net change in fair value of available for sale investments, net of tax	-	7,933	-	7,933	-	7,933
Net profit for the period		-	748,255	748,255		748,255
Balance as at 30 September 2015	1,148,000	391,467	1,651,576	3,191,043	16	3,191,059
30 September 2016			_		<u>.</u>	
Balance as at 1 January 2016 as previously issued	1,243,668	364,571	1,874,084	3,482,323	16	3,482,339
Dividends relating to 2015	-	-	(703,333)	(703,333)	1	(703,332)
Transfer to Capital reserves		21,875	(21,875)	-	-	-
Transfer to Legal reserves		21,071	(21,071)	-	-	-
Balance as at 1 January 2016 after dividends	1,243,668	407,517	1,127,805	2,778,990	17	2,779,007
Net change in fair value of available for sale investments, net of tax	-	(85,669)	-	(85,669)	-	(85,669)
Net profit for the period			956,663	956,663	<u>-</u>	956,663
Balance as at 30 September 2016	1,243,668	321,848	2,084,468	3,649,984	17	3,650,001

<sup>•</sup> The accompanying notes are an integral part of these financial statements



# **Consolidated Statement of Cash Flows - At 31 March 2016**

(All amounts are in thousand Egyptian pounds)

	30 September 2016	30 September 2015
Cash flows from operating activities		
Net profit before tax	<u>1,245,019</u>	1,038,792
Adjustments to reconcile net profit to cash flow from operating activities:	:	
Depreciation and amortization	50,752	45,319
Impairment charge for assets	90,968	89,696
Other provision charges	(25,905)	(12,377)
Used provision - other than loans provision	(2,816)	(3,563)
Amortization of Discount on available for sale investments	8,187	4,090
Foreign currencies revaluation of provisions rather than LLP	8,948	4,759
Foreign currencies revaluation of Investments rather than TRD	(3,124)	959
(Profit) Loss on sale of AFS investments	(47)	319
Impairment charge for AFS investments	6,994	-
(Profit) on sale of fixed assets	(101)	(21,876)
Operating profit before changes in operating assets & liabilities	1,378,875	1,146,118
Net decrease (increase) in assets and liabilities		
Due from CBE	(419,986)	(60,836)
Due from banks	(2,694)	(6,577)
Treasury bills	(3,317,828)	107,339
Held for trading investments	(257,847)	(130,197)
Loans and advances to customers & banks	(516,658)	(1,466,345)
Derivative financial instruments (net)	(6,097)	2,022
Other assets	(55,042)	(36,429)
Due to banks	362,797	166,249
Customers' deposits	3,689,538	1,123,911
Other liabilities	201,341	199,534
Income taxes paid	(254,489)	(275,301)
Net cash from operating activities	801,910	769,488
Cash flows from investing activities		
Purchase of fixed assets and branches leasehold improvements	(43,945)	(72,149)
Proceeds from sale of fixed assets	251	22,159
Proceeds from sale / redemption of securities other investments	930,392	673,391
Purchases of securities other than trading other investments	(1,288,895)	(736,450)
Net cash from investing activities	(402,197)	(113,049)
Cash flows from financing activities		
Long term loans	(7,973)	(9,646)
Dividends paid	(703,333)	(472,014)
Net cash from financing activities	(711,306)	(481,660)



Net cash and cash equivalents during the period	(311,593)	174,779
Cash and cash equivalents at beginning of the period	7,610,682	7,813,949
Cash and cash equivalents at end of the period	7,299,089	7,988,728
Cash and cash equivalents are represented in :		
Cash and due from Central Bank of Egypt	2,861,441	2,267,181
Due from banks	6,313,890	6,809,972
Treasury bills	8,835,576	6,276,380
Balances with Central Bank of Egypt (Reserve ratio)	(1,781,017)	(1,396,496)
Deposits with banks (Maturity more than three months)	(827,998)	(965,969)
Treasury bills ( Maturity more than three months)	(8,102,803)	(5,002,340)
Cash and cash equivalents at end of the period	7,299,089	7,988,728

<sup>•</sup> The accompanying notes are an integral part of these financial statements.



### 1. General Information

Credit Agricole - Egypt Bank (S.A.E.) provides corporate banking, retail, and investment banking services in the Arab Republic of Egypt and foreign countries through its head office at 5<sup>th</sup> Settlement and 81 branches, that employs over 2062 people at the balance sheet date.

The bank is an Egyptian Joint Stock Company and is incorporated in accordance with law 159 of 1981 in the Arab Republic of Egypt. The head office of the bank is at the Touristic Area, land piece (9/10/11/12/13), 5th Settlement, Cairo Governance, Egypt. The bank is listed in Cairo and Alexandria Stock Exchanges.

The EHFC (SAE) was founded in accordance with the provisions of Law No. 159 of 1981 and its Regulations, as amended by Law No. 3 of 1998, taking into account the provisions of Law No. 95 of 1992 and its executive regulations and the law of the Mortgage Finance No. 148 of 2001 and its executive regulations and the company specialized in the activity of real estate finance.

The Bank has a number of 9,999,000 shares by ownership of 99.99% of the total capital of the company, The Consolidated Financial Statements in the financial statements of the Bank and its subsidiaries (and called together the group).

Financial statements approved on board dated November 3, 2016

# 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to the years presented unless otherwise stated.

# • Basis of preparation

The consolidated financial statements have been prepared in accordance with the rules of preparation and presentation of the Group's financial statements issued by the Central Bank of Egypt on 16 December 2008, under the historical cost convention, as modified by the revaluation of, available-for-sale financial assets, financial assets and financial liabilities held at fair value through profit or loss and all derivatives contracts.

The consolidated financial statements are prepared in accordance with the requirements of related applicable Egyptian laws and regulations. The group has prepared also consolidated Financial statements for the group and its subsidiaries in accordance with the Egyptian accounting standards, which are companies in which the group owns, directly or indirectly, more than half the voting rights, or has the ability to control the financial and operating policies regardless of the type of activity. The consolidated financial statements can be obtained from the group management. Investments in subsidiaries and associates are presented in the separate financial statements along with their accounting treatment with cost less impairment loss.

# • Subsidiaries and associates

# o **Subsidiaries**

Subsidiaries are all entities (including special purpose entities) over which the Group has owned directly or indirectly the power to govern the financial and operating policies, generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.



When consolidating, transactions and balances and unrealized profits arising from transactions between group companies are excluded, as well as unrealized losses unless they provide evidence of the existence of the erosion in the value of the parent adapter. accounting policies of subsidiaries are changed whenever necessary to ensure the application of the uniform policy was for the group

The company's are as follows:

Company Name: Egyptian Housing Finance Company (EHFC)

Legal Status: An Egyptian Joint Stock Company

Nationality: Egyptian

Date of Acquisition: December 21, 2009 Activity: Housing Finance

Contribution ratio: %99.99

### o Transactions with minority rights holders

The group transactions with minority rights holders as transactions with parties outside the group. And the recognition of gains and losses resulting from the sale of minority rights in the income statement. And result in purchases of minority rights as glory represents the difference between the return paid for shares acquired and the book value of the net assets of the subsidiary.

### Associates

Associates are all entities over which the group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Purchase method of accounting has been applied to all the acquisition operations. The cost of acquisition is measured by fair value or the assets offered/ issued equity securities / liabilities incurred/ liabilities accepted in behalf of the acquired company, at the date of the exchange, plus costs directly attributed to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the entity acquired, the difference is recognized directly in the income statement into other operating income (expenses).

Investments in subsidiaries and associates are accounted for using the cost method. According to this method, investments are recognized by the acquisition cost including goodwill and deducting any impairment losses. Dividends are recognized in the income statement when they are declared and the group's right to receive payment is established.

# • Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments

### Foreign currency translation

### o Functional and presentation currency

The financial statements are presented in Egyptian pound, which is the Group's functional and presentation currency.



### o Transactions and balances in foreign currency

The Group maintains its accounts in Egyptian Pound. Foreign currency transactions are translated using the exchange rates prevailing at the dates of the transactions. All monetary assets and liabilities balances in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date. Foreign exchange gains and losses resulting from the settlement of such transactions are recognized in the following items in the income statement:-

• Net trading income or net income from financial instruments designated at fair value through profit or loss for trading assets.

Changes in the fair value of monetary financial instruments in foreign currency classified as available for sale debt instruments are analyzed whether revaluation differences from changes in amortized costs of the instrument, differences from changes in the prevailing exchange rates, or differences from changes in the fair value of the instrument. Revaluation differences related to changes in the amortized cost are recognized into interest income from loans and similar revenues, and those related to the changes in the exchange rates in other operating income, in the income statement. Differences from changes in the fair value are recognized among owners' equity (Fair value reserve/ Available for sale financial investments).

Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available for sale financial assets, are included in the fair value reserve in equity.

### • Financial assets

The group classifies its financial assets in the following categories: Financial assets at fair value through profit or loss; loans and receivables; held to maturity financial assets; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

### • Financial assets at fair value through profit or loss

This category includes: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial assets are designated at fair value through profit or loss when:

- Doing so reduces measurement inconsistencies that would arise if the related derivative were treated as held for trading and the underlying financial instruments were carried at amortized cost for such as loans and advances to banks and clients, and debt securities in issue;
- Certain investments, such as equity investments that are managed and evaluated on a fair value in accordance with a documented risk management or investment strategy, and reported to key management personnel on that basis are designated at fair value through profit and loss.
- Financial instruments, such as debt instruments held, containing one or more embedded derivatives, significantly modify the cash flows are designated at fair value through profit and loss



### o Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- Those that the group intends to sell immediately or in the short term, which are classified as held for trading, and those that the group upon initial recognition designates as at fair value through profit or loss;
- Those that the group upon initial recognition designates as available for sale; or
- Those for which the group may not recover substantially all of its initial investment, other than because of credit deterioration.

### Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. If the group were to sell other than an insignificant amount except for specific situations, the entire category would be reclassified as available for sale.

# o Available-for-sale financial assets

Available-for-sale investments are non-derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

### The following is followed for financial assets:

- Regular-way purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognized on trade-date, the date on which the Group commits to purchase or sell the asset.
- Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the income statement in net trading income. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they are extinguished that is, when the obligation is discharged, cancelled or expires.
- Available for sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortized cost.
- Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the year in which they arise. Gains and losses arising from changes in the fair value of available for sale financial assets are recognized directly in equity, until the financial asset is derecognized or impaired. At this time, the cumulative gain or loss previously recognized in equity is recognized in income statement.
- Interest calculated using the effective interest method and foreign currency gains and losses on monetary assets classified as available for sale are recognized in the income statement. Dividends on available for sale equity instruments are recognized in the income statement when the entity's right to receive payment is established.
- The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, the Group establishes fair value using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market



participants, and if the Group could not assess the fair value of the equity instruments classified as available for sale, these instruments measured at at cost less impairment.

- The group may choose to reclassify the available for sale financial assets where the definition of loans and receivables (bonds and loans) is applicable from Available for sale to Loans and receivables or Held to maturity financial assets as the group has an intent to held them for the perspective future or to the date of maturity. Reclassifications are made at fair value as of the reclassification date and any profits or losses related to these assets to be recognized in the owners' equity as follows:
- In case of the financial asset which has fixed maturity date, profits and losses are amortized over the remaining period of the for the held to maturity investments using the Effective interest rate. Any difference between the value using amortized cost and the value based on the maturity date to be amortized over the financial asset remaining period using the effective interest rate method.
- In case of the financial asset which does not have fixed maturity date, profits and losses remain in the owners' equity till the selling or disposing the financial asset. At that time they will be recognized the profits and losses. In case of the subsequently impairment of the financial asset value, any previously recognized profits or losses in owners' equity will be recognized in profits and losses.
- If the group modified its estimations for the receivables and the payables then the book value of the financial asset (or group of financial assets) will be adjusted to reflect the effective cash flows and the modified assessments to recalculate the book value through calculation the present value for the estimated future cash flows using the effective interest rate of the financial asset and the adjustment will be recognized I as a revenue or expense in the profits and losses.
- In all cases if the group reclassified a financial asset as mentioned before and the group subsequently increased the estimated future cash inflows as a result of the increase of what will be collected from these receivables, This increase is to be recognized as an adjustment of the effective interest rate starting from the change in estimation date and not an adjustment of the book value in the change in estimation date.

### • Offsetting financial instruments

Financial assets and liabilities are offset when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Treasury bills sold subject to repurchase agreements ('repos') in the balance sheet under "Due to Banks "and purchased under agreements to resell ('reverse repos') in the balance sheet under "Due from Banks".

### • Derivative financial instruments and hedge accounting

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets (or including recent market transactions, and valuation techniques for example including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Certain derivatives embedded in other financial instruments, such as the conversion option in a purchased convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract and the host contract



is not carried at fair value through profit or loss. These embedded derivatives are measured at fair value, with changes in fair value recognized in the income statement into net trading income unless the group chooses to designate the hybrid contracts at fair value through profit or loss.

### Recognition of deferred day one profit and loss

The best evidence of fair value at initial recognition is the transaction price(the fair value of the consideration given or received), unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instruments or based on valuation technique. When the group has entered into transactions that come due after the lapse of a long period of time, fair value is determined using valuation models whose inputs do not necessarily come from quoted prices or market rates. These financial instruments are initially recognized at the transaction price, which represents the best index to fair value, despite the value obtained from a valuation model may be different. The difference between the transaction price and the model value is not immediately recognized, commonly referred to as "day one gains or losses". It is included in other assets in case of loss, and other liabilities in case of gain.

### • Interest income and expense

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss, are recognised within 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been classified as nonperforming or impaired, related interest income is not recognized and is recorded in marginal records apart from the financial statements, and is recognized as revenues according to cash basis as follows:

- When they are collected, after receiving all pas due installments for consumption loans, mortgage loans, and small business loans.
- For corporate loans, cash basis is also applied, where the return subsequently calculated is raised in accordance with the loan rescheduling contract, until 25% of the rescheduling installments are repaid, with a minimum of one year of regular repayment scheme. In case the counterparty persists to regularly pay, the return calculated on the loan outstanding is recognized in interest income. (interest on rescheduling without deficits) without interests aside before rescheduling which is avoiding revenues except after paying all the loan balance in the balance sheet before rescheduling.

# • Fees and commission income

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognized as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognized as revenue when the syndication has been completed and the group has retained no part of the loan package for itself or has retained a part at the same effective interest rate as the other participants.



Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognized on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognized based on the applicable service contracts, usually on a time-apportionate basis. Asset management fees related to investment funds are recognized ratably over the period in which the service is provided. The same principle is applied for financial planning and custody services that are continuously provided over an extended period of time.

# • Dividend income

Dividends are recognized in the income statement when the group's right to receive payment is established.

# • Purchase and sale agreements and sale and repurchase agreements

Securities sold subject to repurchase agreements are presented in Due to Banks the balance sheet. Securities purchased under agreements to resell are presented added to Due from Banks in the balance sheet, and presented on net basis, the difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

### Impairment of financial assets

### o Financial assets carried at amortized cost

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Group uses to determine that there is objective evidence of an impairment loss include:

- Significant financial difficulties of the issuer or obligor;
- Breach of contract such as default in interest or principal payment;
- It becomes probable that the borrower will enter bankruptcy or other financial reorganization;
- Deterioration of the borrower's competitive position;
- The group, for economic or legal reasons relating to the borrower's financial difficulties, granting to the borrower a concession that the group would not otherwise consider:
- Deterioration in the value of collateral; and
- Downgrading the credit status.

The existence of clear data that indicates measurable decrease in estimated future cash flows from a group of financial assets are considered as objective evidence of impairment for that group. irrespective of the ability of identifying that reduction for each individual asset.e.g, the increase in number of repayment defaults for a particular banking product.

The estimated period between a losses occurring and its identification is determined by the Group for each identified portfolio.

The estimated period between a loss occurring and its identification is determined by local management for each identified portfolio. In general, the periods used vary between three months and twelve months.



The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant and the following is considered:

- If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment using historical probabilities of default.
- Assets that are individually assessed for impairment and for which an impairment loss
  is or continues to be recognized are not included in a collective assessment of
  impairment, Otherwise it will added to the group of the financial assets.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the group may measure impairment on the basis of an instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collaterized financial asset reflects the cash flow that may result from foreseeable less costs for obtaining and selling the collateral.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the group to reduce any differences between loss estimates and actual loss experience.

The group assess the collective impairment for group of financial assets with similar credit risk characteristics and collectively assesses them for impairment using historical probabilities of default, and individually for the impaired loans using discounted cash flows, and compared to the obligor risk rating. Differences between the two methods are transferred from retained earnings to general banking reserve, if the obligor risk rating requires more impairment.

### Available for sale financial assets

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets classified as available for sale or held to maturity is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline



in the fair value of the security below its cost is considered in determining whether the assets are impaired.

# • Intangible Assets

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the group's share of the net identifiable assets of acquired subsidiary or associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill is tested annually for impairment where goodwill is amortized by a 20% or with the impairment recognized whichever is greater. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

### o Computer programs:

Computers' software related development and maintenance expenses are recognized in the income statement when incurred Intangible asset is recognized for specific direct costs of computer programs under the group's control and where a probable economic benefit is expected to be generated for more than one year. Direct costs include program development staff costs, and appropriate allocation of the overhead costs.

Development costs are recognized as computer program in which lead to an increase or expansion in the performance of computer programs.

These costs are amortized on the basis of the expected useful lives, and not more than five years.

### • Property, plant and equipment

Land and building comprise mainly head office, branches and offices. All property, plant and equipment is stated at historical cost less depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed asset items.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

0	Buildings	20:30 years
0	Fixtures	5 years
0	Furniture	10 years
0	Machinery and equipment	8 years
0	Vehicles	5 years
0	Computers	5 years
0	Others	10 years

### • Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization-except goodwill- and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair



value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### Lease

Finance lease are accounted for according to Law No. 95 of 1995 if the contract gives the right to the lessee to purchase the assets on a specified date and with specified amount where the contract's period represents at lease 75% of the expected useful life of the asset or the present value of total lease payments represents at least 90% of the asset's value. Other lease contracts are considered operating leases.

### o The Group as a lessee

For finance lease contracts, lease expenses including leased asset maintenance when incurred. If the Group decides to use the purchase option, cost of the option is capitalized and depreciated over the remaining useful life of the asset using methods applied for similar assets.

Lease payments less any discounts under operating lease are charged as an expense in the income statement on a straight-line basis over the period of the lease.

### o The Group as a Lease lord

Rent for leased assets operating rent appear under fixed assets in the budget and destroy over the useful life of the asset's expected by the same method applied to similar assets, and rental income minus any discounts granted to the lessee by the straight-line method over the period of the contract.

# • Cash and cash equivalents

For the purpose of the cash flows statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and balances due from Central Banks other than for mandatory reserve, current accounts with banks, and treasury bills and other eligible securities.

### • Other provisions

Provisions for restructuring costs and legal claims are recognized when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. Reversals of provisions no longer required are presented in other operating income and (expense).

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. If the settlement is within one year or less, provisions will be measured by the contractual value if there is no material variance otherwise, it will be measured at present value.



### • Employee benefits

### o Pension Liability

The group applies various retirement benefit plans which are financed through contributions defined on periodical actuarial calculations and paid to Social Insurance Authority or a private insurance fund. The Bank has Defined-Benefit Plans and Defined-Contribution Plans.

**Defined-Benefit Plans**: They are retirement plans where employee benefits are sorted out based on a formula using factors such as age, duration of employment and salary history.

The liability recognized in the balance sheet, with regard to the defined-benefit plans, is the present value of the defined-benefit obligation at the date of the balance sheet less the fair value of the plan assets, together with the adjustments for unrecognized actuarial gains (losses) and past service costs.

The defined-benefit obligation is calculated annually (estimated future cash outflows) by an independent actuary using the Projected Unit Credit Method. The present value of the defined-benefit obligation is determined by discounting the estimated future cash outflows using interest rates of treasury bonds that have terms to maturity approximating the terms of the related retirement benefit liability.

The gains (losses) arising from adjustments and changes in actuarial assumptions are charged (or credited) to income if they are within 10% of the plan assets or 10% of the defined-benefit obligation, whichever is higher. In case the gains (losses) are higher than this percentage, the increase shall be charged (credited) to the income over the employees' average remaining working periods.

The past service costs are directly recognized in the income statement under administrative expenses, unless the changes made to the pension regulations are subject to the employees staying in service for a defined period of time (Vesting Period). In this case, the past service period shall be depreciated using the straight-line method over the vesting period.

**Defined Contribution Plans**: They are retirement plans in which the Bank pays certain contributions to Social Insurance Authority, and the Bank shall not be subject to any legal or constructive obligation to contribute further amounts.

The contributions are recognized as employee-benefit expenses when they are due. The prepaid contributions are recognized as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

### **Other Post-Employment Benefit Obligations**

The Bank provides health-care benefits for retired employees (Ex EAB Staff). To be eligible for such benefits, the employee shall have to remain employed until the retirement age and fulfill a minimum limit of an employment period. The estimated costs of such benefits are depreciated over the employment period using an accounting method similar to that used in the defined-benefit plans.

### Social Insurance

The Group pays contributions to Social Insurance Authority and the Group has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expenses when they are due.

# o Employee profit share

The Group pays a percentage of the cash dividends as employee profit share; the employee profit share is recognized as part of dividends in the equity and as a liability when it is approved by the



group's general assembly, no obligation is recognized for the employees share in unappropriated profits.

# • Income tax

The income tax on the Group's year profits or losses includes both current tax, and deferred tax Income tax is recognized in the income statement, except when it relates to items directly recognized into equity, in which case the tax is also recognized directly in equity. Income tax is calculated on the taxable profits using the prevailing tax rates as of balance sheet date in addition to tax adjustments for previous years.

Deferred income tax is provided on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax is determined based on the method used to realize or settle the current values of these assets and liabilities, using the tax rates prevailing as of the balance sheet date.

Deferred tax assets are recognized when it is probable that the future taxable profit will be available against which the temporary difference can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Reversal is subsequently permitted when there is a probable from its economic benefit limited to the extend reduced.

# Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the year of the borrowings using the effective interest method.

The fair value of the liability portion of a convertible bind is determined using a market interest rate for an equivalent non-convertible bond. This amount is recorded as a liability on an amortized cost basis until extinguished on conversion or maturity of the bonds. The remainder of the proceeds is allocated to the conversion option. This is recognised abd included in shareholders' equity, net of income tax effects.

Preferred shares that carry a mandatory coupon or are redeemable on a specific date or at the option of the shareholders are classified as liability and are presented in Other loans.

The dividends on these preference shares are recognized in the income statement as interest expenses in an amortized cost basis using the effective interest method.

# • Share capital

### o Share issue costs

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

### Dividends

Dividends are recognized in equity in the period in which they are approved by the Group's general assembly. These dividends include the employee share and board of director's bonus as stipulated by the article of incorporation and law.

### Treasury stocks

In case the Group buy capital stock, the purchase amount is deducted from the total cost of ownership rights as represented by Treasury shares to be cancelled, and in case of sale of those shares or reissued later in all collections are added to property rights.



### • Fiduciary activities

The Group acts as trustees and in other fiduciary capacities those results in the holding or managing of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

### Comparatives

Whenever necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

# 3. Financial Risk management

The group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The group's aim is therefore to achieve an appropriate balance between risk and return and minimize potential adverse effects on the group's financial performance.

The most important types of risk are credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk, interest rate and other price risk.

The group's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up to date information system. The group regularly reviews its risk management policies and systems to reflect changes in markets, products, and emerging best practice.

Risk management is carried out by a risk department under policies approved by the Board of Directors. Financial risks in close co-operation with the Group are operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, internal audit is responsible for the independent review of risk management and the control environment.

### A. Credit risk

The group is exposed to credit risk, which is the risk of suffering financial loss, should any of the group's customers, clients or market counterparties fail to fulfill their contractual obligations to the group. Credit risk is the most important risk for the group's business. Management therefore carefully manages its exposure to credit risk. Credit risk arises mainly from lending activities which resulted in loans, facilities and investment activities which result in including the financial assets in group's assets. Credit risk is available in the off-balance sheet financial assets such lending commitment. The credit risk management and control are centralized in a credit risk management team, which reports to the Board of Directors and head of each business unit regularly.

### A.1 Credit risk measurement

### • Loans and advances to banks and customers

In measuring credit risk of loans and advances to banks and customers, the group reflects three components:

Probability of default	- by the client or	counterparty on its	contractual obligations.

[] (Current exposures to the counterparty and its likely future developments, from which the group derive the exposure at default.



# Loss given default

Daily management group activities involve these measurements of credit risk which reflect the expected loss (The expected loss model) and are required by the Basel committee on banking supervision. The Operational measurements can be contrasted with impairment allowances required under Egyptian Accounting Standard 26 which are based on losses that have been incurred at of the balance sheet date (the incurred loss model) rather than expected losses (Note 3/A).

The group assesses the probability of default of individual customers using internal rating tools tailored to the various categories of the counterparty. They have been developed internally and combine statistical analysis with credit officer judgment. clients of the group are segmented into four rating classes. The rating scale which is as shown below reflects the range of default probabilities- defined for each rating class. This means that in principal, exposures might migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The group regularly validate the performance of the rating and their predictive power with regard to default cases.

CBE Rating	Internal Rating	Provision Percentage
Good loans	A+	0%
Good loans	A	1%
Good loans	B+	1%
Good loans	В	1%
Good loans	B-	1%
Good loans	C+	1%
Good loans	C	1%
Good loans	C-	1%
Good loans	D+	2%
Good loans	D	2%
Good loans	D-	2%
Standard monitoring	E+	3%
Standard monitoring	E	5%
Special monitoring	PE-	20%
non-performing	NPE-	DCF
non-performing	F	DCF
non-performing	Z	DCF

The above ratings are reviewed and approved by the Central Bank of Egypt.

Exposure at default is based on the amounts the group expects to be outstanding at the time of default. For example, for a loan this is the face value. For a commitment, the group includes any amount already drawn plus the further amount that may have been drawn by the time of default, should it occur.

Loss given default or loss severity represents the group's expectation of the extent of loss on a claim should default occur. It is expressed as a percentage of loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

### • Debt securities and other bills

For debt securities, and other bills external rating such as (Standard & Poor's) rating or their equivalents are used by the group for managing of the credit risk exposures. In case such ratings are unavailable, internal rating methods are used that are similar to those used for credit customers. The investment in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirements at the same time .



# A.2 Risk limit control and mitigation policies

The group manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties, groups and to industries and countries.

The group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and by country are approved periodically by the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of the borrowers and potential borrowers to meet interest and capital repayment obligation and by changing these lending limits when appropriate.

Some other specific control and mitigation measures are outlined below:

### ☐ Collateral

The group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Charges over business assets such as premises, inventory.
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the group will seek additional collateral from the counterparty as soon as impairment indicators are identified for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances depends on the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-Backed Securities and similar instruments, which are secured by portfolios of financial instruments.

### Derivatives

The group maintains strict control limits on net open derivative positions (ie,, the difference between purchase and sale contracts) by both amount and term. The amount subject to credit risk is limited to expected future net cash inflows of instruments, which in relation to derivatives are only a fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the group requires margin deposits from counterparties

Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the group market's transactions on any single day.



# **☐** Master netting arrangements

The group further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of assets and liabilities shown in the balance sheet, as transactions are either usually settled on a gross basis. However, the credit risk associated with favorable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The group's overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

# ☐ Credit related Commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the group on behalf of a customer authorizing a third party to draw drafts on the group up to a stipulated amount under specific terms and conditions – are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards.

The group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

### A.3 Impairment and provisioning policies

The internal systems for rating previously mentioned is focus more on credit quality mapping from the inception of the lending and investment activities. In contrast impairment allowances are recognised for financial reporting purposes only for losses that have been incurred at the balance sheet dtae based on objective evidence of impairment Due to the different methodologies applied the amount of incurred credit losses provided for in the financial statements are usually lower than the amount determined from the expected loss model that is used for internal operational management and Central Bank of Egypt regulations purposes.

The impairment allowance shown in the balance sheet date at year end is derived from each of the four internal rating grades However, the largest majority of the impairment allowance comes from the lowest grading.

The table below shows the percentage of the groups on balance sheet items, relating to loans and advances and the associated impairment allowance for each of the group internal rating categories:

	30 September 2016		<b>31 December 2015</b>	
	Loans and facilities	Loan loss provision	Loans and facilities	Loan loss provision
Group's Rating	%	%	<u></u> %	%
1- Good loans	42.2%	2%	47.8%	1%
	24			



2- Standard monitoring	41.5%	3%	36.5%	3%
3- Special monitoring	12.9%	16%	12.7%	7%
4- Nonperforming loans	3.5%	62%	3.0%	61%
	100.0%		100.0%	

The internal rating tool assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set out by the group:

- Significant financial difficulties facing the counterparty;
- Breach of loan covenants as in case of default;
- Expecting the bankruptcy of the counterparty, liquidation, lawsuit, or finance rescheduling;
- Deterioration of the borrower's competitive position;
- Offering exceptions or surrenders due to economic and legal reasons related to financial difficulties encountered by the counterparty not provided by the group in ordinary conditions;
- Deterioration in the value of collateral; and
- Downgrading below good loans grade.

The group policies require the review of individual financial assets that are above materiality threshold at least annually, or more regularly when individual circumstances require. Impairment allowance on individually assessed accounts are determined by an evaluation of the incurred loss at balance sheet date on case-by –case basis. and are applied to all individually significant accounts. The assessment normally encompasses collateral hold including re- confirmation of its enforceability and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for portfolios of homogenous assets using the available historical experience, experience judgment and statistical techniques

# A.4 General Bank Risk Measurement Model

In addition to the four credit rating levels, management classifies categories that are more detailed so as to agree with the requirements of the Central Bank of Egypt (CBE). Assets subject to credit risk are classified in these categories in accordance with regulations and detailed conditions that largely depend on information related to the client, his/her activity, financial position, and regularity of repayment.

The group calculates the required provisions for the impairment of the assets subject to credit risk, including commitments related to credit, on the basis of ratios specified by the Central Bank of Egypt. In case the impairment loss provision required by the Central Bank of Egypt exceeds that required for the purpose of financial statement preparation in accordance with the Egyptian accounting standards, retained earnings is decreased to support the General Bank risk reserve with the amount of the increase. This reserve is periodically revised by increase and decrease to reflect the amount of increase between the two provisions. This reserve is not subject to distribution. Note number (33/A) shows the movement in the Group Risk Reserve during the financial year.

Following is a table of the worthiness levels for institutions in accordance with the internal assessment bases compared to the Central Bank of Egypt assessment bases and the provision ratios required for the impairment of the assets exposed to credit risk.

<b>CBE Rating</b>	Rating	Provision	CAE	CAE
Categorization	Description	%	rating	Description
1	Low Risk	0%	1	Good
2	Average Risk	1%	1	Good
3	Satisfactory Risk	1%	1	Good
4	Reasonable Risk	2%	1	Good
5	Acceptable Risk	2%	1	Good



6	Marginally Acceptable Risk	3%	2	Standard monitoring	
7	Watch List	5%	3	Special monitoring	ì
8	Substandard	20%	4	non-performing	i)
9	Doubtful	50%	4	non-performing	1
10	Bad Debt	100%	4	non-performing	1

# A.5 Credit risk exposure before guarantees

(All amounts are in thousand Egyptian pounds)

	30 September	31 December
	<u>2016</u>	<u>2015</u>
Credit risk exposures relating to on-balance sheet items :		
Cash and balances with central bank	1,781,017	1,361,031
Due from Banks	6,313,890	6,221,728
Treasury Bills	8,835,576	6,274,074
Debt instruments held for trading	318,652	57,420
Loans to banks	269,283	167,470
<u>Loans to customers</u>		
Loans to Individuals:		
- Overdrafts	65,359	76,360
- Credit cards	839,283	759,356
- Personal Loans	4,364,548	3,871,227
- Real estate Loans	238,760	239,993
Loans To corporate entities:		
- Overdrafts	5,717,073	5,298,841
- Direct Loans	664,015	799,316
- Syndicated loans	1,312,550	1,424,277
- Other Loans	1,864,310	2,162,206
Derivative financial instruments	96,764	31,601
Investment securities		
Available for sale	2,590,340	2,323,616
Other Assets	207,812	170,114
Total	35,479,232	31,238,630
	30 September	31 December
	2016	2015
Credit risk exposures relating to off-balance sheet items:		
Customer Liabilities Under Acceptance	200,804	256,371
Commitments (Loans and liabilities – irrevocable)	1,762,383	1,840,616
Letter of credit	439,590	728,972
Letters of guarantee	4,519,262	3,844,875
Total	6,922,039	6,670,834

The above table represents a worse-case scenario of credit risk exposure to the group at  $\underline{30}$  September  $\underline{2016}$  and  $\underline{31}$  December  $\underline{2015}$ , without taking into account of any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts presented on the Balance Sheet.



As shown above, 42% of the total maximum exposure is derived from loans and facilities to customers versus 47% in the end of comparative year 2015, where investments in debt securities represent 33% versus 28% in the end of comparative year 2015.



Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the group resulting from both its loan and advances portfolio and debt securities based on the following:

- 84% of the loans and advances portfolio is categorised in the top two grades of the internal rating system (2015: 84%);
- 84% of the loans and advances portfolio are considered to be neither past due nor impaired (2015: 89%);
- Loans and advances individually assessed amount 530,746 Egyptian pounds. (2015: 448,592Egyptian pounds).

### A.6 Loans and Advances

### Loans and advances balances in terms of the credit worthiness:

(All amounts are in thousand Egyptian pounds)

Loans & Advances to customers	30 September 2016	31 December 2015
Neither past due nor impaired	12,588,051	13,031,099
Past due but not impaired	1,947,101	1,151,885
Subject to impairment	530,746	448,592
Total	15,065,898	14,631,576
Less: unearned income	-	(7)
Less: Interest in suspense	(30,353)	(25,777)
Less: allowance for Impairment	(944,117)	(828,913)
Total	14,091,428	13,776,879

Total impairment loss for loans and advances has amounted to (90,968) thousands of which (68,987) thousand represents impairment on to individual loans, and the remaining (21,981) thousand represents impairment based on group basis of the credit. Note 20 provides additional information on the provision of impairment loss on loans and advances to banks and customers.

The group portfolio of loans and advances has increased by 2.3% within the financial period as a result of expanding the credit activities in the Arab Republic of Egypt. The group concentrates on dealing with large institutions, banks, and individuals with strong financial credit solvency.

### Loans and advances neither past due nor impaired

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the group.

Loans that are backed by collateral are not considered impaired for the nonperforming category, taking into consideration the collectability of the collateral.



(All amounts are in thousand Egyptian pounds)

30 September 2016									
Grades	Overdrafts	Credit cards	Personal loans	Real estate loans	Overdrafts	Syndicated loans	Direct loans	other loans	Total
1.Good	64,713	-	-	-	4,483,573	589,819	366,342	695,081	6,199,528
2.Standard monitoring	-	574,877	3,838,674	221,941	332,150	349,479	11,309	181,970	5,510,400
3. Special monitoring	-	-	-	-	241,140	356,971	194,052	85,960	878,123
Total	64,713	574,877	3,838,674	221,941	5,056,863	1,296,269	571,703	963,011	12,588,051

31 December 2015 <u>Retail</u>				Corporate entities					
Grades	Overdrafts	Credit cards	Personal loans	Real estate loans	Overdrafts	Syndicated loans	Direct loans	Other loans	Total
1.Good	76,162	_	-	-	4,364,447	336,989	485,875	1,647,866	6,911,339
2.Standard monitoring	-	560,213	3,466,845	231,149	118,620	365,924	10,474	37,813	4,791,038
3. Special monitoring	-	-	-	-	325,428	676,727	283,660	42,907	1,328,722
Total	76,162	560,213	3,466,845	231,149	4,808,495	1,379,640	780,009	1,728,586	13,031,099



# Loans and advances past due but not impaired

These are loans and advance that are past due for less than 90 days, but not impaired unless the group is otherwise informed. Loans and advance past due but not impaired are as follows:

At initial recognition of the loans and advances, fair value of collaterals is valuated based on the same valuation methods used for similar assets. In subsequent periods, fair value is updated to reflect the market prices or the prices of similar assets.

# 30 September 2016

Retail	<b>Overdrafts</b>	<u>Credit</u> <u>cards</u>	Personal Loans	Real estate loans	<u>Total</u>
Past due up to 30 days	214	190,974	354,488	492	546,168
Past due 30-60 days	137	48,562	108,364	5,351	162,414
Past due 60-90 days	295	12,568	29,204	3,303	45,370
Total	646	252,104	492,056	9,146	753,952

Corporate entities	Overdrafts	Direct loans	Syndicated loans	Other loans	Total
Past due up to 30 days	134,040	-	-	170,388	304,428
Past due 30-60 days	68,471	1,237	-	124,631	194,339
Past due over 60 days	35,993	52,109	-	606,280	694,382
Total	238,504	53,346	-	901,299	1,193,149

<b>31 December 2015</b>			(All amoun	are in thousand Egyptian pounds)			
Retail	Overdrafts	Credit cards	Personal Loans	Real estate loans	Total		
Past due up to 30 days	1	145,194	280,233	286	425,714		
Past due 30-60 days	197	33,106	81,970	296	115,569		
Past due 60-90 days	-	10,274	22,982	2,848	36,104		
Total	198	188,574	385,185	3,430	577,387		

Corporate entities	Overdrafts	Direct loans	Syndicated loans	Other loans	Total
Past due up to 30 days	60,663	940	-	117,747	179,350
Past due 30-60 days	18,259	-	-	150,203	168,462
Past due over 60 days	42,649	18,367	-	165,670	226,686
Total	121,571	19,307	-	433,620	574,498



### Loans and advances individually impaired

### -Loans and advances to customers

The individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is 530,746 thousand (2015: 448,592 thousand).

The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held by the Group as security, are as follows:

(All amounts are in thousand Egyptian pounds)

20.0		<u>Retail</u>			<u>Corporate</u>			
30 September 2016	Credit cards	Personal Loans	Real estate loans	Overdrafts	Direct loans	Syndicated loans	Other loans	<u>Total</u>
Individually impaired loans Fair value of	12,302	33,818	7,673	421,706	38,966	16,281	-	530,746
collateral	269	660	-					929

(All amounts are in thousand Egyptian pounds)

		Retail			Corporate			
31 December 2015	Credit cards	Personal Loans	Real estate loans	Overdrafts	Direct loans	Syndicated loans	Other loans	<u>Total</u>
Individually impaired loans	10,569	19,197	5,414	368,775	-	44,637	-	448,592
Fair value of collateral	545	2,484	-	-	-	-	-	3,029

# Loans and advances renegotiated

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgment of local management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans – in particular, customer finance loan (All amounts are in thousand Egyptian pounds)

30 September 31 December 2016 2015 **Corporate entities** Overdrafts 195,856 30,611 **Direct Loans** 32,357 17,424 228,213 48,035 Retail Personal loans 28,957 91,470 Housing loans 552 29,509 91,470 257,722 **Total** 139,505



# A.7 Debt securities and treasury bills

The table below presents an analysis of debt securities according to the rating agencies at year end based on Moody's assessment of the countries issuing the investments:

	<u>Treasury</u> <u>Bills</u>	Trading securities	Securities available for sale	<u>Total</u>
AA- to AA+	-	-	13,969	13,969
<u>B3</u>	<u>8,835,576</u>	318,652	<u>2,576,371</u>	11,730,599
Total	8,835,576	318,652	2,590,340	11,744,568

# A.8 Repossessed collateral

During 2016, the bank obtain assets by taking possession of collateral held as security as follows:

# **30 September 2016**

Assets Nature
Apartments

Total

(All amounts are in thousand Egyptian pounds)

**Book Value** 9,330 **9,330** 

# A.9 Concentration of risks of financial assets with credit risk exposure

# [] Geographical sectors

The following table breaks down the group's credit exposure at their carrying amounts as categorised by geographical region. For this table, the group has allocated exposures to regions based on the country of domicile of its clients.

30 September 2016						
	Cairo	Alex., Delta & Sinai	Upper Egypt	Total	Other countries	Total
Balances with CBE	1,781,017	-	-	1,781,017	-	1,781,017
Due from banks	4,070,569	-	-	4,070,569	2,243,321	6,313,890
Treasury bills	8,835,576	-	-	8,835,576	-	8,835,576
Debt instruments held for trading	318,652	-	-	318,652	-	318,652
Loans to banks	-	-	-	-	269,283	269,283
Loans to customers:						
- Overdrafts	4,822,271	933,659	26,502	5,782,432	-	5,782,432
- Credit cards	839,283	-	-	839,283	-	839,283
- Personal Loans	2,469,514	1,284,025	611,009	4,364,548	-	4,364,548
- Real Estate Loans	193,756	44,631	373	238,760	-	238,760
- Term Loans	1,813,286	163,279	-	1,976,565	-	1,976,565
- Other Loans	1,748,315	115,995	-	1,864,310	-	1,864,310
Derivatives	96,764	_	-	96,764	-	96,764



Investment securities available for sale Other Assets	2,576,371 178,505	<i>- 21,009</i>	- 8,298	2,576,371 207,812	13,969	2,590,340 207,812
As at 30 September 2016	29,743,879	2,562,598	646,182	32,952,659	2,526,573	35,479,232
As at 31 December 2015	26,342,914	2,598,555	617,261	29,558,730	1,679,900	31,238,630

# ☐ Industry sectors

The following table breaks down the group's credit exposure at carrying categorized by the industry sectors of the Group's clients.

30 September 2016	Financial institutions	Manufacturing	Commercial	Governmental	Other industries	Individuals	Total
Balances with CBE	-	-	-	1,781,017	-	-	1,781,017
Due from banks	3,238,038	-	-	3,075,852	-	-	6,313,890
Treasury bills	-	-	-	8,835,576	-	-	8,835,576
Debt instruments held for trading	-	-	-	318,652	-	-	318,652
Loans to Banks	269,283	-	-	-	-	-	269,283
Loans to customers:							
Individuals:							
- Overdrafts	-	-	-	-	-	65,359	65,359
- Credit cards	-	-	-	-	-	839,283	839,283
- Personal Loans	-	-	-	-	-	4,364,548	4,364,548
- Real Estate Loans						238,760	238,760
Corporate entities:							
- Overdrafts	249	3,683,496	1,039,972	116	993,240	-	5,717,073
- Direct Loans	64,911	490,134	33,331	724	74,915	-	664,015
- Syndicated Loans	-	140,864	-	425,851	745,835	-	1,312,550
- Other loans	-	1,012,130	478,363	104,238	269,579	-	1,864,310
Financial instruments derivatives	56,373	35,834	-	-	4,557	-	96,764
Available for sale investment	13,969	-	-	2,576,371	-	-	2,590,340
Other Assets	21,600	29,954	8,667	95,549	11,664	40,378	207,812
As at 30 September 2016	3,664,423	5,392,412	1,560,333	17,213,946	2,099,790	5,548,328	35,479,232
As at 31 December 2015 =	2,386,817	5,042,967	2,200,856	14,585,442	2,048,526	4,974,022	31,238,630



### B. Market risk

The group takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products all of which to expect are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads foreign exchange rates and equity prices The group separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading activities are concentrated in group treasury and monitored by two teams separately. Regular reports are submitted to the Board of Directors and heads of each business unit regularly.

Trading portfolios include those positions arising from market-making transactions where the group acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the interest rate management of the entity's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the group's held-to-maturity and available-for-sale investments.

### **B.1** Market risk measurement techniques

As part of the management of market risk, The group enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt securities and loans to which the fair value option has been applied. The major measurement techniques used to measure and control market risk are outlined below.

### Value at risk

The group applies a 'value at risk' (VAR) methodology to its trading and non-trading portfolios and at a group level to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions. For various changes in market conditions The Board sets limits on the value of risk that may be accepted for the group, for trading and non-trading purposes separately and they are monitored in daily basis with the group risk management department.

VAR is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the group might lose, but only to a certain level of confidence (98%). There is therefore a specified statistical probability (2%) that actual loss could be greater than the VAR estimate. The VAR model assumes a certain 'holding period' until positions can be closed (10 days). It also assumes that market moves occurring over this holding period will follow a similar pattern to those that have occurred over 10-day periods in the past. The group's assessment of past movements is based on data for the past five years. The group applies these historical changes in rates, prices, indices, etc. directly to its current positions – a method known as historical simulation. Actual outcomes are monitored regularly to test the validity of the assumptions and parameters/factors used in the VAR calculation.

The use of this approach does not prevent losses outside of these limits in the event of more significant market movements



As VAR constitutes an integral part of the Group's market risk control regime, VAR limits are established by the Board annually for all trading portfolio operations and allocated to business units. Actual exposure against limits, together with a consolidated group-wide VAR, is reviewed daily by group risk management department.

The quality of the VAR model is continuously monitored by back-testing the VAR results for trading books. All back-testing exceptions and any exceptional revenues on the profit side of the VAR distribution are investigated, and all back-testing results are reported to the Board of Directors.

### Stress tests

Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by group treasury include: risk factor stress testing, where stress movements are applied to each risk category; emerging market stress testing, where emerging market portfolios are subject to stress movements; and adhoc stress testing, which includes applying possible stress events to specific positions or regions – for example, the stress outcome to a region following a currency peg break.

The results of the stress tests are reviewed by senior management in each business unit and by the Board of Directors. The stress testing is tailored to the business and typically uses scenario analysis.

# B.2 Summary of value at risk VAR for trading portfolio as per the risk type

(All amounts are in thousand Egyptian pounds)

		onths till tember 201	16	12 mc 31 Dece		
	Average	High	Low	Average	High	Low
Foreign exchange risk	(1,675)	(2,153)	(1,066)	(2,392)	(3,074)	(1,842)
Interest rate risk	(1,757)	(3,782)	(1,251)	(1,329)	(2,373)	<u>(957)</u>
VAR	(2,779)	(5,000)	(1,424)	(2,423)	<b>(2,969)</b>	(2,044)

The increase in the VAR especially in interest rate risk is correlated with the sensitivity in international financial market interest rate.

The three above results are calculated independently of the intended positions and the historical market movements. The gross VAR of the trading and the non-trading does not represents the exposed value of the group risk due to the correlation between the risk types, portfolio types and whatever the effect following it.

### **B.3** Foreign exchange risk

The group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by level of currency and in aggregate for both overnight and intra-day positions which are monitored daily. The table below summarises the group's exposure to foreign currency exchange rate risk at.

Included in the table are the group's financial instruments at carrying amounts, categorised by currency:



Foreign currency risk concentration on financial instruments							
As at 30 September 2016	EGP	USD	EUR	GBP	CHF	Other	Total in EGP
Assets							
Cash and balances with central banks	2,511,812	212,946	85,500	7,305	2,958	40,920	2,861,441
Due from banks	2,691,738	3,003,903	425,984	123,362	26,690	42,213	6,313,890
Treasury bills	7,316,043	1,519,533	-	-	-	-	8,835,576
Debt instruments held for trading	318,652	-	-	-	-	-	318,652
Loans to banks	-	227,191	-	20,755	-	21,337	269,283
Loans and advances to customers	10,118,446	3,079,132	706,472	26,304	498	160,576	14,091,428
Financial derivatives	91,835	4,929	-	-	-	-	96,764
Available for sale	2,588,053	4,104	13,969	-	-	-	2,606,126
Other Assets	193,462	12,749	1,121	38	1	441	207,812
<b>Total financial assets</b>	25,830,041	8,064,487	1,233,046	177,764	30,147	265,487	35,600,972
Financial liabilities							
Due to banks	481,167	2,226	173	-	-	-	483,566
Customers deposits	20,869,383	7,804,501	1,275,352	177,186	31,473	193,430	30,351,325
Financial derivatives	85,234	6,768	-	-	-	2,461	94,463
Long-term loans	20,705	-	-	-	-	-	20,705
Other Liabilities	224,717	2,605	73	70	-	2	227,467
Total financial liabilities	21,681,206	7,816,100	1,275,598	177,256	31,473	195,893	31,177,526
Net on balance sheet financial position	4,148,835	248,387	(42,552)	508	(1,326)	69,594	4,423,446
Credit commitments	1,291,711	780,034	2,481,776	50,072	952	599,632	5,204,176

### Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce losses in the event that unexpected movements arise.

The Board sets limits on the level of mismatch of interest rate repricing and value at risk that may be undertaken, which is monitored daily by the assets and liabilities management department with assistance of the group treasury department.

The tables below summaries the group's exposure to the interest rate fluctuations risk which include carrying value of the financial instruments categorized based on the repricing dates or the maturity date – whichever is earlier.



EGP in thousa	ands						
<u>30 September</u> <u>2016</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non- interest bearing	Total
Assets Cash and balances with central bank	-	-	-	-	-	2,511,812	2,511,812
Due from banks	2,680,000	-	-	-	-	11,738	2,691,738
Treasury bills	3,465,765	947,793	2,902,485	-	-	-	7,316,043
Debt instruments held for trading	318,652	-	-	-	-	-	318,652
Loans to customers	6,193,937	370,012	1,225,811	2,202,527	126,159	-	10,118,446
Available for sale	162,001	156,447	447,296	1,810,628	-	11,681	2,588,053
Held to maturity	-	-	-	-	-	76,634	76,634
Other assets		-	<u>-</u>	-		193,462	193,462
Total assets	12,820,355	1,474,252	4,575,592	4,013,155	126,159	2,805,327	25,814,840
liabilities							
Due to banks	481,167	-	-	-	-	-	481,167
Customers deposits	6,209,278	1,717,251	2,155,498	4,232,039	22,431	6,532,886	20,869,383
Long-term loans	395	3,212	5,466	11,632	-	-	20,705
Other Liabilities	-	-	-		-	224,717	224,717
Total liabilities	6,690,840	1,720,463	2,160,964	4,243,671	22,431	6,757,603	21,595,972
Total interest repricing gap	6,129,515	(246,211)	2,414,628	(230,516)	103,728	(3,952,276)	4,218,868
2 00 2							
31 December 2015	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non-interest bearing	Total
Assets Cash and balances with central bank	-	-	-	-	-	1,870,603	1,870,603
Due from banks	2,905,000	-	-	-	-	45,225	2,950,225
Treasury bills	4,105,330	1,608,951	559,793	-	-	-	6,274,074
Debt instruments held for trading	57,420	-	-	-	-	3,385	60,805
Loans to customers	3,274,789	865,242	2,251,049	2,947,858	140,951	-	9,479,889
Available for sale	10,000	3,457	498,845	1,799,344	-	11,915	2,323,561
Held to maturity	417	833	3,750	-	-	71,634	76,634
Other assets	10.252.057	2 450 402	2 212 425	4 7 47 202	140.051	171,250	171,250
Total assets	10,352,956	2,478,483	3,313,437	4,747,202	140,951	2,174,012	23,207,041
liabilities							
Due to banks	-	-	-	-	-	116,077	116,077
Customers deposits	6,284,939	1,485,286	1,815,743	3,546,406	13,944	5,699,351	18,845,669
Long-term loans	1,287	1,000	9,197	17,202	-	152.202	28,687
Other Liabilities	6 206 226	1 494 394	1 924 040	2 562 600	12 044	152,203	152,203
Total liabilities Total interest	6,286,226	1,486,286	1,824,940	3,563,608	13,944	5,967,631	19,142,636
repricing gap	4,066,730	992,197	1,488,497	1,183,594	127,007	(3,793,619)	4,064,405



# **USD** in thousands

<u>30 September 2016</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non-interest bearing	Total
Assets Cash and balances with central bank	-	-	-	-	-	24,254	24,254
Due from banks	195,000	129,305	-	-	-	17,825	342,130
Treasury bills	-	-	173,068	-	-	-	173,068
Loans to banks	25,876	-	-	-	-	-	25,876
Loans to customers	292,001	54,698	3,925	-	74	-	350,698
Available for sale	-	-		-	-	468	468
Other assets	-	-	-	-	-	1,452	1,452
Total assets	512,877	184,003	176,993	-	74	43,999	917,946
liabilities							
Due to banks	-	-	-	-	-	254	254
Customers deposits	358,915	244,002	86,684	12,265	-	187,029	888,895
Other Liabilities	-	-	-	-	-	297	297
Total liabilities	358,915	244,002	86,684	12,265	-	187,580	889,446
Total interest repricing gap	153,962	(59,999)	90,309	(12,265)	74	(143,581)	28,500
	<b>.</b>						
<u>31 December 2015</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over N 5years	Non-interest bearing	Total
Assets Cash and balances with					·	10.550	10.550

<u>31 December 2015</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non-interest bearing	Total
Assets							
Cash and balances with central bank	-		-	-	-	18,550	18,550
Due from banks	103,445	164,765	79,751	-	-	-	347,961
Loans to banks	2,483	6,887	11,980	-	-		21,350
Loans to customers	413,367	2,157	1,506	-	-		417,030
Available for sale	-			-	-	1,264	1,264
Other assets	-	-	-	-	-	885	885
Total assets	519,295	173,809	93,237	-	-	20,699	807,040
liabilities							
Due to banks	586	-	-	-	-	-	586
Customers deposits	303,893	247,682	30,735	3,000	-	238,605	823,915
Other liabilities	-	_	_	-	-	203	203
Total liabilities	304,479	247,682	30,735	3,000	-	238,808	824,704
Total interest repricing gap	214,816	(73,873)	62,502	(3,000)	-	(218,109)	(17,664)



# **EUR** in thousands

30 September 2016	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non- interest bearing	Total
Assets Cash and balances with central bank	-	-	-	-	-	8,693	8,693
Due from banks		-	-	-	-	43,311	43,311
Loans to customers	60,194	9,370	2,265	-	-	-	71,830
Available for sale	-	-	-	1,420	-	-	1,420
Other assets	-	-	-	-	-	114	114
Total assets	60,194	9,370	2,265	1,420	-	52,118	125,367
liabilities							
Due to banks	18	-	-	-	-	-	18
Customers deposits	62,640	14,466	4,834	1,270	-	46,460	129,670
Other Liabilities  Total liabilities	62,658	14,466	4,834	1,270	<u> </u>	7 46,468	7 129,695
Total interest		·			<u> </u>		· · · · · · · · · · · · · · · · · · ·
repricing gap	(2,463)	(5,095)	(2,569)	150	-	5,650	(4,327)
31 December 2015	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non- interest bearing	Total
31 December 2015 Assets	-					interest	Total
	-					interest	<b>Total</b> 5,760
Assets Cash and balances	-					interest bearing	
Assets Cash and balances with central bank	1 month					interest bearing 5,760	5,760
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale	1 month - 36,000		months -			5,760 3,601	5,760 39,601 112,323 1,421
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale Other assets	1 month  - 36,000 112,106	months	- 217	years 1,421	5years	5,760 3,601 - - 200	5,760 39,601 112,323 1,421 200
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale	1 month - 36,000	months	- 217	years - -	5years	5,760 3,601	5,760 39,601 112,323 1,421
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale Other assets Total assets	1 month  - 36,000 112,106	months	- 217	years 1,421	5years	5,760 3,601 - 200 9,561	5,760 39,601 112,323 1,421 200 <b>159,305</b>
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale Other assets Total assets liabilities Due to banks	1 month  - 36,000 112,106	months	months  217 217	years 1,421 - 1,421	5years	5,760 3,601 - - 200	5,760 39,601 112,323 1,421 200 <b>159,305</b>
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale Other assets Total assets	1 month  - 36,000 112,106 - 148,106	months	- 217	years 1,421	5years	5,760 3,601	5,760 39,601 112,323 1,421 200 <b>159,305</b>
Assets Cash and balances with central bank Due from banks Loans to customers Available for sale Other assets Total assets liabilities Due to banks Customers deposits	1 month  - 36,000 112,106 - 148,106	months	months  217 217	years 1,421 - 1,421	5years	5,760 3,601 - 200 9,561	5,760 39,601 112,323 1,421 200 <b>159,305</b>



## C. Liquidity risk

Liquidity risk is the risk that the group is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives. Such outflows would deplete available cash resources for client lending, trading activities and investments.

## Liquidity risk management process

The group liquidity management process, as carried out within the group and monitored by a separate team in Group Treasury, includes:

- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or is borrowed by customers. The group maintains an active presence in global money markets to enable this to happen;
- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- Monitoring the liquidity ratios against internal and regulatory requirements by the Central Bank of Egypt.
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

With the cooperation with group's Treasury, Assets and Liability management also monitors unmatched medium-term assets, the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

### **Funding approach**

Sources of liquidity are regularly reviewed by a separate team in group's Treasury to maintain a wide diversification by currency, geography, provider, product and term.

### Non-derivative financial liabilities and assets held for managing liquidity risk

The table below presents the cash flows payable by the group under non-derivative financial liabilities for managing liquidity risk by remaining contractual maturities at the date of the statement of financial position.

The amounts disclosed in the table are the contractual undiscounted cash flow, whereas the group manages the liquidity risk based on the undiscounted expected cash flows and not the contractual cash flows.



<b>EGP</b> in thousands
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<u>30 September 2016</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities						
Due to banks	481,167	-	-			481,167
Customers deposits	8,894,535	2,051,827	3,661,093	6,239,492	7 22,431	20,869,383
Long-term Loans <b>Total liabilities</b>	395	3,212	5,466	11,632	-	20,705
(contractual maturity	9,376,097	2,055,039	3,666,559	6,251,129	22,431	21,371,255
dates) Assets held for managing						
liquidity risk						
(contractual maturity dates)	10,174,940	2,658,286	5,964,382	6,354,54.	3 469,227	25,621,378
<u>31 December 2015</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities						
Due to banks	116,077	-	-	-	-	116,077
Customers deposits	8,339,268	1,802,226	3,241,974	5,448,257	13,944	18,845,669
Long-term Loans	1,287	1,000	9,197	17,202	-	28,687
Total liabilities (contractual maturity dates)	8,456,632	1,803,226	3,251,171	5,465,459	13,944	18,990,433
Assets held for managing liquidity risk (contractual maturity dates)	9,459,995	2,686,072	3,954,334	6,566,440	368,950	23,035,791
USD in thousands 30 September 2016	Up to 1 month	1-3 months	3-12 months		ver 5 ears	Total
Liabilities	254					254
Due to banks Customers deposits	336,119	252,927	176,852	122,997	-	888,895
Total liabilities (contractual			ŕ	,	-	
maturity dates)	336,373	252,927	176,852	122,997	-	889,149
Assets held for managing liquidity risk (contractual maturity dates)	350,765	193,732	253,153	116,643	2,201	916,494
<u>31 December 2015</u>	Up to 1 month	1-3 months	3-12 months		ver 5 ears	Total
Liabilities				•		
Due to banks	586	-	-	-	-	586
Customers deposits	298,600	261,047	131,661	132,607	-	823,915
Total liabilities (contractual maturity dates)	299,186	261,047	131,661	132,607	-	824,501
Assets held for managing liquidity risk (contractual maturity dates)	196,804	245,986	218,651	140,052	4,662	806,155



### **EUR** in thousands

<u>30 September 2016</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities						
Due to banks	18	-	-	-	-	18
Customers deposits	58,849	16,338	26,773	27,710	-	129,670
Total liabilities (contractual maturity dates)	58,867	16,338	26,773	27,710	-	129,688
Assets held for managing liquidity risk (contractual maturity dates)	88,963	20,342	12,705	3,244	-	125,254
31 December 2015	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities						
Due to banks	19	-	-	-	-	19
Customers deposits	58,921	16,611	29,522	31,508	-	136,562
Long-term Loans	-	-	-	-	-	-
Total liabilities (contractual maturity dates)	58,940	16,611	29,522	31,508	-	136,581
Assets held for managing						

The group has divided the financial assets and liabilities as per the contractual maturity to the periods mentioned above through the main automated system of group, Expected returns on those financial assets and liabilities were calculated and divided on the same basis as the above mentioned basis. When calculating, the expected returns non-renewal of those assets and liabilities at maturity has been assumed. Available assets used to meet all the liabilities and to cover all the commitments related to loans include cash, balances with central banks and sue from banks, treasury bills and other governmental securities, and loans and advances to banks and customers.

Proportion of loans to clients maturity has been extended which are due within a year and during the normal activity of the group. In addition, there are some pledged debt instruments, treasury bills and government securities to guarantee the liabilities. The Group has the ability to meet the unexpected net cash flows through the sale of securities and to find other sources of funding.



### **Derivatives**

#### a) Derivatives settled on a net basis

The Group's derivatives that will be settled on a net basis include:

- Foreign exchange derivatives : over-the-counter (OTC) currency options, currency futures, exchange traded currency options; and
- Interest rate derivatives: interest rate swaps for which net cash flows are exchanged, forward rate agreements, OTC interest rate options, exchange traded interest rate futures, exchange traded interest rate options and other interest rate contracts.

The table below analyses the group's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

<u>30 September 2016</u>	Up to 1month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Derivatives held for trading:						
Interest rate derivatives	(1,008)	(831)	Ξ	Ξ	(1,839)	(3,678)
Total	(1,008)	(831)	-	-	(1,839)	(3,678)
31 December 2015	Up to 1month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Derivatives held for	-				0 102 0	Total
Derivatives held for trading: Interest rate	-				years	
Derivatives held for trading:	-				0 102 0	Total (2,475) (2,475)

## b) Derivatives settled on a gross basis

The group's derivatives that will be settled on a gross basis include:

- Foreign exchange derivatives: currency forward, currency swaps; and
- Interest rate derivatives: interest rate swaps for which cash flows are exchanged on a gross basis, cross currency interest rate swaps

The table below analyses the group's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.



(All amounts are in the	housand Egyptian pou	nds)
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<u>30 September</u> <u>2016</u>	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Derivatives held for trading						
Foreign exchange derivatives						
- Outflow	163,199	3,518	2,003,045	1,442	-	2,171,204
- Inflow	<u>163,910</u>	<u>2,494</u>	2,005,172	<u>1,442</u>	<u>=</u>	2,173,018
Total outflow	163,199	3,518	2,003,045	1,442	-	2,171,204
Total inflow	163,910	2,494	2,005,172	1,442	-	2,173,018
31 December 2015	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
31 December 2015  Derivatives held for trading	-	_	_			Total
	-	_	_			Total
Derivatives held for trading	-	_	_			<b>Total</b> 1,595,019
<b>Derivatives held for trading</b> Foreign exchange derivatives	month	months	months	years	years	
Derivatives held for trading Foreign exchange derivatives - Outflow	990,159	months 199,428	months 393,065	years 12,367	years -	1,595,019

# Off-balance sheet items

		(All amounts are	ın thousand Egyp	otian pounds)
<u>30 September 2016</u>	1 year	1-5 years	Over 5 years	Total
Loan commitments	1,713,065	49,318	-	1,762,383
Acceptances, LC's and LG's	4,348,629	792,455	18,572	5,159,656
Capital commitments	9,254	-	=	9,254
Total	6,070,948	841,773	18,572	6,931,293



#### D. Fair value of financial assets and liabilities

## D.1 Financial instruments measured at fair value using valuation techniques

The change in the assessed fair value using the valuation techniques through the financial period is (72,071) thousand (2015: 9,164 thousand).

#### D.2 Financial instruments not measured at fair value

The table below summarizes the carrying amounts and fair values of those financial assets and liabilities not presented on the Group's consolidated statement of financial position at their fair value:

	Book '	<b>Book Value</b>		Fair
	30 September 2016	31 December 2015	30 September 2016	31 December 2015
Financial Assets				
Due from banks	6,313,890	6,221,728	6,313,890	6,221,728
Current Loans	9,011,726	8,624,195	9,011,726	8,624,195
held to maturity	76,634	76,634	96,367	378,92
	15,402,250	14,922,557	15,425,469	15,060,966
Financial liabilities				
Due to banks	483,566	120,769	483,566	120,769
Current deposits	22,324,110	19,636,464	22,324,110	19,636,464
	22,807,676	19,757,233	22,807,676	19,758,649

#### **Due from Banks**

The fair value of due from banks represents the book value, where all balances are current balances matured during the year.

### Loans and advances to customers

Loans and advances are net of charges for impairment loan losses. Loans and advances to customers divided into current and noncurrent balances the book value of the current balances is considered the fair value, and the non current balances cannot be determined their fair value.

### **Investment securities**

Investment securities disclosed in the table above comprise only those financial assets classified as held to maturity.

The fair value for loans and receivables and held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.



#### **Due to Banks**

The fair value of due to banks represents the book value, where all balances are current balances matured during the year

## **Deposits due to customers:**

The customer deposits are divided in to current and non current balances. The book value of the current balances is considered the fair value, while the non current balances cannot be determined as a fair value

### E. Capital management

The group's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- To comply with the capital requirements set by Arab Republic of Egypt.
- To safeguard the group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored daily by the group's management, employing techniques based on the guidelines developed by the Basel Committee and the European Community Directives, as implemented by the Central Bank of Egypt (CBE)f or supervisory purposes, the required information is filed with the Authority on a quarterly basis.

The CBE requires the group to:

- 1) Retain the amount of 500 million EGP as minimum for the issued share capital and paid-up
- 2) The group maintains a ratio of 10% or more of total regulatory capital to its risk-weighted assets and liabilities.

The capital adequacy ratio numerator comprises two tiers:

### Tier 1 capital:

Consists of two parts, Going concern capital and additional going concern

## Tier 2 capital:

Gone concern capital, qualifying subordinated loan capital, consists of :

- 45% of the value of foreign currency translation differences reserve.
- 45% of the value of the special reserve.
- 45% of the increase in fair value the carrying value of financial investments (if positive).
- 45% of reserve fair value of available-for-sale financial investments.
- 45% of the increase in fair value the carrying value of financial investments held to maturity.
- 45% of the increase in the fair value of the book value of financial investments in subsidiaries and affiliates.
- Other financial convoluted instruments.
- Subordinated loans.
- Loan loss provision "General" by not more than 1.25% of total assets and contingent liabilities weighted risk weights.



## Type of Risk:

- Credit Risk.
- Market Risk.
- Operations Risk.

The risk weighted assets are between zero and 100% classified according to the nature of the debit party for each assets which reflect the assets related credit risk taking into consideration the cash guarantees. The same treatment is used for the off balance sheet amounts after performing the adjustments to reflect the contingent nature and the expected losses for these amounts.

The bank complied with local capital requirements and with the countries requirements where outside branches (based on Basel II) were operating in the last two years.

	<b>30 September 2016</b>	<b>31 December 2015</b>
	LE,000	<u>LE,000</u>
Going Concern Capital	2,592,760	2,352,631
Gone Concern Capital	225,940	217,139
Total Capital	2,818,700	2,569,770
	_	
Credit Risk	15,921,847	14,855,976
Market Risk	148,199	92,958
Operation Risk	2,907,561	2,907,561
<b>Total Risks</b>	19,005,710	17,856,494
Capital Adequacy Ratio %	<u>%14.85</u>	%14.39

## **Leverage Ratio:**

	30 September 2016 <u>LE,000</u>	31 December 2015 LE,000
Going Concern Capital	2,592,760	2,352,631
On Balance Sheet Risk	38,206,044	33,780,831
Derivatives Risk	119,145	43,771
Off Balance Sheet Risk	3,573,047	3,438,457
Total Risks	41,898,236	37,263,059
Leverage Ratio %	%6.19	%6.31



## 4. Critical accounting estimates and judgments

The group makes estimates and assumptions that affect the presented amounts of assets and liabilities within the next financial year. Estimates and judgments are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events which believed to be reasonable during the current conditions and available information.

#### A. Impairment losses on loans and advances

The group reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the group makes judgments as to whether there is any observable data indicating an impairment trigger followed by measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows.

## B. Impairment of available-for-sale equity investments

The group determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the group evaluates among other factors, the volatility in share price. In addition, objective evidence of impairment may be deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

Had all the declines in fair value below cost been considered significant or prolonged, the group would have recognized an additional loss presented in the transfer from the fair value reserve to the in the income statement.

### C. Fair value of Derivatives

The fair values of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

### **D.** Held-to-maturity investments

The group classifies some non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires significant judgment. In making this judgment, the group evaluates its intention and ability to hold such investments to maturity. If the group were to fail to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – the group is



required to reclassify the entire category as available for sale. Accordingly, the investments would be measured at fair value instead of amortized cost, in addition to hanging the classification of any investments in this category.

### E. Income taxes

The group is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period where the differences exist.

#### 5. Segment analysis

Segment activity involves operating activities, assets used in providing banking services, and risk and return management associated with this activity, which might differ from other activities. Segment analysis for the banking operations involves the following:

## Large, medium, and small enterprises:

Including current account, deposit, overdraft account, loan, credit facilities, and financial derivative activities.

#### **Investment:**

Encompasses money management activities.

#### Retail

Encompasses current account, saving account, deposit, credit card, personal loans, and real estate loans activities.

### **Asset and liability management:**

Encompasses other banking operations, such as asset and liability management. It also encompasses administrative expenses that can hardly be classified with other sectors.

Transactions among segments are performed according to the group's operating cycle, and include operating assets and liabilities as presented in the group's statement of financial position.



# a. Segment reporting analysis

<u>30 September 2016</u>	Corporate banking	SMEs	Investment banking	Retail	Assets and liabilities management	Total
Revenues and expenses accordi	ng to the sector	activity				
Revenues of the sector activity	694,819	192,297	49,414	697,826	337,631	1,971,987
Expenses of the sector	(233,509)	(87,997)	(24,449)	(381,013)	Ξ.	(726,968)
Result of the sector operations	461,310	104,300	24,965	316,813	337,631	1,245,019
Profit before tax	461,310	104,300	24,965	316,813	337,631	1,245,019
Taxes	(107,213)	(24,031)	<u>(5,750)</u>	<u>(71,283)</u>	(80,079)	(288,356)
Net profit	354,097	80,269	19,215	245,530	257,552	956,663
Assets and Liabilities accor	ding to the se	ctor activity				
Assets of the sector activity	8,102,100	933,787	11,158,050	5,356,068	10,866,266	36,416,271
Total assets	8,102,100	933,787	11,158,050	5,356,068	10,866,266	36,416,271
Liabilities of the sector activity	12,065,388	3,418,796	1,131,822	14,963,054	1,187,210	32,766,270
Total Liabilities	12,065,388	3,418,796	1,131,822	14,963,054	1,187,210	32,766,270
<u>30 September 2015</u>	Corporate banking	SMEs	Investment banking	Retail	Assets and liabilities management	Total
Revenues and expenses accordi	ng to the sector	activity				
Revenues of the sector activity	457,421	295,652	122,369	536,364	302,612	1,714,418
Expenses of the sector	(178,505)	(134,614)	(23,508)	(338,999)	= ==	(675,626)
Result of the sector operations	278,916	161,038	98,861	197,365	302,612	1,038,792
Profit before tax	278,916	161,038	98,861	197,365	302,612	1,038,792
Taxes	(119,565)	(36,234)	(22,244)	(44,407)	(68,088)	(290,537)
Net profit	159,351	124,804	76,617	152,958	234,524	748,255
Assets and Liabilities according	g to the sector a	<u>ctivity</u>				
Assets of the sector activity	6,254,110	2,781,157	11,277,080	4,644,242	7,978,925	32,935,514
Total assets	6,254,110	2,781,157	11,277,080		7,978,925	
Liabilities of the sector activity <b>Total Liabilities</b>	5,440,663 5,440,663	3,748,982 3,748,982	4,222,930 4,222,930	14,620,212 14,620,212	1,711,668 1,711,668	29,744,455 29,744,455



# b. Geographical sector analysis

<u>30 September 2016</u>	Cairo	Alex, Delta & Sinai	Upper Egypt	Total
Revenues & Expenses according to the				
geographical sectors				
Revenues of the Geographical sectors	2,252,042	542,346	159,924	2,954,312
Expenses of the Geographical sectors	(1,649,085)	(48,531)	(11,677)	(1,709,293)
Result of sector operations	602,957	493,815	148,247	1,245,019
Profit before tax	602,957	493,815	148,247	1,245,019
Tax	(143,892)	(111,108)	(33,356)	(288,356)
Profit of the period	459,065	382,707	114,891	956,663
<u>30 September 2015</u>	Cairo	Alex, Delta & Sinai	Upper Egypt	Total
30 September 2015  Revenues & Expenses according to the	Cairo	,		Total
	Cairo	,		Total
Revenues & Expenses according to the	<b>Cairo</b> 2,039,797	,		<b>Total</b> 2,643,516
Revenues & Expenses according to the geographical sectors		& Sinai	Egypt	
Revenues & Expenses according to the geographical sectors Revenues of the Geographical sectors	2,039,797	& Sinai 403,270	<b>Egypt</b> 200,449	2,643,516
Revenues & Expenses according to the geographical sectors Revenues of the Geographical sectors Expenses of the Geographical sectors	2,039,797 (1,500,200)	& Sinai  403,270 (129,186)	200,449 24,662	2,643,516 (1,604,724)
Revenues & Expenses according to the geographical sectors Revenues of the Geographical sectors Expenses of the Geographical sectors Result of sector operations	2,039,797 (1,500,200) 539,597	& Sinai  403,270 (129,186) 274,084	200,449 24.662 225,111	2,643,516 (1,604,724) <b>1,038,792</b>



6. Net interest income	30 September 2016 LE,000	30 September 2015 LE,000
Interest on loans and similar income		
To customers	1,241,102	1,042,364
	1,241,102	1,042,364
Treasury bills	597,500	514,754
To banks	226,115	198,662
Investments in HTM and AFS debt instruments	274,137	242,590
	1,097,752	956,006
	2,338,854	1,998,370
Interest expenses and similar charges Deposits and current accounts:		
To banks	(20,166)	(7,897)
To customers	(844,609)	(810,635)
To Others	(2,237)	(4,486)
10 Others	(867,012)	(823,018)
Net interest income	1,471,842	1,175,352
7. Net fee and commission income	30 September 2016	30 September 2015
7. Net fee and commission income  Fee and Commission income:	_	
	2016 LE,000	2015 LE,000
Fee and Commission income:  Credit related fees and commissions	2016 LE,000	2015 LE,000
Fee and Commission income :	2016 LE,000 379,459 7,927	2015 LE,000 388,521 6,236
Fee and Commission income:  Credit related fees and commissions  Trust and other fiduciary fees	2016 LE,000 379,459 7,927 69,395	2015 LE,000 388,521 6,236 74,320
Fee and Commission income:  Credit related fees and commissions Trust and other fiduciary fees Other fees	2016 LE,000 379,459 7,927	2015 LE,000 388,521 6,236
Fee and Commission income:  Credit related fees and commissions  Trust and other fiduciary fees	2016 LE,000 379,459 7,927 69,395	2015 LE,000 388,521 6,236 74,320
Fee and Commission income:  Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense:	2016 LE,000 379,459 7,927 69,395 456,781	2015 LE,000 388,521 6,236 74,320 469,077
Fee and Commission income:  Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense:	2016 LE,000 379,459 7,927 69,395 456,781 (115,313)	2015 LE,000 388,521 6,236 74,320 469,077 (106,080)
Fee and Commission income:  Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense: Other fees and commissions paid	2016 LE,000 379,459 7,927 69,395 456,781 (115,313) (115,313)	2015 LE,000 388,521 6,236 74,320 469,077 (106,080) (106,080)
Fee and Commission income:  Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense: Other fees and commissions paid	2016 LE,000 379,459 7,927 69,395 456,781 (115,313) (115,313)	2015 LE,000 388,521 6,236 74,320 469,077 (106,080) (106,080)
Fee and Commission income: Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense: Other fees and commissions paid  Net fee and Commission	2016 LE,000 379,459 7,927 69,395 456,781 (115,313) (115,313) 341,468 30 September 2016	2015 LE,000  388,521 6,236 74,320 469,077  (106,080) (106,080) 362,997  30 September 2015
Fee and Commission income: Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense: Other fees and commissions paid  Net fee and Commission  8. Dividend Income	2016 LE,000 379,459 7,927 69,395 456,781 (115,313) (115,313) 341,468 30 September 2016 LE,000	2015 LE,000  388,521 6,236 74,320 469,077  (106,080) (106,080) 362,997  30 September 2015 LE,000
Fee and Commission income: Credit related fees and commissions Trust and other fiduciary fees Other fees  Fee and Commission expense: Other fees and commissions paid  Net fee and Commission  8. Dividend Income  AFS investments	2016 LE,000 379,459 7,927 69,395 456,781 (115,313) (115,313) 341,468 30 September 2016 LE,000	2015 LE,000  388,521 6,236 74,320  469,077  (106,080) (106,080) 362,997  30 September 2015 LE,000 2,141



9. Net trading income	30 September 2016 LE,000	30 September 2015 LE,000
Foreign exchange:		
Gains from foreign currencies transactions	88,637	94,130
Gain on revaluation of forward rate contracts	594	484
Gain on revaluation of currency swap contracts	1,305	3
Gain on revaluation of option deals	9,664	5,027
Debt trading instruments	21,922	27,012
Equity trading instruments	8	2
	122,130	126,658
10. Gains from financial investments	30 September 2016 LE,000	30 September 2015 LE,000
Gain (Loss) on sale of AFS	47	(319)
Gain on sale of Treasury Bills	11,732	9,634
Loss on AFS impairment	(6,994)	-
1	4,785	9,315
11. <u>Impairment charge for credit losses</u>	30 September 2016 LE,000	30 September 2015 LE,000
Loans and advances to customers	(90,968)	(89,696)
Estatis and advances to easterners	(90,968)	(89,696)
12. Administrative expenses  Staff costs  We goe and coloring	30 September 2016 LE,000	30 September 2015 LE,000
Wages and salaries	(261,809)	(250,921)
Social insurance costs	(58,580)	(32,549)
Others Administrative community	(320,389)	(283,470)
Other Administrative expenses	(259,035)	(253,038)
Stamp Duty on Loans	(56,576)	(49,422)
	(636,000)	(585,930)



13. Other operating income	30 September 2016 LE,000	30 September 2015 LE,000
Other provisions	25,905	12,377
Revaluation (loss) on foreign currencies assets &	(4,019)	(2,034)
Liabilities rather than those held for trading Profit on asset acquired revaluation	188	43
Profit on sale of fixed assets	101	21,876
Others	6,837	4,943
- -	29,012	37,205
14. <u>Income tax expense</u>	30 September 2016 LE,000	30 September 2015 LE,000
Profit before tax	1,245,321	1,038,792
Tax calculated at a tax rate	(280,197)	(233,728)
Expenses not deductible for tax purposes	(20,001)	(66,210)
Income not subject to tax	13,640	11,647
Tax exemption	46,830	38,020
•	(48,628)	(40,266)
Income tax expense	(288,356)	(290,537)
-	%23	%28
15. Cash and due Central Bank of Egypt	30 September 2016 LE,000	31 December 2015 LE,000
Cash in hand	1,080,424	726,011
Balances with the Central Bank of Egypt limited to the reserve	1,781,017	1,361,031
ratio	2,861,441	2,087,042
Non-interest bearing balances	2,861,441 2,861,441	2,087,042 2,087,042
16. <u>Due from banks</u>	30 September 2016 LE,000	31 December 2015 LE,000
Current accounts	535,105	383,376
Placements with other banks	5,778,785	5,838,352
	6,313,890	6,221,728
	<u> </u>	



	• 0=0 == :	0.0
Central banks	2,878,774	3,867,427
Local banks	1,191,795	853,840
Foreign banks	2,243,321	1,500,461
	6,313,890	6,221,728
Non-interest bearing balances	535,105	383,376
Fixed interest bearing balances	5,778,785	5,838,352
Tixed interest bearing balances	6,313,890	6,221,728
	0,010,000	0,221,720
	30 September	31 December
17. <u>Treasury bills</u>	2016	2015
	LE,000	LE,000
Treasury bills represent the following according to maturities:		4 500 455
Treasury bills, maturity 91 days	741,175	1,500,475
Treasury bills, maturity 182 days	1,203,350	1,388,475
Treasury bills, maturity 273 days	3,868,735	1,525,800
Treasury bills, maturity 364 days	3,398,700	1,957,200
Unearned interest	(376,384)	(97,876)
	8,835,576	6,274,074
	30 September	31 December
18. Held for trading investments	2016	2015
	LE,000	LE,000
Debt securities held for trading	210 652	57.420
Government bonds	318,652	57,420
T. 10	318,652	57,420
Equity securities:		2 205
Mutual funds certificates		3,385
T-4-1	318,652	3,385 60,805
Total	310,032	00,805
	30 September	31 December
19. Loans to banks	2016	2015
	LE,000	LE,000
0.1 1	0.00.000	1 < 5 150
Other loans	269,283	167,470
Total	269,283	167,470



20. Loans and advances to customers (net)	30 September 2016 LE,000	31 December 2015 LE,000
Individual		
Overdrafts	65,359	76,360
Credit cards	839,283	759,356
Personal Loans	4,364,548	3,871,227
Mortgages	238,760	239,993
Total (1)	5,507,950	4,946,936
Corporate entities	5.717.072	7 200 041
Overdrafts	5,717,073	5,298,841
Direct Loans	664,015	799,316
Syndicated loans	1,312,550	1,424,277
Other Loans	1,864,310	2,162,206
Total (2)	9,557,948	9,684,640
Total Loans and advances (1+2)	15,065,898	14,631,576
Less: Unearned income		(7)
	(30,353)	(25,777)
Less: suspense interest	(944,117)	(828,913)
Less: allowance for impairment	14,091,428	
Net	14,091,428	13,776,879
Current Balances	9,011,726	8,624,195
Non-Current Balances	6,054,172	6,007,381
	15,065,898	14,631,576



# Allowance for impairment

Reconciliation of allowance account for losses on loans and advances by class is as follows:

# **30 September 2016**

Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the period	290	30,164	105,684	5,414	141,552
Impairment charges	(123)	8,419	27,691	1,247	37,234
Loans written off during the period	-	(7,909)	(24,372)	-	(32,281)
Amount recoveries during the period		4,411	17,766		22,177
Balance at the period end	167	35,085	126,769	6,661	168,682

Corporate entities	Overdrafts	Direct Loans	Syndicated loans	Other Loans	Total
Balance at the beginning of the period	337,159	192,934	113,300	43,968	687,361
Impairment charges	141,130	(55,065)	(59,696)	27,365	53,734
Loans written off during the period	945	-	-	-	945
Transfers	(2)	-	-	-	(2)
Exchange differences	16,315	9,487	5,471	2,124	33,397
Balance at the period end	495,547	147,356	59,075	73,457	775,435
Total					944,117

# 31 December 2015

Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the year	283	22,580	76,478	5,299	104,640
Impairment charges	605	10,039	32,394	115	43,153
Loans written off during the year	(598)	(7,046)	(25,841)	-	(33,485)
Amount recoveries during the year	-	4,591	22,653	-	27,244
Balance at the year end	290	30,164	105,684	5,414	141,552

Corporate entities	Overdrafts	Direct Loans	Syndicated loans	Other Loans	Total
Balance at the beginning of the year	378,964	87,630	96,741	29,923	593,258
Impairment charges	(54,718)	102,442	13,522	13,105	74,351
Loans written off during the year	(10,692)	-	-	-	(10,692)
Amount recoveries during the year	7,623	-	-	-	7,623
Transfers	4,107	-	-	-	4,107
Exchange differences	11,875	2,862	3,037	940	18,714
Balance at the year end	337,159	192,934	113,300	43,968	687,361
Total					828,913



### 21. Derivatives financial instruments

The Bank uses the following derivative instruments for both hedging and non-hedging purposes.

- Currency forwards represent commitments to purchase foreign and domestic currency, including
  undelivered spot transactions. Foreign currency and interest rate futures are contractual
  obligations to receive or pay a net amount based on changes in currency rates or interest rates, or
  to buy or sell foreign currency or a financial instrument on a future date at a specified price,
  established in an active financial market.
- Forward rate agreements are individually negotiated interest rate futures that call for a cash settlement at a future date for the difference between a contracted rate of interest and the current market rate, based on a notional principal amount.
- Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e., cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps.
- The Bank's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfill their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, and a proportion of the notional amount of the contracts. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.
- Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set year, a specific amount of a foreign currency or a financial instrument at a pre determined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Bank and a customer (OTC). The Bank is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.
- The notional amounts of certain types of financial instrument provide a basis for comparison with instruments recognized on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Bank's exposure to credit or price risks.
- The derivative instruments become favorable (assets) or unfavorable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favorable or unfavorable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.



<u>Derivatives:</u>			
30 September 2016	Contractual amount	Assets	Liabilities
Derivatives held for trading	amount		-
Currency forwards	91,699	1,693	1,203
Currency swaps	2,118,976	90,142	86,492
OTC currency options	136,733	305	305
ore currency options	2,347,408	92,140	88,000
Interest rate derivatives			
Interest rate swaps	881,763	4,624	6,463
	881,763	4,624	6,463
Total derivatives held for trading	3,229,171	96,764	94,463
31 December 2015	Contractual amount	Assets	Liabilities
Derivatives held for trading			
Currency forwards	495,871	3,479	6,979
Currency swaps	1,093,574	14,407	12,228
OTC currency options	353,491	1,068	1,068
	1,942,936	18,954	20,275
Interest rate derivatives			
Interest rate swaps	1,352,618	12,647	15,122
	1,352,618	12,647	15,122
Total derivatives held for trading	3,295,554	31,601	35,397
22. <u>Financial Investments</u>	_	30 September 2016 LE,000	31 December 2015 LE,000
Available for sale investments		0.576.071	2 211 647
Listed debt securities - at fair value		2,576,371	2,311,647
Unlisted debt securities - at fair value		13,969	11,969 21,686
Unlisted Equity securities – at Cost <b>Total available for sale Investments</b>	_	15,786 <b>2,606,126</b>	2,345,302
	_	2,000,120	2,343,302
Held to maturity investment  Mutual fund Certificates - according to law require	monte	76,634	76,634
Total held to maturity investments	_	76,634	76,634
Total Financial investments	_	2,682,760	2,421,936
Total Financial investments	-	2,002,700	2,721,730
Current Balances		795,819	518,161
Non-current balances		1,886,941	1,903,775
	_	2,682,760	2,421,936
	_		



Debt instruments with fixed interest rates	2,576,515	2,311,647
Debt instruments with variable interest rates	13,825	11,969
	2,590,340	2,323,616

# The movement in financial investments during the year may be summarized as follows:

<u>30 September 2016</u>	Available for sale	Held to maturity	Total
Balance at 1 January	2,345,302	76,634	2,421,936
Additions	1,288,895	-	1,288,895
Disposals (sale / redemption)	(930,345)	-	(930,345)
Premium / discount amortization	(8,187)	-	(8,187)
Exchange difference on monetary assets	3,124	-	3,124
Changes in fair value	(85,669)	-	(85,669)
Impairment	(6,994)		(6,994)
Balance at 30 September	2,606,126	76,634	2,682,760
<u>31 December 2015</u>	Available for sale	Held to maturity	Total
Balance at 1 January 2015	2,467,827	76,634	2,544,461
Additions	1,101,969	-	1,101,969
Disposals (sale / redemption)	(1,227,187)	-	(1,227,187)
Exchange difference on monetary assets	(5,734)	-	(5,734)
Changes in fair value	(1,255)	-	(1,255)
Gains / losses on sale	9,682		9,682
Balance at 31 December 2015	2,345,302	76,634	2,421,936

23. Other assets	30 September 2016 LE,000	31 December 2015 LE,000
Accrued revenues	207,812	170,114
Prepaid expenses	42,273	39,554
Advance payments for purchase of fixed assets	24,583	16,859
Assets reverted to the Bank in settlement of debts	16,573	7,243
Deposits with others and imprest fund	16,745	11,547
Other	29,781	20,354
Total	337,767	265,671



24. Intangible assets	30 September 2016	30 September 2015
A. Software	LE,000	LE,000
Balance at beginning of comparative year		
Cost	172,927	122,558
Accumulated amortization	(114,765)	(103,891)
Net book value	58,162	18,667
Balance for the current year		
Net Book value at the beginning of the year	58,162	18,667
Additions	22,996	-
Disposals	(7,067)	-
Amortization expense	(9,733)	(2,900)
Net Book Value at the end of the current year	64,358	15,767
Balance at the end of the current year		
Cost	195,923	122,015
Accumulated amortization	(131,565)	(106,248)
Net book value	64,358	15,767



# 25. Fixed Assets

- -	Land	Buildings	Computer systems	Vehicles	Fixtures	Machinery and equipment	Furniture	Other	Total
Balance as of previous year									
Cost	108,729	348,972	149,543	13,546	186,941	32,067	12,653	30,168	882,619
Accumulated Depreciation	-	(74,323)	(134,219)	(9,313)	(124,991)	(21,010)	(9,236)	(17,554)	(390,646)
Net book value as of beginning of previous year	108,729	274,649	15,324	4,233	61,950	11,057	3,417	12,614	491,973
Additions	-	38,361	19,965	-	8,248	3,670	20,637	23,553	114,434
Disposals	-	-	(127)	-	-	(184)	(71)	(21)	(403)
Depreciation expense	-	(9,354)	(5,037)	(1,127)	(13,923)	(2,219)	(2,289)	(2,682)	(36,631)
Net book value as of Ending of previous year	108,729	303,656	30,125	3,106	56,275	12,324	21,694	33,464	569,373
Balance as of 1 January									
Cost	108,729	381,686	170,521	13,954	195,079	33,855	31,389	53,470	988,683
Accumulated Depreciation	-	(82,879)	(138,167)	(10,163)	(142,533)	(21,058)	(10,202)	(20,559)	(425,561)
Net Book value	108,729	298,807	32,354	3,791	52,546	12,797	21,187	32,911	563,122
Additions	-	2,849	7,840	824	4,049	423	693	4,883	21,561
Disposals	-	-	(171)	(97)	-	(97)	(25)	-	(390)
Depreciation expense	-	(10,052)	(9,625)	(1,024)	(12,629)	(2,077)	(2,040)	(3,572)	(41,019)
Net book value	108,729	291,604	30,398	3,494	43,966	11,046	19,815	34,222	543,274
Cost	108,729	384,535	178,190	14,681	199,128	34,181	32,057	58,353	1,009,854
Accumulated Depreciation	-	(92,931)	(147,792)	(11,187)	(155,162)	(23,135)	(12,242)	(24,131)	(466,580)
Net book value	108,729	291,604	30,398	3,494	43,966	11,046	19,815	34,222	543,274



26. <u>Due to banks</u>	30 September 2016 LE,000	31 December 2015 LE,000
Current accounts Deposits	483,565 1	120,769
	483,566	120,769
Local banks Foreign banks	383 483,183 <b>483,566</b>	177 120,592 <b>120,769</b>
Non-interest bearing balances Interest bearing balances	483,565 1 483,566	120,769 120,769
Current Balances	483,566	120,769
27. Customers' deposits	30 September 2016 LE,000	31 December 2015 LE,000
Demand deposits	8,808,907	8,012,371
Time and call deposits	9,682,960	8,525,893
Certificates of deposits	5,619,076	5,112,730
Saving accounts	3,570,488	3,663,785
Other deposits	2,669,894	1,347,008
Total	30,351,325	26,661,787
Corporate Deposits	16,141,401	13,305,359
Retail Deposits	14,209,924	13,356,428
•	30,351,325	26,661,787
Current Balances	22,324,110	19,636,464
Non-current balances	8,027,215	7,025,323
	30,351,325	26,661,787
Non-interest bearing balances	11,478,801	9,359,379
Interest bearing balances	18,872,524	17,302,408
	30,351,325	26,661,787



28. <u>Long-term Loans</u>	Loan interest rate	30 September 2016 LE,000	31 December 2015 LE,000
Egyptian Co. for Housing Refinance	11.00%	20,705	28,678
		20,705	28,678
29. Other Liabilities		30 September 2016 LE,000	31 December 2015 LE,000
Accrued interest		227,467	153,926
Unearned revenue		15,256	19,458
Accrued expenses		495,034	469,371
Other credit balances		729,211	612,791
		1,466,968	1,255,546
30. Other provisions		30 September 2016 LE,000	31 December 2015 LE,000
		2016 LE,000	2015 LE,000
At 1 January		2016	2015
		2016 LE,000 165,914	2015 LE,000 153,804
At 1 January Exchange differences		2016 LE,000 165,914 8,948	2015 LE,000 153,804 4,781
At 1 January Exchange differences Charged to the income statement Transfer Transfer to payable		2016 LE,000 165,914 8,948 (25,905) 2 (10,080)	2015 LE,000 153,804 4,781 15,004 (4,107)
At 1 January Exchange differences Charged to the income statement Transfer		2016 LE,000 165,914 8,948 (25,905) 2 (10,080) (2,816)	2015 LE,000 153,804 4,781 15,004 (4,107)
At 1 January Exchange differences Charged to the income statement Transfer Transfer to payable		2016 LE,000 165,914 8,948 (25,905) 2 (10,080)	2015 LE,000 153,804 4,781 15,004 (4,107)
At 1 January Exchange differences Charged to the income statement Transfer Transfer to payable		2016 LE,000 165,914 8,948 (25,905) 2 (10,080) (2,816)	2015 LE,000 153,804 4,781 15,004 (4,107)
At 1 January Exchange differences Charged to the income statement Transfer Transfer to payable Utilized during year		2016 LE,000 165,914 8,948 (25,905) 2 (10,080) (2,816)	2015 LE,000 153,804 4,781 15,004 (4,107)
At 1 January Exchange differences Charged to the income statement Transfer Transfer to payable Utilized during year  Other provisions represent the following:		2016 LE,000  165,914  8,948 (25,905)  2 (10,080) (2,816)  136,063	2015 LE,000 153,804 4,781 15,004 (4,107) (3,568) 165,914



31. Retirement benefit obligations	30 September 2016 LE,000	31 December 2015 LE,000
Balance sheet obligations for: Post-employment medical benefits	46,415	46,415
	46,415	46,415

- There is a liability on the Bank towards the Post-Employment Medical Benefits Fund for the payment of medical insurance premiums for the ex-employees of ex-EAB who reach the retirement age or resign from ex-EAB before its merger with Calyon Bank Egypt in September 2006.
- The Bank is obligated to pay these premiums for providing medical care for the retired employees' spouses and children till death, or reach 21 years of age in respect of children.
- The Bank entrusted an actuary with determining the net present value of all future medical insurance premiums required to be paid by the Bank until the death of retirees & their spouses, and their children until reaching 21 years of age.
- The most important assumptions used by the actuary are as follows:

Interest rate used as a discount basis 15.0% Inflation Rate of medical care costs 10%

- The assumption of death rates were made according to the British Mortality Table no. A49/52.
- The Bank entrusted the actuary to determine the net present value of the obligation resulting from retirement benefits that the employee will receive upon retirement.
- The most important assumptions used by the actuary are as follows:

Interest rate used as a discount basis 14% Rates of salary increases 10%

- The assumption of death rates were made according to the British Mortality Table no. (A49/52).
- There is no liability on the Bank as at 30 September 2014 resulting from Defined-Benefit Obligations (Retirement Benefits) for the CAE Provident Fund of the Staff who reach the retirement age, or in cases of disability, death or resignation. That is because the present value of the Fund benefit obligations is lower than the fair value of the Fund's assets.

## 32. Share capital and reserves

The bank authorized share capital with LE 3,500,000,000. The issued and paid up capital is LE 1,243,668,000 divided into 310,917,000 ordinary shares with par value LE 4 each and there is no treasury stock.

The following is a list of the shareholders of the bank:

Shareholder	No. of shares	% of ownership	Amount 000'EGP
Credit Agricole SA	147,329,416	47.39%	589,318
Credit Agricole Corporate and Investment	40,625,052	13.07%	162,500
Almansour and Almaghraby for development and investment.	13,907,998	4.47%	55,632
International Company for Trading and Agencies International	3,881,134	1.25%	15,525
Others	105,173,400	33.83%	420,694
Total	310,917,000	100.00%	1,243,668



33.	Re	serves and retained earning		
			30 September	30 September
	Da	serves	2016	2015
Α.		neral risk reserve	<u>LE,000</u>	LE,000
		gal reserve	250,912	229,841
		ecial reserve	103,732	103,732
	•	neral reserve	-	28,925
	Ca	pital reserve	36,509	14,634
	Fai	r value reserve – available for sale investments	(69,585)	14,335
	To	tal reserves	321,848	391,467
	Mo	ovements in reserves were as follows:		
	a.	General risk reserve		
		Balance at the beginning of the period	280	
		Balance	280	
	b.	Legal reserve		
		Balance at the beginning of the period	229,841	195,539
		Transferred from the Net profit	21,071	34,302
		Balance	250,912	229,841
	c.	Special reserve		
		Balance at the beginning of the period	103,732	103,732
		Balance	103,732	103,732
	d.	General reserve		
		Balance		28,925
		Balance	28,925	28,925
	e.	Capital Reserve		
		Balance at the beginning of the period	14,634	9,931
		Transferred from the Net profit	21,875	4,703
		Balance	36,509	14,634
	f.	Fair value reserve – available for sale investments		
		Balance at the beginning of the period	16,084	6,402
		Revaluation differences in investments during the period	(85,669)	7,933
		Balance	(69,585)	14,335



B. Retained earnings		30 September 2016 LE,000	30 September 2015 LE,000
Balance at the beginning of	the period	1,874,084	1,414,340
Dividend income	_	(703,635)	(472,014)
Transferred to Legal Reserv	re	(21,071)	(34,302)
Transferred to Capital Rese	rve	(21,875)	(4,703)
Profit of the period		956,965	748,255
Balance		2,084,468	1,651,576

## 34. Contingent liabilities and commitments

	30 September 2016	30 September 2015
A. Loans, advances and Guarantees Commitments	LE,000	LE,000
Letters of guarantee	4,519,262	3,844,875
Commercial letters of credit (import and export)	439,590	728,972
Acceptances	200,804	256,371
Other contingent liability	1,762,383	1,840,616
Total	6,922,039	6,670,834

## **B.** Operating Lease Commitments

Non

### C. Legal Claims

There were a number of legal proceedings outstanding against the bank with provision amounted 5,694 thousand Egyptian pounds.

## **D.** Capital Commitments

The bank had capital commitments of 9.3 million Egyptian pounds in respect of fixed assets purchases and branches fixtures and have not been implemented yet till the balance sheet date.

## 35. Cash and cash equivalents

For the purposes of the cash flow statement presentation, cash and cash equivalents comprise the following balances with less than three months maturity from the date of acquisition.

	30 September 2016 LE,000	30 September 2015 LE,000
Cash and balances with central banks	1,080,424	870,685
Due from banks	5,485,892	5,844,003
Treasury bills	732,773	1,274,040
	7,299,089	7,988,728



### 36. Mutual funds

## Credit Agricole Bank mutual fund no. (1)

The fund is one of the banking activities licensed by the capital law no. 95 for 1992 and its executive rules. The number of investment certificates in the fund have reached 3,000,000 certificates and their value 300,000,000 EGP. The bank owned 150 000 investment certificates (par value 15,000,000 EGP) Credit Agricole 1<sup>st</sup> fund managed by EFG Hermes, The redeemable price per IC amounted to LE 228.31 at balance sheet date and the total value is 34,247,216EGP.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 365,527 EGP as of 30 September 2016 that was classified as fees and commission in the income statement.

## Credit Agricole Bank mutual fund no. (2)

The mutual fund owns about 3,000,000 certificates (amounted 300,000,000 EGP) of which The bank owns 150,000 certificates (par value 15,000,000) for managing the mutual fund activity, their redemption value at the balance sheet date is 16,027,124 EGP with a redeemable price of 106.85 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 204,429 EGP as of 30 September 2016 that was classified as fees and commission income in the income statement.

## Credit Agricole Bank mutual fund no. (3)

The mutual fund owns about 4,000,000 certificates (amounted 4,000,000,000 EGP) of which The bank owns 39 000 Certificates (par value 39,000,000 EGP) for managing the mutual fund activity, their redemption value at the balance sheet date is 41,740,140 EGP and a redeemable price of 1070.26 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 2,185,647 EGP as of 30 September 2016 that was classified as fees and commission income n in the income statement.

## Credit Agricole Bank mutual fund no. (4)

The mutual fund owns about 1,000,000 certificates (amounted 10,000,000 EGP) of which The bank owns 50,000 certificates (par value 5,000,000) for managing the mutual fund activity, their redemption value at the balance sheet date is 7,838,123 EGP with a redeemable price of 156.76 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 567,354 EGP as of 30 September 2016 that was classified as fees and commission income in the income statement.



## 37. Related party transactions

The Bank's parent company is Credit Agricole (France) which holds 47.39% of the common stock and the remaining portion of 52.61% is held by other shareholders presented in the capital disclosure.

The Bank had transactions with its related parties on an arm's length basis. The nature of such transactions and related balances as presented at the balance sheet date are as follows:

	Credit Agricole Group	
	30 September 2016	31 December 2015
	LE,000	LE,000
Due from banks	20,921	8,610
Available for sale investments	13,969	14,252
Due to banks	471,485	107,295
Other Liabilities	17,560	15,460
General and Administrative expenses	8,379	17,593
Letters of Guarantee issued by the Bank	1,466,862	1,173,274

## 38. Short term wages and benefits

The monthly average of net total annual income of the banks' twenty employees with the largest wages and salaries collectively during the period amounted to 3,028 thousands EGP compared to 2,568 for the previous year

## 39. Deferred tax assets not recognized

	30 September 2016 LE,000	31 December 2015 LE,000
Other Provision	31,001	30,375
	31,001	30,375

No recognition of deferred tax assets related to items previously mentioned, due to the unavailability of reasonably sure to take advantage of the possibility or appropriate degree to make sure that there is sufficient future taxable profits from which to take advantage of these assets.



## 40. Tax position

## 1- Corporate Tax

## Credit Agricole - Egypt

## Period from Start-up date to 31 Dec. 2013

Tax examination was done together with internal committees & tax challenge committees, dispute was settled and due tax was paid until 2013.

### Period from 31 Dec.2013 to 31 Dec.2014

Tax examination was done together, internal committees & tax challenge committees in progress.

### Period from 31 Dec.2014 to 31 Dec.2015

Tax declaration was done and due tax was paid.

#### 2- Income Tax

## Credit Agricole - Egypt

## Period from Start-up date to 31 Dec. 2014

Tax examination was done, due tax was paid until 2014.

### 3- Stamp Duty

### Stamp Duty under Law no. 143/2006

### Credit Agricole - Egypt

Tax examination was done together with internal committees and due tax was paid until 2015.

### **AMEX Branches**

Tax examination was done together with internal committees and due tax was paid until June-2005.

On 4 June 2014 Law No. 44 for 2014 issued for tax additional on temporary for 3 years from the current tax period with (5%) on more than one million pounds on natural persons or companies' profits in accordance with the income tax Law and to be connected and collected in accordance with those laws, the law applied on 5 June 2014.

On 30 June 2014 Presidential Decree No. 53 of 2014 issued and has included some amendments on some articles of the income tax law issued by law 91 of 2005 of which the most important are:-

- New tax on dividends.
- New tax on capital gains resulting from the sale of quotas and stock.

On 6 April 7.15 issued ministerial resolution No. 172 of the year 7.15 to amend the regulations under the income tax law issued by the financial Minister no. 991 for the year 2005.



On 20 February 2015, the President of the Republic issued Decree Law No. (96) 2015 amending some the income tax law No. 91 for the year 2005 and decision No. 44 for the year 2014 additional temporary tax on income, that this decision with effect from the day following the publication, the following are the major changes contained in the resolution:

- Income tax rate cut to become 22.5% of net annual profits.
- Modify the duration of the temporary tax of 5%.
- Modify the tax on dividends.
- The suspension of a tax on capital output deal in securities listed in the stock exchange for a period of two years commencing from 17 MAY 2015.

## 41. Significant events

The Central Bank decided at its meeting on 3 November 2016 to edit exchange rate policy for foreign currencies to give flexibility to banks in Egypt for pricing buying and selling Forex within legal channels. The range from Exchange rates for foreign currencies as of end of November 3rd, 2016 is 16.00 EGP for 1 USD (sell price), 16.00 EGP for 1 USD (buy price), 17.80 EGP for 1 EUR (sell price) and 17.14 EGP for 1 EUR (buy price).

As a result, the values of assets and liabilities in foreign currency cash nature may differ in subsequent period substantially the value installed in the financial statements for the period ended September 30, 2016 and also the income statement effect in subsequent periods

In parallel with the new policy of the exchange rate, the Central Bank of Egypt has also increased the lending and deposit rates for one night by +300 basis points to 14.75% and 15.75%, respectively. Which may affect the Bank's policies in the pricing of current and future products.

## **Translation**

These financial statements are a translation into English from the original Arabic statements. The original Arabic statements are the official financial statements.

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