

# **Financial Statements**

For The period Ended 31 March 2019 CAE & EHFC Consolidated





# **CREDIT AGRICOLE - EGYPT**

Egyptian Joint Stock Company Consolidated Financial Statements And Auditors' Limited Review Report For The Period Ended 31 March 2019

Allied for Accounting & Auditing EY

KPMG Hazem Hassan Public Accountants & Consultants

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#### **Review Report on Interim Financial Statements**

#### To: Credit Agricole Egypt (SAE) Board of Directors

#### Introduction

We have performed a limited review on the accompanying Consolidated statement of balance sheet of Credit Agricole Egypt (SAE) as of 31 March 2019 and the related Consolidated statements of income, Consolidated Statement of Comprehensive Income, changes in equity and cash flows for the three months then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim financial statements in accordance with the Central Bank of Egypt's rules issued on December 16, 2008 as amended by the regulation issued on February 26, 2019 and the prevailing Egyptian laws and regulations. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

#### Scope of Limited Review

We conducted our limited review in accordance with the Egyptian standard on review engagements (2410) "Limited Review of Interim Financial Statement Performed by the Independent Auditor of the Entity". A limited review of Consolidated interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the Bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these consolidated interim financial statements.

# Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that accompanying Consolidated interim financial statements do not present fairly, in all material respects, the Consolidated financial position of the Bank as of 31 March 2019 and of its Consolidated financial performance and its Consolidated cash flows for the three months then ended in accordance with the central bank of Egypt's rules issued on December 16,2008 as amended by the regulation issued on February 26, 2019 and the prevailing Egyptian laws and regulations.

Auditors

Ashraf Mohamed Mohamed Tsmael Egyptian Financial Supervisory Authority Register Rollo?

Allied for Accounting & Auditing

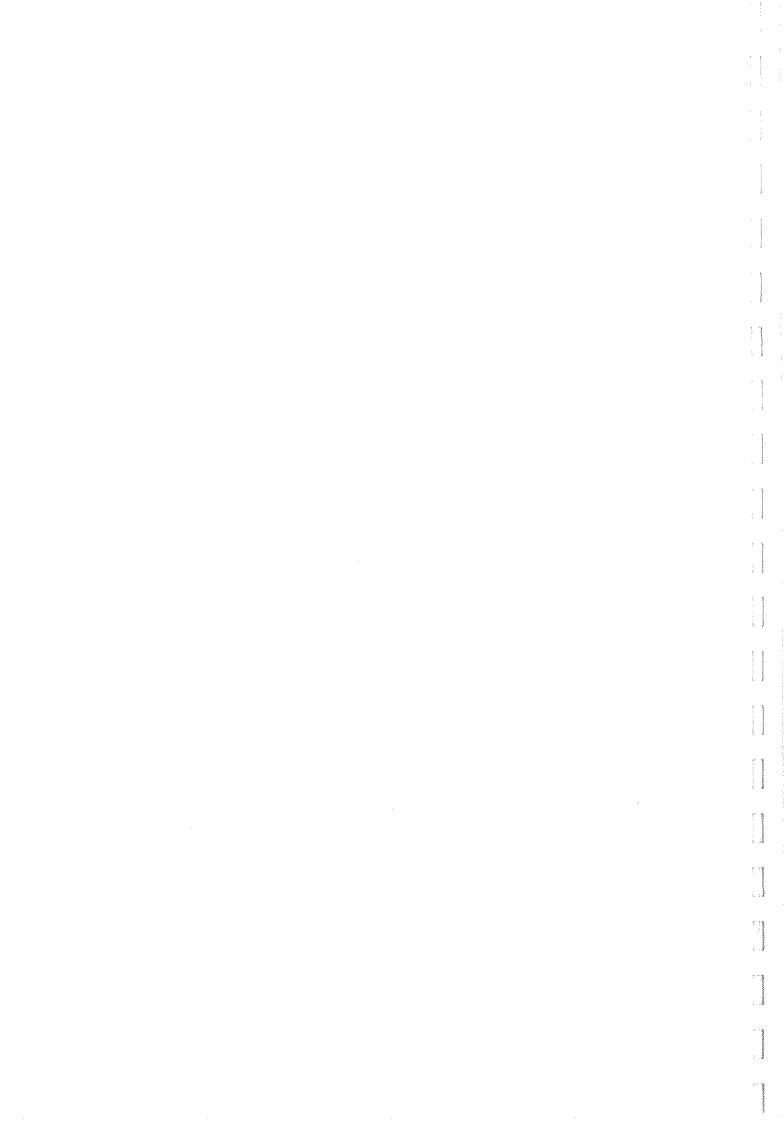
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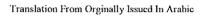
Salah Eldeen Mosad Elmesary

Egyptian Financial Supervisory Authority Register no.364 KPMG Hazem Hassan

Public Accountants & Consultants

Cairo 14 May 2019







Consolidated Balance Sheet as of 31 March 2019			
(All amounts are in thousand Egyptian pounds)			
	Notes	31 March 2019	31 December 2018
Assets			
Cash and balances with Central Bank of Egypt	15	4,861,177	6,346,290
Due from banks	16	9,255,937	11,079,662
Treasury bills	17	8,475,411	7,667,912
Loans to banks	18	61,326	61,755
Loans and advances to customers	19	22,004,676	20,426,550
Derivative financial instruments	20	3,096	3,185
<u>Financial Investments</u>			
Fair value through other comprehensive income	21	6,074,459	6,299,151
Fair value through profit or loss	21	176,162	153,626
Other assets	22	819,107	94,782
Intangible assets	23	99,293	838,360
Fixed assets	24	583,924	587,729
Total assets		52,414,568	53,559,002
Liabilities and Owners' Equity			
<u>Liabilities</u>			
Due to banks	25	374,496	407,588
Treasury bills Sold with repurchase agreements	26	4,758	3,695
Customers' deposits	27	42,171,275	43,932,660
Derivative financial instruments	20	6,103	5,251
Long term loan	28	592,679	600,357
Other liabilities	29	3,223,408	1,723,998
Current income tax liability		325,721	310,194
Other provisions	30	280,302	262,424
Retirement benefit obligations	31	144,293	144,293
Deferred Tax		174	182
Total liabilities		47,123,209	47,390,642
Owners' Equity			
Paid-in Capital	32	1,243,668	1,243,668
Reserves	33	742,153	671,716
Retained earnings	33	3,305,522	4,252,959
		5,291,343	6,168,343
Minority interest		16	17
Total owners' equity		5,291,359	6,168,360
Total liabilities and owners' equity		52,414,568	53,559,002

Pierre Finas **Managing Director** 

Cairo 13 May 2019

<sup>•</sup>The accompanying notes from note 1 to 41 are an integral part of these financial statements. •Review report attached.

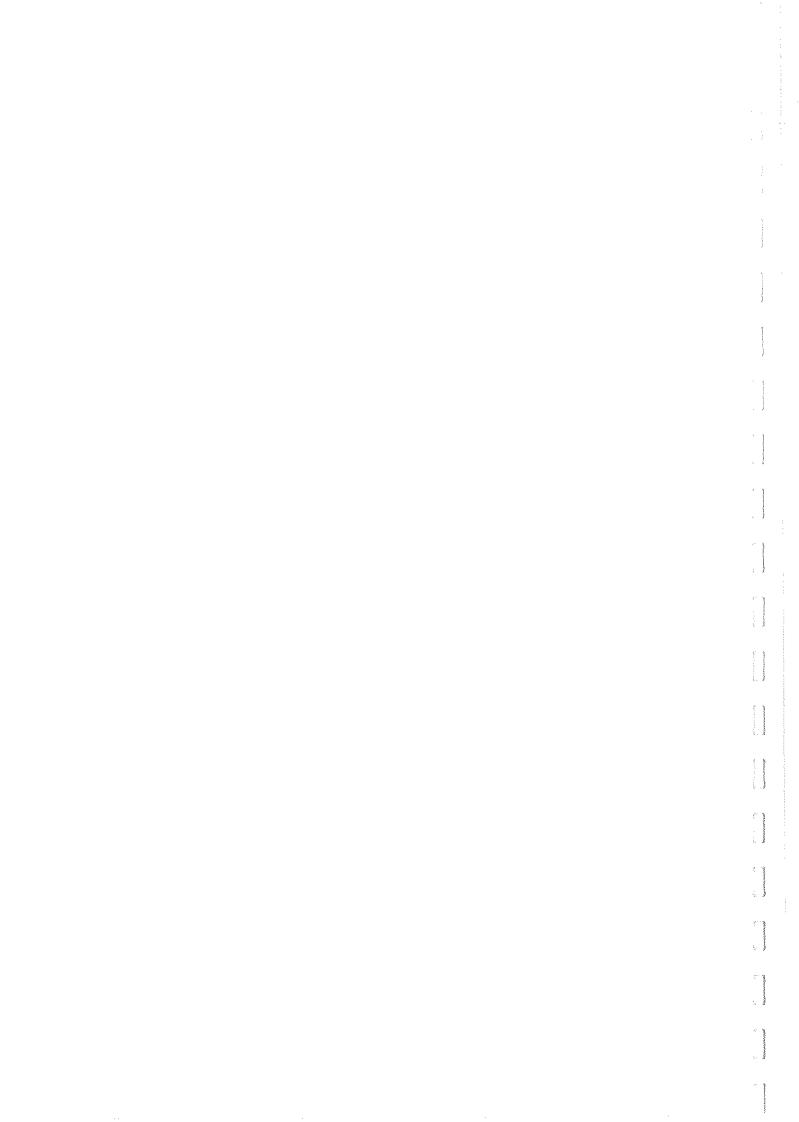
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# Consolidated Income Statement for The Period Ended 31 March 2019 (All amounts are in thousand Egyptian pounds)

		For the per	iod ended
	Notes	31/3/2019	31/3/2018
Interest on loans and similar income	6	1,523,285	1,309,278
Interest expenses and similar charges	6	(712,037)	(582,990)
Net interest income		811,248	726,288
Fees and commission income	7	217,114	221,694
Fees and commission expense	7	(62,527)	(57,801)
Net fee and commission income		154,587	163,893
Dividend income	8	1,387	300
Net trading income	9	75,380	48,984
Gains from financial investments	10	2,018	6,100
Impairment release for credit losses	11	153,689	45,097
Administrative expenses	12	(281,278)	(255,061)
Other operating (expense) income	13	(49,134)	20,051
Net profit before income tax		867,897	755,652
Income tax expense	14	(174,142)	(154,180)
Net profit for the Period		693,755	601,472
Parent company share		693,755	601,472
Minority share		-	
		693,755	601,472

<sup>\*</sup>The accompanying notes from note 1 to 41 are an integral part of these financial statements.





# Consolidated Statement of Other Comprehensive Income for the Period Ended 31 March 2019

		For the pe	riod ended
	Notes	31/3/2019	31/3/2018
Net profit for the period		<u>693,755</u>	<u>601,472</u>
Items that is or may be reclassified to the profit or loss:			
Net change in fair value of debt instruments measured at fair value through other comprehensive income	33	45,204	31,283
<i>C</i>		45,204	31,283
Total other comprehensive income items for the period		738,959	632,755

<sup>•</sup>The accompanying notes from note 1 to 41 are an integral part of these financial statements.

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Consolidated Statement of changes in Owners' Equity for The Period Ended 31 March 2019

(All amounts are in thousand Egyptian pounds)	Paid in capital	Reserves	Retained	Parent company share	Minority Interest	Total
31 March 2018			)			
Balance as at 1 January 2018	1,243,668	389,563	3,726,322	5,359,553	17	5 359 570
Dividends relating to 2017	•		(1,358,788)	(1.358.788)		(1358 787)
Transfer to Capital reserve	1	4,242	(4,242)	(00) (6) (10)	. 1	(101,000,1)
Transfer to IFRS 9 Risk reserve	,	214,098	(214,098)	•	1	1
Transfer to Legal reserve	1	98,055	(98,055)	•	ŧ	ı
Balances after profit distribution	1,243,668	705,958	2,051,139	4,000,765	18	4.000.783
Net change in fair value of available for sale investments		31,283		31,283		31.283
Net profit for the Period	1	,	601,472	601,472	1	601,472
Balance as at 31 March 2018	1,243,668	737,241	2,652,611	4,633,520	18	4,633,538
31 March 2019						
Balance as at 1 January 2019	1,243,668	671,716	4,252,959	6,168,343	17	6,168,360
Impact of adopting IFRS 9	1	(91,319)	1	(91,319)	•	(91,319)
IFRS 9 Impact (Subsidiaries)	ţ	3,205	1	3,205	•	3,205
Restated balance at 1 January 2019	1,243,668	583,602	4,252,959	6,080,229	17	6,080,246
Dividends relating to 2018	1	1	(1,527,845)	(1,527,845)	Ξ	(1.527,846)
Transfer to Capital reserve	4	3,055	(3,055)	1	,	
Transfer to Legal reserve	1	110,292	(110,292)			
Balances after profit distribution	1,243,668	696,949	2,611,767	4,552,384	16	4,552,400
Net change in other comprehensive income		45,204		45,204		45,204
Net profit for the Period	1		693,755	693,755		693,755
Balance as at 31 March 2019	1,243,668	742,153	3,305,522	5,291,343	16	5,291,359

<sup>•</sup>The accompanying notes from note 1 to 41 are an integral part of these financial statements.

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Consolidated Stateme	nt of Cash Flows	s for The Period	ended 31 March 2019

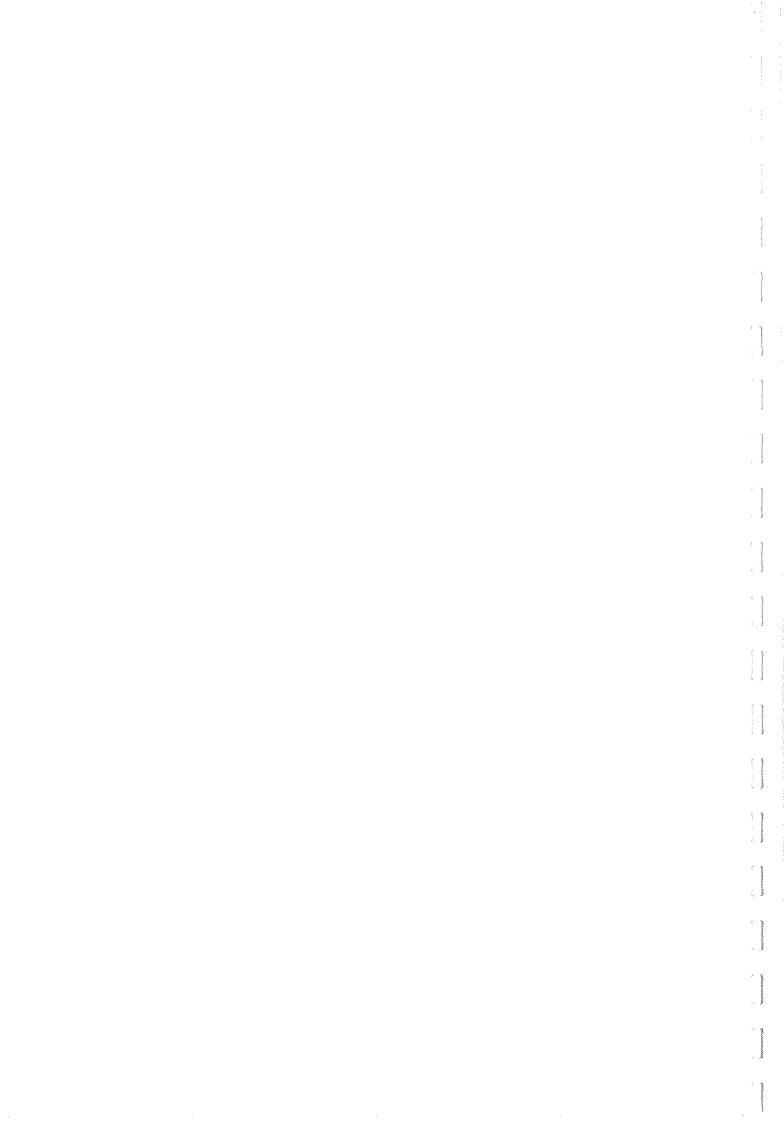
(All amounts are in thousand Egyptian pounds)		For the per	iod ended
	Notes	31 March 2019	31 March 2018
Cash flows from operating activities  Net profit before income tax			
		867,897	<u>755,652</u>
Adjustments to reconcile net profit to cash flow from operatin Depreciation and amortization	g activiti		10.701
Impairment release / (charge) for credit losses		24,716	18,691
Other provision charges	11	(153,689)	(45,097)
- 9	30	50,441	(19,186)
Used provision - other than loans provision	30	(1,361)	(289)
Amortization of discount/premium on investments through OCI	2.1	(24,459)	(3,797)
Foreign currencies revaluation of provisions rather than LLP	30	(3,325)	(741)
Foreign currencies revaluation of investments rather than		81,702	(634)
through P&L	21	,	(00.1)
Foreign currencies revaluation of investments at fair value through profit / Loss		(10,777)	-
Foreign currencies revaluation of other loans		(17,820)	(2,508)
Operating profit before changes in operating assets & liabilities	s	813,325	705,317
Net decrease (increase) in assets and liabilities			
Due from Central Bank of Egypt		1,695,685	2,077,200
Due from banks		102,300	2,143,105
Treasury bills		12,317	(2,008,825)
Financial investments at fair value through profit or loss			35,390
Loans and advances		(1,504,184)	(479,286)
Derivative financial instruments (net)		(91)	(1,907)
Other assets		19,253	(48,250)
Due to banks		(33,092)	(85,352)
Customers' deposits		(1,761,385)	1,316,435
Other liabilities		182,185	2,012
Income taxes paid		(158,622)	(99,002)
Net cash (used in) / generated from operating activities		(632,309)	3,553,611
Cash flows from investing activities			
Purchase of assets & branches leasehold improvements		(25,423)	(26,032)
Proceeds from sale of fixed assets		ĺ	-
Proceeds from sale / redemption of securities other investments		2,899,675	509,085
Purchases of securities other than through P&L other		(2,718,609)	(909,452)
investments			
Net cash generated from / (used in) investing activities	_	155,644	(426,399)

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Cash flows from financing activities			
Other Loans		10,142	50,124
Dividends paid		(209,558)	(186,631)
Net cash (used in) financing activities		(199,416)	(136,507)
Net change in cash and cash equivalents during the Period		(676,081)	2,990,705
Cash and cash equivalents at beginning of the Period		11,053,914	9,127,970
Cash and cash equivalents at the end of the Period		10,377,833	12,118,675
Cash and cash equivalents are represented in :			
Cash and due from Central Bank of Egypt	15	4,861,177	2,758,981
Due from banks	16	9,270,893	12,047,576
Treasury bills	17	8,475,411	10,230,480
Balances with Central Bank of Egypt (Reserve ratio)		(3,198,390)	(1,532,161)
Deposits with banks (Maturity more than three months)		(1,475,924)	(1,540,665)
Treasury bills ( Maturity more than three months)		(7,555,334)	(9,845,536)
Cash and cash equivalents at the end of the Period	35	10,377,833	12,118,675

<sup>•</sup>The accompanying notes from note 1 to 41 are an integral part of these financial statements.





#### 1. General Information

Credit Agricole - Egypt Bank (S.A.E.) provides corporate banking, retail, and investment banking services in the Arab Republic of Egypt and foreign countries through its head office at 5<sup>th</sup> Settlement and 80 branches, that employs over 2478 people at the balance sheet date.

The bank is an Egyptian Joint Stock Company incorporated in accordance with law 159 of 1981 in the Arab Republic of Egypt. The head office of the bank is at the Touristic Area, land piece (9/10/11/12/13), 5th Settlement, Cairo Governance, Egypt. The bank is listed in Cairo and Alexandria Stock Exchanges.

This financial statements approved for issuance by the board of directors on May 13, 2019.

#### 2. Summary of significant accounting policies

Significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to the years presented unless otherwise stated.

#### • Basis of preparation

These Consolidated financial statements have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on December 16, 2008; to under IFRS 9 "Financial Instruments" in accordance with the instructions of the Central Bank of Egypt (CBE) dated February 26, 2019.

The consolidated financial statements of the Bank and its subsidiaries have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules, the affiliated companies are entirely included in the consolidated financial statements and these companies are the companies that the Bank - directly or indirectly has more than half of the voting rights or has the ability to control the financial and operating policies, regardless of the type of activity, the Bank's consolidated financial statements can be obtained from the Bank's management. The Bank accounts for investments in subsidiaries and associate companies in the separate financial statements at cost minus impairment loss.

The Consolidated financial statements of the Bank should be read with its consolidated financial statements, for the period ended on

March 31, 2019 to get complete information on the Bank's financial position, income statements, cash flows and change in shareholders equity.

The financial statements at December 31, 2018 have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on December 16, 2008 and starting from January 01, 2019, the financial statements have been prepared according to Central Bank of Egypt (CBE) instructions dated February 26, 2019 to prepare financial statements according to IFRS 9 "Financial Instruments".

The accounting policies set out below have been changed by the management to comply with the adoption of mentioned instructions that described the changes in accounting policies in the following disclosers.



#### • Changes in accounting policies:

The Bank applied the instructions of the Central Bank of Egypt (CBE) rules IFRS 9 "Financial Instruments" dated February 26, 2019 starting from January 01, 2019, the following summarize the main accounting policies changes resulted from applying the required instructions.

#### Classification of financial assets and financial liabilities

At initial recognition, Financial assets have been classified and measured according to amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL).

The financial assets have been classified according to how they are managed (the entity's business model) and their contractual cash flow characteristics.

The financial assets measured at amortized cost if it is not measured at fair value through profit or loss and the following two conditions met:

- The management intension maintaining the asset in business model to collect contractual cash flow and;
- This contractual conditions of financial assets will build cash flow in certain dates which limited only on payment of principle and interest (SPPI).

Debt instruments have been measured at fair value through other comprehensive income "FVTOCI" if it is not measured at fair value through profit or loss and the following two conditions met:

- The management intension maintaining the asset in business model to collect contractual cash flow and sell;
- This contractual conditions of financial assets will build cash flow in certain dates which limited only on payment of principle and interest (SPPI).

The Bank may choose without return to measure equity investment which not classified trading investments to be as a fair value through other comprehensive income at initial recognition. And this choice will be made per each investment.

All other financial assets will be classified as fair value through profit or loss.

In addition to that, the bank may choose without return financial asset that will be measured at amortized cost or fair value through other comprehensive income to measure at fair value through profit or loss in the initial recognition, and in such a case that this reclassification will lead to prevent accounting mismatch.

#### **Business model assessment**

The Bank makes an assessment of the objective of a business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

• The stated policies and objectives for the portfolio and the operation of those policies in practice, specially to know whether these management policies concentrate to gain the contractual interest or reconcile financial assets period with financial liabilities period which finance these assets or target cash flow from selling the assets;



- How the performance of the portfolio is evaluated and reported to the Bank's management;
- The risks that affect the performance of the business model and the financial assets held within that business model and how those risks are managed;
- The frequency, volume and timing of sales in prior periods, the reasons for such sales and its
  expectations about future sales activity. Meanwhile the bank didn't scope only on information
  related to sales activity separately, but taking into consideration overall assessment on how
  achieving the goal that was announced by the bank to manage financial assets and how to
  achieve cash flow.

# Assessment of whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as considerationforthetimevalueofmoneyandforthecreditriskassociated with the principal amount outstanding during aparticular periodoftime and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

#### Impairment of financial assets

According to Central Bank of Egypt (CBE) instructions dated February 26, 2019 to implement IFRS 9 to replace impairment loss model recognized according to previous instructions dated December 16, 2008 with excepted credit loss (ECL).

Excepted credit loss is applied on all financial assets in addition to some financial guarantees and loan commitments.

According to IFRS 9; impairment loss will be recognized in a wide range from applying impairment loss according to Central Bank of Egypt (CBE) instructions dated December 16, 2008.

The Bank apply three stages to measure expected credit loss on financial assets that are recognized at amortized cost and debt instruments that are recognized at fair value through other comprehensive income. The financial assets can transfer between three stages according to changes in credit quality since initial recognition.

# Stage 1: 12 months Expected Credit Loss:

Stage 1 includes financial assets on initial recognition and that do not have a significant increase in credit risk since the initial recognition or that have low credit risk. For these assets, expected credit loss are recognized on the gross carrying amount of the asset based on the expected credit losses that result from default events that are possible within 12 months after the reporting date.



#### Stage 2: Lifetime Expected Credit Loss - not credit impaired:

Stage 2 includes financial assets that have had a significant increase in credit risk since initial recognition but that do not have objective evidence of impairment. For these assets, lifetime expected credit loss are recognized, but interest is still calculated on the gross carrying amount of the asset. Lifetime expected credit loss are the expected credit losses that result from all possible default events over the expected life of the financial instrument.

# Stage 3: Lifetime Expected Credit Loss - credit impaired

Stage 3 includes financial assets that have objective evidence of impairment at the reporting date. For these assets, lifetime expected credit loss are recognized.

According to CBE regulation on February 26, 2019, The Bank implement IFRS 9's requirements starting from January 01, 2019 results adjustments as follow:

	General Risk Reserve	Fair value reserve
Opening balance as of January 01, 2019	252,616	(55,934)
Total reclassification and remeasurement impact:	61,252	(7,506)
ECL impact	(145,065)	-
IFRS 9 Impact (Subsidiaries)	3,205	
Total	(80,608)	(7,506)
Adjusted opening balance	172,008	(63,440)

#### • Subsidiaries and associates

# o Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Bank has owned directly or indirectly the power to govern the financial and operating policies, generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank controls another entity.

#### Associates

Associates are all entities over which the bank has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Purchase method of accounting has been applied to all the acquisition operations. The cost of acquisition is measured by fair value or the assets offered/ issued equity securities / liabilities incurred/ liabilities accepted in behalf of the acquired company, at the date of the exchange, plus costs directly attributed to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the bank's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the entity acquired, the difference is recognized directly in the income statement into other operating income (expenses).



Investments in subsidiaries and associates are accounted for using the cost method. According to this method, investments are recognized by the acquisition cost including goodwill and deducting any impairment losses. Dividends are recognized in the income statement when they are declared and the bank's right to receive payment is established.

#### • Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments

#### • Foreign currency translation

# o Functional and presentation currency

The financial statements are presented in Egyptian pound, which is the Bank's functional and presentation currency.

#### o Transactions and balances

The Bank maintains its accounts in Egyptian Pound. Foreign currency transactions are translated using the exchange rates prevailing at the dates of the transactions. All monetary assets and liabilities balances in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date. Foreign exchange gains and losses resulting from the settlement of such transactions are recognized in the following items: -

- Net trading income or net income from financial instruments designated at fair value through profit or loss for trading assets.
- Owners equity for financial derivatives designated as a hedging instruments qualified for cash flow hedge or net investments hedge.
- Other operating income (expenses) for other items.

Changes in the fair value of monetary financial instruments in foreign currency classified as available for sale debt instruments are analyzed whether revaluation differences from changes in amortized costs of the instrument, differences from changes in the prevailing exchange rates, or differences from changes in the fair value of the instrument. Revaluation differences related to changes in the amortized cost are recognized into interest income from loans and similar revenues, and those related to the changes in the exchange rates in other operating income, in the income statement. Differences from changes in the fair value are recognized among owners' equity (Fair value reserve/ Available for sale financial investments).

Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available for sale financial assets, are included in the fair value reserve in equity.

#### • Financial assets

The bank classifies its financial assets in the following categories: Financial assets at fair value through profit or loss; loans and receivables; held to maturity financial assets; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.



#### Financial assets at fair value through profit or loss

This category includes: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial assets are designated at fair value through profit or loss when:

- Doing so reduces measurement inconsistencies that would arise if the related derivative
  were treated as held for trading and the underlying financial instruments were carried at
  amortized cost for such as loans and advances to banks and clients, and debt securities
  in issue:
- Certain investments, such as equity investments that are managed and evaluated on a
  fair value in accordance with a documented risk management or investment strategy,
  and reported to key management personnel on that basis are designated at fair value
  through profit and loss.
- Financial instruments, such as debt instruments held, containing one or more embedded derivatives, significantly modify the cash flows are designated at fair value through profit and loss

#### o Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- Those that the bank intends to sell immediately or in the short term, which are classified as held for trading, and those that the bank upon initial recognition designates as at fair value through profit or loss;
- Those that the bank upon initial recognition designates as available for sale; or
- Those for which the bank may not recover substantially all of its initial investment, other than because of credit deterioration.

#### Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. If the bank were to sell other than an insignificant amount except for specific situations, the entire category would be reclassified as available for sale.

#### Available-for-sale financial assets

Available-for-sale investments are non-derivative financial assets intended to be held for an indefinite year of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.



# The following is followed for financial assets:

- Regular-way purchases and sales of financial assets at fair value through profit or loss, held
  to maturity and available for sale are recognized on trade-date, the date on which the Bank
  commits to purchase or sell the asset.
- Financial assets are initially recognized at fair value plus transaction costs for all financial
  assets not carried at fair value through profit or loss. Financial assets carried at fair value
  through profit or loss are initially recognized at fair value, and transaction costs are expensed
  in the income statement in net trading income.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they are extinguished that is, when the obligation is discharged, cancelled or expires.
- Available for sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortized cost.
- Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the year in which they arise. Gains and losses arising from changes in the fair value of available for sale financial assets are recognized directly in equity, until the financial asset is derecognized or impaired. At this time, the cumulative gain or loss previously recognized in equity is recognized in income statement.
- Interest calculated using the effective interest method and foreign currency gains and losses
  on monetary assets classified as available for sale are recognized in the income statement.
  Dividends on available for sale equity instruments are recognized in the income statement
  when the entity's right to receive payment is established.
- The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, the Bank establishes fair value using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants, and if the Bank could not assess the fair value of the equity instruments classified as available for sale, these instruments measured at at cost less impairment.
- The bank may choose to reclassify the available for sale financial assets where the definition of loans and receivables (bonds and loans) is applicable from Available for sale to Loans and receivables or Held to maturity financial assets as the bank has an intent to held them for the perspective future or to the date of maturity. Reclassifications are made at fair value as of the reclassification date and any profits or losses related to these assets to be recognized in the owners' equity as follows:
  - In case of the financial asset which has fixed maturity date, profits and losses are
    amortized over the remaining period of the for the held to maturity investments
    using the Effective interest rate. Any difference between the value using
    amortized cost and the value based on the maturity date to be amortized over the
    financial asset remaining period using the effective interest rate method.
  - In case of the financial asset which does not have fixed maturity date, profits and
    losses remain in the owners' equity till the selling or disposing the financial asset.
    At that time, they will be recognized the profits and losses. In case of the
    subsequently impairment of the financial asset value, any previously recognized
    profits or losses in owners' equity will be recognized in profits and losses.



- If the bank modified its estimations for the receivables and the payables, then the book value of the financial asset (or group of financial assets) will be adjusted to reflect the effective cash flows and the modified assessments to recalculate the book value through calculation the present value for the estimated future cash flows using the effective interest rate of the financial asset and the adjustment will be recognized I as a revenue or expense in the profits and losses.
- In all cases if the bank reclassified a financial asset as mentioned before and the bank subsequently increased the estimated future cash inflows as a result of the increase of what will be collected from these receivables, this increase is to be recognized as an adjustment of the effective interest rate starting from the change in estimation date and not an adjustment of the book value in the change in estimation date.

#### **■** Financial Policies applied starting from January 01, 2019:

Financial assets classified as amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL). The classification depends on the business model of the financial assets that are managed with its contractual cash flow and is determined by management at the time of initial recognition.

#### - Financial assets classified as amortized cost

The financial asset is retained in the business model of financial assets held to collect contractual cash flow.

The objective from this business model is to collect contractual cash flow which represented in principle and interest.

An exceptional event happened lead to sell according to this business model with conditions set out in the standard represented in following:

- Significant deterioration for the issuer of financial instrument.
- Lowest sales in terms of rotation and value.
- A clear and reliable documentation process for the justification of each sale and its conformity with the requirements of the standard.

#### - Financial assets classified as fair value through other comprehensive income

The financial asset is retained in the business model of financial assets held to collect contractual cash flows and sales.

Held to collect contractual cash flows and sales are integrated to achieve the objective of the

Sales are high in terms of turnover and value as compared to the business model retained for the collection of contractual cash flows.

#### - Financial assets classified as fair value through profit or loss

The financial asset is held in other business models including trading, management of financial assets at fair value, maximization of cash flows through sale.

The objective of the business model is not to retain the financial asset for the collection of contractual or retained cash flows for the collection of contractual cash flows and sales. Collecting contractual cash flows is an incidental event for the objective of the model.

The characteristics of the business model are as follows:

- Structuring a set of activities designed to extract specific outputs.
- Represents a complete framework for a specific activity (inputs activities outputs).
- One business model can include sub-business models.



#### Offsetting financial instruments

Financial assets and liabilities are offset when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Treasury bills sold subject to repurchase agreements ('repos') presented in the balance sheet and purchased under agreements to resell ('reverse repos') among the balance sheet items.

#### Derivative financial instruments

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets (or including recent market transactions, and valuation techniques for example including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Certain derivatives embedded in other financial instruments, such as the conversion option in a purchased convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract and the host contract is not carried at fair value through profit or loss. These embedded derivatives are measured at fair value, with changes in fair value recognized in the income statement into net trading income unless the bank chooses to designate the hybrid contracts at fair value through profit or loss.

#### Recognition of deferred day one profit and loss

The best evidence of fair value at initial recognition is the transaction price (the fair value of the consideration given or received), unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instruments or based on valuation technique. When the bank has entered into transactions that come due after the lapse of a long period of time, fair value is determined using valuation models whose inputs do not necessarily come from quoted prices or market rates. These financial instruments are initially recognized at the transaction price, which represents the best index to fair value, despite the value obtained from a valuation model may be different. The difference between the transaction price and the model value is not immediately recognized, commonly referred to as "day one gains or losses". It is included in other assets in case of loss, and other liabilities in case of gain.

#### Interest income and expense

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss, are recognized within 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.



Once a financial asset or a group of similar financial assets has been classified as nonperforming or impaired, related interest income is not recognized and is recorded in marginal records apart from the financial statements, and is recognized as revenues according to cash basis as follows:

- When they are collected, after receiving all past due installments for consumption loans, mortgage loans, and small business loans.
- For corporate loans, cash basis is also applied, where the return subsequently calculated is raised in accordance with the loan rescheduling contract, until 25% of the rescheduling installments are repaid, with a minimum of one year of regular repayment scheme. In case the counterparty persists to regularly pay, the return calculated on the loan outstanding is recognized in interest income. (interest on rescheduling without deficits) without interests aside before rescheduling which is avoiding revenues except after paying all the loan balance in the balance sheet before rescheduling.

#### • Fee and commission income

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognized as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognized as revenue when the syndication has been completed and the bank has retained no part of the loan package for itself or has retained a part at the same effective interest rate as the other participants.

Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party — such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses — are recognized on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognized based on the applicable service contracts, usually on a time-apportionate basis. Asset management fees related to investment funds are recognized rateably over the year in which the service is provided. The same principle is applied for financial planning and custody services that are continuously provided over an extended period of time.

#### <u>Dividend income</u>

Dividends are recognized in the income statement when the bank's right to receive payment is established.

#### Purchase and sale agreements and sale and repurchase agreements

Securities sold subject to repurchase agreements are presented in Due to Banks the balance sheet. Securities purchased under agreements to resell are presented added to Due from Banks in the balance sheet, and presented on net basis, the difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

#### ■ Financial Policies applied until December 31, 2018:

The bank reviews all its financial assets, except those classifies as at fair value through profit or loss, to assess whether an indication exists that these assets have suffered an impairment loss as describe below:

# • Impairment of financial assets

#### Financial assets carried at amortized cost

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.



The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- · Significant financial difficulties of the issuer or obligor;
- Breach of contract such as default in interest or principal payment;
- It becomes probable that the borrower will enter bankruptcy or other financial reorganization;
- Deterioration of the borrower's competitive position;
- The bank, for economic or legal reasons relating to the borrower's financial difficulties, granting to the borrower a concession that the bank would not otherwise consider;
- Deterioration in the value of collateral; and
- · Downgrading the credit status.

The existence of clear data that indicates measurable decrease in estimated future cash flows from a group of financial assets are considered as objective evidence of impairment for that group. Irrespective of the ability of identifying that reduction for each individual asset.e.g, the increase in number of repayment defaults for a particular banking product.

The estimated period between a losses occurring and its identification is determined for each identified portfolio. In general, the periods used vary between three months and twelve months.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant and the following is considered:

- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment using historical probabilities of default.
- Assets that are individually assessed for impairment and for which an impairment loss
  is or continues to be recognized are not included in a collective assessment of
  impairment,
- · Otherwise it will added to the group of the financial assets.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement.

If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the bank may measure impairment on the basis of an instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collaterized financial asset reflects the cash flow that may result from foreseeable less costs for obtaining and selling the collateral.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss



experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the bank to reduce any differences between loss estimates and actual loss experience.

The bank assesses the collective impairment for group of financial assets with similar credit risk characteristics and collectively assesses them for impairment using historical probabilities of default, and individually for the impaired loans using discounted cash flows, and compared to the obligor risk rating. Differences between the two methods are transferred from retained earnings to general banking reserve, if the obligor risk rating requires more impairment.

#### o Available for sale financial assets

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets classified as available for sale or held to maturity is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired.

## **■** Financial Policies applied starting from January 01, 2019:

The Bank reviews all its financial assets except for financial assets that are measured at fair value through profit or loss to assess the extent of impairment as described below.

Financial assets are classified at three stages at each reporting date:

- Stage 1: Financial assets that have not experienced a significant increase in credit risk since the date of initial recognition, and the expected credit loss is calculated for 12 months.
- Stage 2: Financial assets that have experienced a significant increase in credit risk since the initial recognition or the date on which the investments are made, and the expected credit loss is calculated over the life of the asset.
- Stage 3: Impairment of financial assets whose expected credit loss is to be recognized over the life of the asset on the basis of the difference between the carrying amount of the instrument and the present value of expected future cash flows.

Credit losses and impairment losses on the value of financial instruments are measured as follows:

- The low risk financial instrument is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.
- If it is determined that there has been a significant increase in credit risk since the initial recognition, the financial instrument is transferred to the second stage where it is not yet considered impaired at this stage.
- If there are indicators of impairment of the financial instrument, it is transferred to the third stage.
- The financial assets created or acquired by the Bank and include a high credit risk ratio for
  the Bank's low risk financial assets are recognized on the initial recognition of the second
  stage directly and therefore the expected credit losses are measured on the basis of expected
  credit losses over the life of the asset.



# Significant increase in credit risk

The Bank considers that the financial instrument has experienced a significant increase in the credit risk when one or more of the following quantitative and qualitative criteria, as well as the factors relating to default, have been met.

# Quantitative factors

When the probability of default over the remaining life of the instrument is increased from the date of the financial position compared to the probability of default over the remaining life expected at initial recognition in accordance with the Bank's acceptable risk structure.

#### Qualitative factors

### Retail loans, micro and small businesses

If the borrower encounters one or more of the following events:

The borrower submits a request to convert short-term to long-term payments due to negative effects on the borrower's cash flows.

Extension of the deadline for repayment at the borrower's request.

Frequent Past dues over the previous 12 months.

Future adverse economic changes affecting the borrower's future cash flows.

#### Corporate loans and medium businesses

If the borrower has a follow-up list and / or financial instrument faced one or more of the following events:

A significant increase in the rate of return on the financial asset as a result of increased credit risk.

Significant negative changes in the activity and physical or economic conditions in which the borrower operates.

Scheduling request as a result of difficulties facing the borrower.

Significant negative changes in actual or expected operating results or cash flows.

Future economic changes affecting the borrower's future cash flows.

Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.

Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

# Unpayments

The loans and facilities of institutions, medium, small, micro and retail banking are included in stage two if the period of non-payment is more than 60 days and less than 90 days. Note that this period (60 days) will be reduced by (10) days per year to become (30) days during (3) years from the date of application.



### Transfer between three stages:

#### Transfer from second stage to first stage:

The financial asset shall not be transferred from the second stage to the first stage unless all the quantitative and qualitative elements of the first stage are met and the full arrears of the financial asset and the proceeds are paid.

# Transfer from third stage to second stage:

The financial asset shall not be transferred from the third stage to the second stage until all the following conditions have been met:

- Completion of all quantitative and qualitative elements of the second stage.
- Repayment of 25% of the balance of the outstanding financial assets, including accrued segregated / statistical interest.
- · Regularity of payment for at least 12 months.

#### Intangible Assets

#### o Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the bank's share of the net identifiable assets of acquired subsidiary or associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill is tested annually for impairment where goodwill is amortized by a 20% or with the impairment recognized whichever is greater. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### o Computer programs:

Computers' software related development and maintenance expenses are recognized in the income statement when incurred Intangible asset is recognized for specific direct costs of computer programs under the bank's control and where a probable economic benefit is expected to be generated for more than one year. Direct costs include program development staff costs, and appropriate allocation of the overhead costs.

Development costs are recognized as computer program in which lead to an increase or expansion in the performance of computer programs.

These costs are amortized on the basis of the expected useful lives, and not more than five years.

#### Property, plant and equipment

Land and building comprise mainly head office, branches and offices. All property, plant and equipment is stated at historical cost less depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed asset items.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial year in which they are incurred.



Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

0	Buildings	20:30 years
0	Fixtures	5 years
0	Furniture	10 years
0	Machinery and equipment	8 years
0	Vehicles	5 years
0	Computers	5 years
0	Others	10 years

#### • Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization-except goodwill- and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

#### <u>Lease</u>

Finance lease are accounted for according to Law No. 95 of 1995 if the contract gives the right to the lessee to purchase the assets on a specified date and with specified amount where the contract's period represents at least 75% of the expected useful life of the asset or the present value of total lease payments represents at least 90% of the asset's value. Other lease contracts are considered operating leases.

#### The Bank as a lessee

For finance lease contracts, lease expenses including leased asset maintenance when incurred. If the Bank decides to use the purchase option, cost of the option is capitalized and depreciated over the remaining useful life of the asset using methods applied for similar assets.

Lease payments less any discounts under operating lease are charged as an expense in the income statement on a straight-line basis over the year of the lease.

# The Bank as a Lease lord

Rent for leased assets operating rent appear under fixed assets in the budget and destroy over the useful life of the asset's expected by the same method applied to similar assets, and rental income minus any discounts granted to the lessee by the straight-line method over the year of the contract.

# • Cash and cash equivalents

For the purpose of the cash flows statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and balances due from Central Banks other than for mandatory reserve, current accounts with banks, and treasury bills and other governmental securities.

#### • Other provisions

Provisions for restructuring costs and legal claims are recognized when: The Bank has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated.



Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. Reversals of provisions no longer required are presented in other operating income and (expense).

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. If the settlement is within one year or less, provisions will be measured by the contractual value if there is no material variance otherwise, it will be measured at present value.

# • Employee benefits

#### o Pension Liability

The bank applies various retirement benefit plans which are financed through contributions defined on periodical actuarial calculations and paid to Social Insurance Authority or a private insurance fund. The Bank has Defined-Benefit Plans and Defined-Contribution Plans.

**Defined-Benefit Plans**: They are retirement plans where employee benefits are sorted out based on a formula using factors such as age, duration of employment and salary history.

The liability recognized in the balance sheet, with regard to the defined-benefit plans, is the present value of the defined-benefit obligation at the date of the balance sheet less the fair value of the plan assets, together with the adjustments for unrecognized actuarial gains (losses) and past service costs.

The defined-benefit obligation is calculated annually (estimated future cash outflows) by an independent actuary using the Projected Unit Credit Method. The present value of the defined-benefit obligation is determined by discounting the estimated future cash outflows using interest rates of treasury bonds that have terms to maturity approximating the terms of the related retirement benefit liability.

The gains (losses) arising from adjustments and changes in actuarial assumptions are charged (or credited) to income if they are within 10% of the plan assets or 10% of the defined-benefit obligation, whichever is higher. In case the gains (losses) are higher than this percentage, the increase shall be charged (credited) to the income over the employees' average remaining working periods.

The past service costs are directly recognized in the income statement under administrative expenses, unless the changes made to the pension regulations are subject to the employees staying in service for a defined period of time (Vesting Period). In this case, the past service period shall be depreciated using the straight-line method over the vesting period.

**Defined Contribution Plans:** They are retirement plans in which the Bank pays certain contributions to Social Insurance Authority, and the Bank shall not be subject to any legal or constructive obligation to contribute further amounts.

The contributions are recognized as employee-benefit expenses when they are due. The prepaid contributions are recognized as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

#### o Other Post-Employment Benefit Obligations

The Bank provides health-care benefits for retired employees (Ex EAB Staff). To be eligible for such benefits, the employee shall have to remain employed until the retirement age and fulfill a minimum limit of an employment period. The estimated costs of such benefits are depreciated over the employment period using an accounting method similar to that used in the defined-benefit plans.



#### Social Insurance

The Bank pays contributions to Social Insurance Authority and the Bank has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expenses when they are due.

#### o Employee profit share

The Bank pays a percentage of the cash dividends as employee profit share; the employee profit share is recognized as part of dividends in the equity and as a liability when it is approved by the bank's general assembly, no obligation is recognized for the employees share in unappropriated profits.

#### Income tax

The income tax on the Bank's profits or losses includes both current tax, and deferred tax Income tax is recognized in the income statement, except when it relates to items directly recognized into equity, in which case the tax is also recognized directly in equity. Income tax is calculated on the taxable profits using the prevailing tax rates as of balance sheet date in addition to tax adjustments for previous years.

Deferred income tax is provided on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax is determined based on the method used to realize or settle the current values of these assets and liabilities, using the tax rates prevailing as of the balance sheet date.

Deferred tax assets are recognized when it is probable that the future taxable profit will be available against which the temporary difference can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Reversal is subsequently permitted when there is a probable from its economic benefit limited to the extend reduced.

#### Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the income statement over the year of the borrowings using the effective interest method.

The fair value of the liability portion of a convertible bind is determined using a market interest rate for an equivalent non-convertible bond. This amount is recorded as a liability on an amortized cost basis until extinguished on conversion or maturity of the bonds. The remainder of the proceeds is allocated to the conversion option. This is recognized and included in shareholders' equity, net of income tax effects.

Preferred shares that carry a mandatory coupon or are redeemable on a specific date or at the option of the shareholders are classified as liability and are presented in Other loans.

The dividends on these preference shares are recognized in the income statement as interest expenses in an amortized cost basis using the effective interest method.

#### Share capital

### o Share issuance costs

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

#### Dividends

Dividends are recognized in equity in the year in which they are approved by the Bank's general assembly. These dividends include the employee share and board of director's bonus as stipulated by the article of incorporation and law.



#### Treasury stocks

In case the Bank buy capital stock, the purchase amount is deducted from the total cost of ownership rights as represented by Treasury shares to be cancelled, and in case of sale of those shares or reissued later in all collections are added to property rights.

#### Custody activities

The Bank acts as custodian and in capacities this results in holding or managing of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Bank.

### • Comparative figures

Whenever necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

### 3. Financial Risk management

The bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The bank's aim is therefore to achieve an appropriate balance between risk and return and minimize potential adverse effects on the bank's financial performance.

The most important types of risk are credit risk, liquidity risk, market risk and other operational risk. Market risk includes foreign currency risk, interest rate and other price risk.

The bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up to date information system. The bank regularly reviews its risk management policies and systems to reflect changes in markets, products, and emerging best practice.

Risk management is carried out by a risk department under policies approved by the Board of Directors. Financial risks in close co-operation with the Group are operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, internal audit is responsible for the independent review of risk management and the control environment.

### A. Credit risk

The bank is exposed to credit risk, which is the risk of suffering financial loss, should any of the bank's customers, clients or market counterparties fail to fulfill their contractual obligations to the bank. Credit risk is the most important risk for the bank's business. Management therefore carefully manages its exposure to credit risk. Credit risk arises mainly from lending activities which resulted in loans, facilities and investment activities which result in including the financial assets in bank's assets. Credit risk is available in the off-balance sheet financial assets such lending commitment. The credit risk management and control are centralized in a credit risk management team, which reports to the Board of Directors and head of each business unit regularly.



#### A.1 Credit risk measurement

#### Loans and advances to banks and customers

In measuring credit risk of loans and advances to banks and customers, the bank reflects three components:

- Probability of default by the client or counterparty on its contractual obligations.
- (Current exposures to the counterparty and its likely future developments, from which the bank derive the exposure at default.
- ✓ Loss given default

Daily management bank activities involve these measurements of credit risk which reflect the expected loss (The expected loss model) and are required by the Basel committee on banking supervision. The Operational measurements can be contrasted with impairment allowances required under Egyptian Accounting Standard 26 which are based on losses that have been incurred at of the balance sheet date (the incurred loss model) rather than expected losses (Note 3/A).

The bank assesses the probability of default of individual customers using internal rating tools tailored to the various categories of the counterparty. They have been developed internally and combine statistical analysis with credit officer judgment. Clients of the bank are segmented into four rating classes. The rating scale which is as shown below reflects the range of default probabilities- defined for each rating class. This means that in principal, exposures might migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The bank regularly validate the performance of the rating and their predictive power with regard to default cases.

CBE	CBE	Internal	Provision
Description	Rating	Rating	Percentage
Good loans	1	<b>A</b> +	0%
Good loans	2	Α	1%
Good loans	2	B+	1%
Good loans	2	В	1%
Good loans	2	В-	1%
Good loans	3	C+	1%
Good loans	3	C	1%
Good loans	3	C-	1%
Good loans	4	D+	2%
Good loans	5	D	2%
Good loans	5	D-	2%
Standard monitoring	6	E+	3%
Standard monitoring	6	E	5%
Special monitoring	7	PE-	20%
non-performing	8	NPE-	DCF
non-performing	9	F	DCF
non-performing	10	Z	DCF

The above ratings are reviewed and approved by the Central Bank of Egypt. Impairment for non-performing loans determined using the discount expected cash flow from each client.

Exposure at default is based on the amounts the bank expects to be outstanding at the time of default. For example, for a loan this is the face value. For a commitment, the bank includes any amount already drawn plus the further amount that may have been drawn by the time of default, should it occur.

Loss given default or loss severity represents the bank's expectation of the extent of loss on a claim should default occur. It is expressed as a percentage of loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.



#### Debt securities and other bills

For debt securities, and other bills external rating such as (Standard & Poor's) rating or their equivalents are used by the bank for managing of the credit risk exposures. In case such ratings are unavailable, internal rating methods are used that are similar to those used for credit customers. The investment in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirements at the same time.

#### A.2 Risk limit control and mitigation policies

The bank manages, limits and controls concentrations of credit risk wherever they are identified in particular, to individual counterparties, groups and to industries and countries.

The bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and by country are approved periodically by the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of the borrowers and potential borrowers to meet interest and capital repayment obligation and by changing these lending limits when appropriate.

Some other specific control and mitigation measures are outlined below:

### \* Collateral

The bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Charges over business assets such as premises, inventory.
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the bank will seek additional collateral from the counterparty as soon as impairment indicators are identified for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances depends on the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-Backed Securities and similar instruments, which are secured by portfolios of financial instruments.

### Derivatives

The bank maintains strict control limits on net open derivative positions (i.e., the difference between purchase and sale contracts) by both amount and term. The amount subject to credit risk is limited to expected future net cash inflows of instruments, which in relation to derivatives are only a fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the bank requires margin deposits from counterparties



Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the bank market's transactions on any single day.

### \* Master netting arrangements

The bank further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of assets and liabilities shown in the balance sheet, as transactions are either usually settled on a gross basis. However, the credit risk associated with favorable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The banks overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

### **❖** Credit related Commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the bank on behalf of a customer authorizing a third party to draw drafts on the bank up to a stipulated amount under specific terms and conditions – are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards.

The bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

### A.3 Impairment and provisioning policies (Measurement of expected credit losses)

The Bank's policies require the identification of three stages of classifying financial assets measured at amortized cost, loan commitments and financial guarantees as well as debt instruments at fair value through other comprehensive income in accordance with changes in credit quality since initial recognition and thereafter measuring the impairment losses (expected credit losses) Tools as follows:

The un-impaired financial asset is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.

In the case of a significant increase in credit risk since the initial recognition, the financial asset is transferred to the second stage and the financial asset is not considered at this stage (the expected credit loss over the life of the asset without impairment).



In case of indications of impairment of the financial asset, it is transferred to the third stage. The Bank is based on the following indicators to determine whether there is objective evidence of impairment:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- Significant negative changes in the activity and financial or economic conditions in which the borrower operates.
- Scheduling request as a result of difficulties facing the borrower.
- Significant negative changes in actual or expected operating results or cash flows.
- Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

The following table illustrates the proportional distribution of loans and credit facilities reported in the financial position for each of the four internal ratings of the Bank and their relevant impairment losses:

		31 Mar	ch 2019	31 Decen	nber 2018
		Loans and facilities	Loan loss provision	Loans and facilities	Loan loss provision
	Group's Rating	%	%	%	%
1-	Good loans	57.8%	2%	44.9%	2%
2-	Standard monitoring	37.7%	2%	46.4%	2%
3-	Special monitoring	1.5%	15%	5.4%	21%
4-	Nonperforming loans	3.0%	92%	3.3%	63%
		100.0%		100.0%	

The internal rating tool assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set out by the bank:

- Significant financial difficulties facing the counterparty;
- Breach of loan covenants as in case of default;
- Expecting the bankruptcy of the counterparty, liquidation, lawsuit, or finance rescheduling;
- Deterioration of the borrower's competitive position;
- Offering exceptions or surrenders due to economic and legal reasons related to financial difficulties encountered by the counterparty not provided by the bank in ordinary conditions;
- Deterioration in the value of collateral; and
- Downgrading below good loans grade.

The bank policies require the review of individual financial assets that are above materiality threshold at least annually, or more regularly when individual circumstances require. Impairment allowance on individually assessed accounts are determined by an evaluation of the incurred loss at balance sheet date on case-by —case basis. And are applied to all individually significant accounts. The assessment normally encompasses collateral hold including re- confirmation of its enforceability and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for portfolios of homogenous assets using the available historical experience, experience judgment and statistical techniques



#### A.4 General Bank Risk Measurement Model

In addition to the four credit rating levels, management classifies categories that are more detailed so as to agree with the requirements of the Central Bank of Egypt (CBE). Assets subject to credit risk are classified in these categories in accordance with regulations and detailed conditions that largely depend on information related to the client, his/her activity, financial position, and regularity of repayment.

The bank calculates the required provisions for the impairment of the assets subject to credit risk, including commitments related to credit, on the basis of ratios specified by the Central Bank of Egypt. In case the impairment loss provision required by the Central Bank of Egypt exceeds that required for the purpose of financial statement preparation in accordance with the Egyptian accounting standards, retained earnings is decreased to support the General Bank risk reserve with

The amount of the increase. This reserve is periodically revised by increase and decrease to reflect the amount of increase between the two provisions. This reserve is not subject to distribution. Note number (34/A) shows the movement in the Bank Risk Reserve during the financial year.

Following is a table of the worthiness levels for institutions in accordance with the internal assessment bases compared to the Central Bank of Egypt assessment bases and the provision ratios required for the impairment of the assets exposed to credit risk.

CBE Rating Categorization	Rating Description	Provision %	CAE rating	CAE Description
1	Low Risk	0%	1	Good
2	Average Risk	1%	1	Good
3	Satisfactory Risk	1%	1	Good
4	Reasonable Risk	2%	I	Good
5	Acceptable Risk	2%	1	Good
6	Marginally Acceptable Risk	5:3%	2	Standard monitoring
7	Watch List	20%	3	Special monitoring
8	Substandard	20%	4	non-performing
9	Doubtful	50%	4	non-performing
10	Bad Debt	100%	4	non-performing



### A.5 Credit risk exposure before guarantees

(All amounts are in thousand Egyptian pounds)

(An amounts are in mousain Egyptian points)	31 March 2019	31 December 2018
Credit risk exposures relating to on-balance sheet items:		
Cash and balances with central bank	3,198,390	4,894,074
Due from Banks	9,270,893	11,079,662
Treasury Bills	8,475,411	7,667,912
Loans to banks	61,326	61,755
Loans to customers		
Loans to Individuals:		
- Overdrafts	73,785	77,115
- Credit cards	918,745	917,013
- Personal Loans	5,993,879	5,829,058
- Real Estate Loans	253,549	225,513
Loans To corporate entities:		
- Overdrafts	11,203,681	10,345,184
- Direct Loans	865,299	750,028
- Syndicated loans	3,639,193	3,192,149
- Other Loans	199,581	336,540
Derivative financial instruments	3,096	3,185
Investment securities		
- Available for sale debit	6,149,066	6,299,151
Other Assets	386,373	374,966
Total	50,692,267	52,053,305
	31 March	31 December
	2019	2018
Credit risk exposures relating to off-balance sheet items:		
Customer Liabilities Under Acceptance	988,202	642,972
Commitments (Loans and liabilities - irrevocable)	2,288,911	2,297,699
Letter of credit	776,079	506,640
Letters of guarantee	7,672,277	7,713,334_
Total	11,725,469	11,160,645

The above table represents a worse-case scenario of credit risk exposure to the bank at 31 March 2019 and 31 December 2018, without taking into account of any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts presented on the Balance Sheet.

As shown above, 46% of the total maximum exposure is derived from loans and facilities to customers versus 42% in the end of comparative year, where investments in debt securities represent 29% versus 27% in the end of comparative year.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the bank resulting from both its loan and advances portfolio and debt securities based on the following:

- 96 % of the loans and advances portfolio is categorised in the top two grades of the internal rating system (2018: 92%);
- 91 % of the loans and advances portfolio are considered to be neither past due nor impaired (2018: 92%);
- Loans and advances individually assessed amount 697,732 thousands Egyptian pounds.
   (2018: 703,661 thousands Egyptian pounds).



The following table provides information on the quality of financial assets during the period:

# **Due from banks**

rating Credit	Stage 1 Months-12	Stage 2 Life time	Stage 3 Life time	Total
Good debts	2,690,743	5,742,293	-	8,433,036
Normal watch-list	751,259	86,598		837,857
Special watch-list	-	-	-	-
Non-performing loan Allowance for impairment	•	-	<b></b>	~
losses	(140)	(14,816)	-	(14,956)
Net	3,441,862	5,814,075		9,255,937

# Retail loans

rating Credit	Stage 1 Months-12	Stage 2 Life time	Stage 3 Life time	Total
Good debts	73,785	- 1	- 	73,785
Normal watch-list	6,835,732	40,016	· · · · · · · · · · · · · · · · · · ·	6,875,748
Special watch-list	•	232,354	-	232,354
Non-performing loan	-	-	58,071	58,071
Allowance for impairment losses	(53,667)	(41,113)	(46,933)	(141,713)
Net	6,855,850	231,257	11,138	7,098,245



# **Corporate loans**

rating Credit	Stage 1 Months-12	Stage 2 Life time	Stage 3 Life time	Total
Good debts	13,269,387	-	-	13,269,387
Normal watch-list	1,196,781	680,904	-	1,877,685
Special watch-list	39,151	81,870	-	121,021
Non-performing loan  Allowance for impairment	-	-	639,661	639,661
losses	(281,715)	(176,362)	(498,834)	(956,911)
Net	14,223,604	586,412	140,827	14,950,843

# Debt instruments at fair value through other Comprehensive Income

rating Credit	Stage 1 Months-12	Stage 2 Life time	Stage 3 Life time	Total
Good debts	3,898,922	2,250,144	-	6,149,066
Normal watch-list	<b></b>	•	-	*
Special watch-list	-	-	••	-
Non-performing loan Allowance for impairment	-	-	-	· -
losses	(6)	(74,601)		(74,607)
Total - fair value	3,898,916	2,175,543		6,074,459



#### A.6 Loans and Advances

### Loans and advances balances in terms of the credit worthiness:

(All amounts are in thousand Egyptian pounds)

Loans & Advances to customers	31 March 2019	31 December 2018		
Neither past due nor impaired	21,090,298	19,836,494		
Past due but not impaired	1,359,682	1,125,953		
Subject to impairment	697,732	710,153		
Total	23,147,712	21,672,600		
Less: Interest in suspense	(44,412)	(51,768)		
Less: allowance for Impairment	(1,098,624)	(1,194,282)		
Total	22,004,676	20,426,550		

Total impairment release for loans and advances has amounted to 157,300 thousand of which (8,763.0) thousand represents impairment on to non-performing loans, and the remaining (166,063.0) thousand represents impairment based on group basis of the credit portfolio. Note 21 provides additional information on the provision of impairment loss on loans and advances to banks and customers.

The bank portfolio of loans and advances increased by 7% within the financial year. The bank concentrates on dealing with large institutions, banks, and individuals with strong financial credit solvency.

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the bank.

Loans that are backed by collateral are not considered impaired for the nonperforming category, taking into consideration the collectability of the collateral.

## Translation From Orginally Issued In Arabic

Loans and advances (All amounts are in thousand Egyp		lue nor imp	paired						
31 March 2019		R	etail			Corporate	entities		
Grades	Overdrafts	Credit cards	Real Estate loans	Personal loans	Overdrafts	Syndicated loans	Direct loans	other loans	Total
1.Good	73,785				9,360,602	3,232,791	496,451	179,543	13,342,746
2.Standard monitoring		659,945	5,191,476	237,260	1,322,333	212,678	56,965	-	7,680,657
3.Special monitoring	-	-	-		40,494	-	25,975	-	66,469
Total	73,785	659,945	5,191,476	237,260	10,723,429	3,445,469	579,391	179,543	21,090,298
31 December 2018		R	<u>etail</u>			Corporate	entities <sup>-</sup>		
Grades	Overdrafts	Credit cards	Real Estate loans	Personal loans	Overdrafts	Syndicated loans	Direct Ioans	other loans	Total
1.Good	76,713	_	~	_	8,055,840	897,824	324,756	201,064	9,556,197
2.Standard monitoring	-	663,981	5,160,476	208,657	1,219,012	2,055,102	122,219	116	9,429,563
3.Special monitoring	-	-	-	-	554,191	222,670	71,101	2,772	850,734
Total	76,713	663,981	5,160,476	208,657	9,829,043	3,175,596	518,076	203,952	19,836,494



## Loans and advances past due but not impaired

These are loans and advance that are past due for less than 90 days, but not impaired unless the bank is otherwise informed. Loans and advance past due but not impaired are as follows:

At initial recognition of the loans and advances, fair value of collaterals is valuated based on the same valuation methods used for similar assets. In subsequent periods, fair value is updated to reflect the market prices or the prices of similar assets.

31 March 2019			(All amounts ar	e in thousand Egyptia	n pounds)
<u>Retail</u>	<u>Overdrafts</u>	<u>Credit</u> <u>cards</u>	Personal Loans	Real estate loans	<u>Total</u>
Past due up to 30 days	-	199,244	583,888	3,935	787,067
Past due 30-60 days	-	38,641	137,872	5,666	182,179
Past due 60-90 days	-	11,245	38,676	254	50,175
Total	-	249,130	760,436	9,855	1,019,421
Corporate entities	<u>Overdrafts</u>	<u>Direct</u> <u>loans</u>	Syndicated loans	Other loans	<u>Total</u>
Past due up to 30 days	103,447	_	177,300	4,962	285,709
Past due 30-60 days	39,476	_	-	-	39,476
Past due over 60 days	-	-		15,076	15,076
Total	142,923	_	177,300	20,038	340,261
31 December 2018 Retail	<u>Overdrafts</u>	<u>Credit</u> cards	<u>Personal</u> <u>Loans</u>	Real estate loans	<u>Total</u>
Past due up to 30 days	-	193,119	469,410	4,178	666,707
Past due 30-60 days	-	39,458	132,057	5,918	177,433
Past due 60-90 days	-	11,354	39,783	268	51,405
Total	-	243,931	641,250	10,364	895,545
Corporate entities	<u>Overdrafts</u>	<u>Direct</u> <u>loans</u>	Syndicated loans	Other loans	<u>Total</u>
Past due up to 30 days	123,338	_	. <del>-</del>	3,610	126,948
Past due 30-60 days	4,289	_	=	1,809	6,098
Past due over 60 days	1,339	_	_	96,023	97,362
•	- 7				,



### Loans and advances individually impaired

#### -Loans and advances to customers

The individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is 697,732 thousand 710,153 thousand for 2018.

The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held by the Group as security, are as follows:

(All amounts are in thousand Egyptian pounds)

Ç		Ret	•			Corpo	<u>rate</u>		
31 March 2019	Overdraft	Credit cards	Personal Loans	Real estate loans	Overdrafts	Direct loans	Syndicated loans	Other loans	<u>Total</u>
Individually impaired loans	-	9,670	41,967	6,434	337,329	285,908	16,424	-	697,732
Fair value of collateral	-	291	6,602	-					6,893
		Ret	<u>ail</u>			Corpo	rate		
31 December 2019	Overdraft	<u>Reta</u> Credit cards	<u>ail</u> Personal Loans	Real estate loans	Overdrafts	<u>Corpo</u> Direct loans	rate Syndicated loans	Other loans	<u>Total</u>
31 December 2019  Individually impaired loans	Overdraft . 402	Credit	 Personal	estate	Overdrafts 387,175	Direct	Syndicated		<u>Total</u> 710,153

### Loans and advances renegotiated

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgment of local management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans – in particular, customer finance loan

(All amounts are in thousand Egyptian pounds)

31 March 2019	31 December 2018
27,258	190,949
-	-
27,258	190,949
-	66,219
	2,764
27,258	68,983
27,258	259,932
	27,258 27,258 27,258



## A.7 Debt securities and treasury bills

The table below presents an analysis of debt securities according to the rating agencies at year end based on Moody's assessment of the countries issuing the investments:

(All amounts are in thousand Egyptian pounds)

31 March 2019		Investment at Fair value through other comprehensive income	<u>Total</u>
AA- to AA+	-	25,228	25,228
В3	8,475,411	6,123,838	14,599,249
Total	8,475,411	6,149,066	14,624,477

## A.8 Acquired collaterals

During the period, the bank obtain assets by taking possession of collateral held as security as follows:

31 March 2019	(All amounts are in thousand Egyptian pounds)
Assets Nature	Book Value
<u>Apartments</u>	
Total	<del></del>

## 

The following table breaks down the bank's credit exposure at their carrying amounts as categorised by geographical region. For this table, the bank has allocated exposures to regions based on the country of domicile of its clients.

(All amounts are in thousand Egyptian pounds)

				(	oubling 26) prion p	ounus,
31 March 2019	Cairo	Alex., Delta & Sinai	Upper Egypt	Arab Republic of Egypt	Other countries	Total
Balances with CBE	3,198,390	-	-	3,198,390	-	3,198,390
Due from banks	2,877,903	-	_	2,877,903	6,392,990	9,270,893
Treasury bills	8,475,411	-	-	8,475,411	-	8,475,411
Loans to banks	•	-	_	<del></del>	61,326	61,326
Loans to customers:	-	-	-	-	-	•
- Overdrafts	10,514,415	713,687	49,364	11,277,466	_	11,277,466
<ul> <li>Credit cards</li> </ul>	918,745		_	918,745	_	918,745
- Personal Loans	3,664,739	1,686,257	642,883	5,993,879	•	5,993,879
- Real Estate Loans	196,076	57,141	332	253,549	-	253,549
- Term Loans	4,438,031	66,461	**	4,504,492	_	4,504,492
- Other Loans	158,385	41,196	-	199,581	_	199,581
Derivatives	3,096	-	_	3,096	-	3,096
Debt instruments	6,123,838	-	-	6,123,838	25,228	6,149,066
Other financial assets	342,619	32,899	10,855	386,373	· _	386,373
As at 31 December 2019	40,911,648	2,597,641	703,434	44,212,723	6,479,544	50,692,267
As at 31 December 2018	43,575,298	2,702,800	678,222	46,956,320	5,158,228	52,114,548



Industry sectors

The following table breaks down the bank's credit exposure at carrying categorized by the industry sectors of the Bank's clients.

(All amounts are in thousand Egyptian pounds)

31 March 2019	Financial institutions	Manufacturing	Commercial	Governmental	Other industries	Individuals	Total
Balances with CBE	-	-	-	3,198,390	-	•	3,198,390
Due from banks	6,678,592	-	-	2,592,301	-	-	9,270,893
Treasury bills	_	-	-	8,475,411	-	-	8,475,411
Loans to banks	61,326	-	-	-	-	-	61,326
Loans to customers:							
Individuals:							
<ul> <li>Overdrafts</li> </ul>	-	-	-	-	-	73,785	73,785
<ul> <li>Credit cards</li> </ul>	-	-	-	-	-	918,745	918,745
- Personal Loans	-	-	-	-	•	5,993,879	5,993,879
<ul> <li>Real Estate Loans</li> </ul>						253,549	253,549
Corporate entities:							
- Overdrafts	1,423	6,010,667	3,369,062	450,068	1,372,461	-	11,203,681
- Direct Loans	146,814	238,086	294,796	-	185,603		865,299
- Syndicated Loans	-	342,601	-	2,752,405	544,187	-	3,639,193
- Other loans	44	155,376	11,978	-	32,227	_	199,581
Financial derivatives	1,032	1,245	819	-	-		3,096
Fair value through other comprehensive income	2,261,119	-	-	3,887,947	-	•	6,149,066
Other financial assets	17,683	56,272	16,343	167,922	23,395	104,758	386,373
31March 2019	9,167,989	6,804,247	3,692,998	21,524,444	2,157,873	7,344,716	50,692,267
31 December 2018	6,518,542	6,921,257	2,738,734	26,595,751	2,200,812	7,139,452	52,114,548



#### B. Market risk

The bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products all of which to expect are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads foreign exchange rates and equity prices The bank separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading activities are concentrated in bank treasury and monitored by two teams separately. Regular reports are submitted to the Board of Directors and heads of each business unit regularly.

Trading portfolios include those positions arising from market-making transactions where the bank acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the interest rate management of the entity's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the bank's held-to-maturity and available-for-sale investments.

### B.1 Market risk measurement techniques

As part of the management of market risk, the bank enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt securities and loans to which the fair value option has been applied. The major measurement techniques used to measure and control market risk are outlined below.

#### Value at risk

The bank applies a 'value at risk' (VAR) methodology to its trading and non-trading portfolios and at a bank level to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions. For various changes in market conditions The Board sets limits on the value of risk that may be accepted for the bank, for trading and non-trading purposes separately and they are monitored in daily basis with the bank risk management department.

VAR is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the bank might lose, but only to a certain level of confidence (99%). There is therefore a specified statistical probability (1%) that actual loss could be greater than the VAR estimate. The VAR model assumes a certain 'holding period' until positions can be closed (10 days). It also assumes that market moves occurring over this holding period will follow a similar pattern to those that have occurred over 10-day periods in the past. The bank's assessment of past movements is based on data for last year. The bank applies these historical changes in rates, prices, indices, etc. directly to its current positions — a method known as historical simulation. Actual outcomes are monitored regularly to test the validity of the assumptions and parameters/factors used in the VAR calculation.

The use of this approach does not prevent losses outside of these limits in the event of more significant market movements



As VAR constitutes an integral part of the Bank's market risk control regime, VAR limits are established by the Board annually for all trading portfolio operations and allocated to business units. Actual exposure against limits, together with a consolidated group-wide VAR, is reviewed daily by bank risk management department.

The quality of the VAR model is continuously monitored by back-testing the VAR results for trading books. All back-testing exceptions and any exceptional revenues on the profit side of the VAR distribution are investigated, and all back-testing results are reported to the Board of Directors.

#### Stress tests

Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by bank treasury include: risk factor stress testing, where stress movements are applied to each risk category; emerging market stress testing, where emerging market portfolios are subject to stress movements; and adhoc stress testing, which includes applying possible stress events to specific positions or regions – for example, the stress outcome to a region following a currency peg break.

The results of the stress tests are reviewed by senior management in each business unit and by the Board of Directors. The stress testing is tailored to the business and typically uses scenario analysis.

### B.2 Summary of value at risk

VAR for trading portfolio as per the risk type

		-month till March 2019		(All amounts are in thousand Egyptian pounds) 12-month till 31 December 2018		
	Average	High	Low	Average	High	Low
Foreign exchange risk	(625)	(1,972)	(253)	(1,549)	(1,786)	(1,179)
Interest rate risk	845	845	846	(2,281)	(3,445)	(1,735)
VAR	845	845	846	(2,526)	(4,086)	(1,910)

The increase in the VAR especially in interest rate risk is correlated with the sensitivity in international financial market interest rate.

The three above results are calculated independently of the intended positions and the historical market movements. The gross VAR of the trading and the non-trading does not represent the exposed value of the bank risk due to the correlation between the risk types, portfolio types and whatever the effect following it.

## B.3 Foreign exchange risk

The bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by level of currency and in aggregate for both overnight and intra-day positions which are monitored daily. The table below summarises the bank's exposure to foreign currency exchange rate risk at.

Included in the table are the bank's financial instruments at carrying amounts, categorised by currency:



### Foreign currency risk concentration on financial instruments

				(All	(All amounts are in thousand Egyptian pounds)			
31 March 2019	EGP	USD	EUR	GBP	CHF	Other	Total in EGP	
Assets	4 202 1/2	200 000	100 00 4	21.21.1	2026			
Cash and balances with central banks	4,302,162	389,888	129,904	21,214	2,026	15,983	4,861,177	
Due from banks	570,125	5,915,783	2,360,940	279,923	55,973	73,193	9,255,937	
Treasury bills	8,475,411	-	-	-	-	-	8,475,411	
Loans to banks	•	61,326	-	-	-	-	61,326	
Loans to customers	17,683,384	4,159,730	152,795	1,563	9	7,195	22,004,676	
Financial derivatives	1,851	1,245	-	-	-	-	3,096	
Investments Fair value through other comprehensive income	3,873,694	2,175,543	25,222	-	-	-	6,074,459	
Other financial assets	349,289	36,657	324	103	-	-	386,373	
Total financial assets	35,255,916	12,740,172	2,669,185	302,803	58,008	96,371	51,122,455	
Financial liabilities								
Due to banks	213,617	117,038	43,841	-	_	-	374,496	
Treasury bills Sold with repurchase agreements	4,758	-	· -	•	-		4,758	
Customers' deposits	26,948,594	12,318,609	2,491,540	265,822	57,041	89,669	42,171,275	
Derivative financial instruments	1,365	2,277	-	•	-	2,461	6,103	
Other Loans	73,091	519,588	-	-	-	-	592,679	
Other financial liabilities	196,996	36,602	328	189	-	-	234,115	
Total financial liabilities	27,438,421	12,994,114	2,535,709	266,011	57,041	92,130	43,383,426	
Net on balance sheet financial position	7,817,495	(253,942)	133,476	36,792	967	4,241	7,739,029	
Credit commitments	271,010	3,736,393	7,239,198	2,885	7,186	468,797	11,725,469	

#### Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce losses in the event that unexpected movements arise.

The Board sets limits on the level of mismatch of interest rate repricing and value at risk that may be undertaken, which is monitored daily by the assets and liabilities management department with assistance of the bank treasury department.

The tables below summaries the bank's exposure to the interest rate fluctuations risk which include carrying value of the financial instruments categorized based on the repricing dates or the maturity date – whichever is earlier.



EGI III III	<u>usands</u>						
<u>As at</u> 31 March 2019	Up to	1-3 months	3-12 months	1-5 years	Over 5years	Non-interest bearing	Total
Assets Cash and balances with central bank	-	-	-	-	-	4,302,162	4,302,162
Due from banks	561,551	-	-	-	-	8,574	570,125
Treasury bills	2,888,149	810,229	4,777,033	-	-	-	8,475,411
Loans to customers Derivative financial instruments	11,216,935	799,468	1,690,796 -	3,729,471	246,714	1,851	17,683,384 1,851
Investment Fair value through other comprehensive income	51,590	113,529	886,148	2,822,427	-	-	3,873,694
Investment Fair value through profit or loss	-	-	-	-	2,000	174,162	176,162
Other assets	-	-		-	-	349,289	349,289
Total assets	14,718,225	1,723,226	7,353,977	6,551,898	248,714	4,836,038	35,432,078
'	······································						1
liabilities	210 000					2 (17	212 (15
Due to banks Treasury bills Sold with	210,000	-	•	-	-	3,617	213,617
repurchase agreements	132	264	1,190	3,172	-	-	4,758
Customers deposits Derivative financial	8,515,011	480,129	3,949,118	5,162,794	8,798	8,832,744	26,948,594
instruments		-	-	•	-	1,365	1,365
Other Loans	1,467	4,386	9,469	7,252	50,517	-	73,091
Other Liabilities	<u>-</u>	-	-	•	-	196,996	196,996
Total liabilities	8,726,610	484,779	3,959,777	5,173,218	59,315	9,034,722	27,438,421
Interest gap	5,991,615	1,238,447	3,394,200	1,378,680	189,399	(4,198,684)	7,993,657
<u>As at</u> 31 December 2018	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non-interest bearing	Total
	1 month	1-3 months	3-12 months	1-5 years		bearing 5,866,827	5,866,827
31 December 2018 Assets Cash and balances with	1 month	-	-	1-5 years - -		bearing	5,866,827 2,684,024
31 December 2018 Assets Cash and balances with central bank	1 month 2,683,946 1,895,840	1,371,835	- - 4,400,237	·	5years	bearing 5,866,827	5,866,827 2,684,024 7,667,912
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers	1 month	-	- 4,400,237 1,745,230	3,525,330	5years - - - 220,966	bearing 5,866,827	5,866,827 2,684,024 7,667,912 15,573,253
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other	1 month 2,683,946 1,895,840	1,371,835	- - 4,400,237	·	5years	bearing 5,866,827	5,866,827 2,684,024 7,667,912
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value	1 month 2,683,946 1,895,840	1,371,835	- 4,400,237 1,745,230	3,525,330	5years - - - 220,966	bearing 5,866,827	5,866,827 2,684,024 7,667,912 15,573,253
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income	1 month  2,683,946 1,895,840 9,325,294	1,371,835	- 4,400,237 1,745,230	3,525,330	220,966 327,699	bearing 5,866,827	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss	1 month  2,683,946 1,895,840 9,325,294	1,371,835	- 4,400,237 1,745,230	3,525,330	220,966 327,699	bearing 5,866,827 78	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets Total assets	1 month  2,683,946 1,895,840 9,325,294 151,626	- 1,371,835 756,433 -	4,400,237 1,745,230 2,636,343	3,525,330 894,515	220,966 327,699 2,000	bearing  5,866,827  78  346,058	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets Total assets	1 month  2,683,946 1,895,840 9,325,294 151,626	- 1,371,835 756,433 -	4,400,237 1,745,230 2,636,343	3,525,330 894,515	220,966 327,699 2,000	5,866,827 78 346,058 6,212,963	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058 36,150,257
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets Total assets liabilities Due to banks Treasury bills Sold with	1 month  2,683,946 1,895,840 9,325,294 151,626	- 1,371,835 756,433 -	4,400,237 1,745,230 2,636,343	3,525,330 894,515	220,966 327,699 2,000	bearing  5,866,827  78  346,058	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets Total assets liabilities Due to banks	1 month  2,683,946 1,895,840 9,325,294 - 151,626 - 14,056,706	- 1,371,835 756,433 -	4,400,237 1,745,230 2,636,343	3,525,330 894,515	220,966 327,699 2,000	5,866,827 78 346,058 6,212,963	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058 36,150,257
31 December 2018  Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets  Total assets  liabilities  Due to banks Treasury bills Sold with repurchase agreements	1 month  2,683,946 1,895,840 9,325,294  151,626  - 14,056,706	1,371,835 756,433 - 2,128,268	4,400,237 1,745,230 2,636,343	3,525,330 894,515 4,419,845	220,966 327,699 2,000	5,866,827 78 346,058 6,212,963	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058 36,150,257 226,013 3,695
Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets Total assets  liabilities Due to banks Treasury bills Sold with repurchase agreements Customers deposits	1 month  2,683,946 1,895,840 9,325,294 151,626 14,056,706	- 1,371,835 756,433 - 2,128,268	4,400,237 1,745,230 2,636,343 8,781,810	3,525,330 894,515 4,419,845	220,966 327,699 2,000 - 550,665	5,866,827 78 346,058 6,212,963	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058 36,150,257 226,013 3,695 28,667,159
Assets Cash and balances with central bank Due from banks Treasury bills Loans to customers Investment Fair value through other comprehensive income Investment Fair value through profit or loss Other assets Total assets  liabilities Due to banks Treasury bills Sold with repurchase agreements Customers deposits Other loans	1 month  2,683,946 1,895,840 9,325,294 151,626 14,056,706	- 1,371,835 756,433 - 2,128,268	4,400,237 1,745,230 2,636,343 8,781,810	3,525,330 894,515 4,419,845	220,966 327,699 2,000 - 550,665	5,866,827  78  346,058  6,212,963  226,013  - 8,399,381 -	5,866,827 2,684,024 7,667,912 15,573,253 3,858,557 153,626 346,058 36,150,257 226,013 3,695 28,667,159 62,949



# USD in thousands

<u>As at</u> 31 March 2019	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non- interest bearing	Total
Assets							
Cash and balances with central bank	-	<u>.</u>	-	-	-	22,511	22,511
Due from banks	126,798	214,768	_	-	_	_	341,566
Treasury bills	-	-	-	_	-	-	
Loans to banks	684	1,230	1,627	-	-	-	3,541
Loans to customers	170,630	57,989	11,556	-	-	-	240,175
Derivative financial	72	_	_	-	_		72
instruments Investment Fair value							
through other	-	-	124,859	753	-	-	125,612
comprehensive income Other assets						2,117	2,117
	298,184	273,987	138,042	753			······································
Total assets	270,104	213,701	130,042	133	-	24,628	735,594
Liabilities							
Due to banks		-	_	_	-	6,758	6,758
Customers deposits	294,425	209,079	18,449	8,715	-	180,585	711,253
Derivative financial	-			-	-	131	131
instruments	10,000	20,000	_	_	_	-	30,000
Other Loans Other Liabilities	-	20,000	-	-	_	2,113	2,113
Total liabilities	304,425	229,079	18,449	8,715		189,587	750,255
Interest gap	(6,241)	44,908	119,593	(7,962)	<del></del>	(164,959)	(14,661)
Interest Eup				( ,, , , , ,		(,)	(,/
As at	Iln to	1_3	312		Over	Non-	
<u>As at</u> 31 December 2018	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	interest	Total
	-			1-5 years			Total
31 December 2018	-			1-5 years		interest	Total 18,452
31 December 2018 Assets Cash and balances with	-			1-5 years		interest bearing	
31 December 2018  Assets Cash and balances with central bank	1 month	208,102 1,377		1-5 years		interest bearing	18,452
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers	1 month - 120,058	months - 208,102	months - -	1-5 years		interest bearing	18,452 328,160
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through	1 month - 120,058 1,027 160,991	208,102 1,377 31,731	- - 1,043	1-5 years		interest bearing	18,452 328,160 3,447 251,881
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers	1 month	208,102 1,377	- - 1,043	1-5 years		interest bearing 18,452	18,452 328,160 3,447
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other	1 month - 120,058 1,027 160,991	208,102 1,377 31,731	- - 1,043	1-5 years		interest bearing	18,452 328,160 3,447 251,881
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income	1 month - 120,058 1,027 160,991	208,102 1,377 31,731	- - 1,043	1-5 years		interest bearing 18,452	18,452 328,160 3,447 251,881 134,744
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets	1 month - 120,058 1,027 160,991	208,102 1,377 31,731 134,744	1,043 59,159	1-5 years		interest bearing 18,452 - - - - 1,572	18,452 328,160 3,447 251,881 134,744 1,572
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets Liabilities	1 month - 120,058 1,027 160,991	208,102 1,377 31,731 134,744	1,043 59,159	1-5 years		interest bearing 18,452 - - - 1,572 20,024	18,452 328,160 3,447 251,881 134,744 1,572 738,256
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets Liabilities Due to banks	1 month - 120,058 1,027 160,991	208,102 1,377 31,731 134,744	1,043 59,159	-		interest bearing 18,452 	18,452 328,160 3,447 251,881 134,744 1,572 738,256
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets Liabilities	1 month - 120,058 1,027 160,991 282,076	208,102 1,377 31,731 134,744 - 375,954	1,043 59,159	1-5 years		interest bearing 18,452 - - - 1,572 20,024	18,452 328,160 3,447 251,881 134,744 1,572 738,256
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets Liabilities Due to banks Customers deposits	1 month  120,058 1,027 160,991 282,076	208,102 1,377 31,731 134,744 - 375,954	1,043 59,159	-		interest bearing 18,452 	18,452 328,160 3,447 251,881 134,744 1,572 738,256
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets Liabilities Due to banks Customers deposits Other Loans	1 month  120,058 1,027 160,991 282,076	208,102 1,377 31,731 134,744 - 375,954	1,043 59,159	9,210		18,452	18,452 328,160 3,447 251,881 134,744 1,572 738,256
Assets Cash and balances with central bank Due from banks Loans to banks Loans to customers Investment Fair value through other comprehensive income Other assets Total assets Liabilities Due to banks Customers deposits Other Loans Other Liabilities	1 month  120,058 1,027 160,991	208,102 1,377 31,731 134,744 - 375,954	1,043 59,159 60,202	9,210	5years	18,452	18,452 328,160 3,447 251,881 134,744 1,572 738,256 10,022 693,843 30,000 2,130



EUR in thousands							
<u>As at</u> 31 March 2019	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5ycars	Non- interest bearing	Total
Assets Cash and balances with central bank	-		-	-	-	6,686	6,686
Due from banks	44,919	36,933	-	-	-	39,664	121,516
Loans to customers Investment Fair value through other comprehensive income	4,078 -	2,966	820 1,298	-	-	-	7,864 1,298
Other assets	-	-	-	-	-	17	17
Total assets	48,997	39,899	2,118	-	*	46,367	137,381
Liabilities						2.254	2.25
Due to banks	20.765	0 112	- - 502	•	-	2,256	2,256
Customers deposits	39,765	8,112	5,502	-	-	74,859 17	128,238
Other Liabilities	20.57	0.110	5.502	_			17
Total liabilities	39,765	8,112	5,502		-	77,132	130,511
Interest gap	9,232	31,787	(3,384)	-		(30,765)	6,870
•						•	
As at 31 December 2018	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5years	Non- interest bearing	Total
Assets Cash and balances with central bank	-	-	-	-	-	5,448	5,448
Due from banks	50,000	30,000	-	-	-	16,482	96,482
Loans to customers	9,810	5,985	358	-	-	-	16,153
Investment Fair value through other comprehensive income	-	-	1,308	-	-	-	1,308
Other assets	-	-	-	-	-	29	29
Total assets	59,810	35,985	1,666	_	-	21,959	119,420
Liabilities							
Due to banks	-	•	+	-	-	100	100
Customers deposits	39,806	10,495	6,427	-	*	55,255	111,983
Other Liabilities		-	_	-		22	22
Total liabilities	39,806	10,495	6,427	-	-	55,377	112,105
Interest gap	20,004	25,490	(4,761)	-	-	(33,418)	7,315



### C. Liquidity risk

Liquidity risk is the risk that the bank is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives. Such outflows would deplete available cash resources for client lending, trading activities and investments.

#### Liquidity risk management process

The bank liquidity management process, as carried out within the bank and monitored by a separate team in Group Treasury, includes:

- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or is borrowed by customers.
   The bank maintains an active presence in global money markets to enable this to happen;
- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- Monitoring the liquidity ratios against internal and regulatory requirements by the Central Bank of Egypt.
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

With the cooperation with bank's Treasury, Assets and Liability management also monitors unmatched medium-term assets, the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

#### Funding approach

Sources of liquidity are regularly reviewed by a separate team in bank's Treasury to maintain a wide diversification by currency, geography, provider, product and term.

### Non-derivative financial liabilities and assets held for managing liquidity risk

The table below presents the cash flows payable by the bank under non-derivative financial liabilities for managing liquidity risk by remaining contractual maturities at the date of the statement of financial position.

The amounts disclosed in the table are the contractual undiscounted cash flow, whereas the bank manages the liquidity risk based on the undiscounted expected cash flows and not the contractual cash flows.



EGP in thousands							
As at 31 March 2019	_	to 1 onth	-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities Due to banks		213,617			_	-	213,617
Treasury bills Sold with		4,758	_	_	_	_	4,758
repurchase agreements Customers deposits	g	489,353	1,387,111	6,772,168	9,291,164	8,798	26,948,594
Other Loans	· · ·	1,467	4,386	9,469	7,252	50,517	73,091
Total liabilities (contractual maturity dates)	9,	707,728	1,387,111	6,772,168	9,291,164	8,798	27,166,969
Assets held for managing liquidity risk (contractual maturity dates)	10,	327,802	4,235,517	10,345,698	9,890,458	283,314	35,082,789
As at 31 December 2018	Up to	1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities Due to banks	:	226,013	_	-		_	226,013
Treasury bills Sold with repurchase agreements		3,695	_	-	-	-	3,695
Customers deposits	11,	855,096	1,505,237	5,546,530	9,750,881	9,415	28,667,159
Other Loans		8,604	2,496	14,206	6,457	31,186	62,949
Total liabilities (contractual maturity dates)	12,	093,408	1,507,733	5,560,736	9,757,338	40,601	28,959,816
Assets held for managing liquidity risk (contractual maturity dates)	12,50	)3,841	6,717,486	9,171,993	7,079,074	331,805	35,804,199
USD in thousands  As at 31 March 2019  Liabilities		Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Due to banks		6,758	-	-	-	_	6,758
Customers deposits Other loans		266,219	185,910	84,169	142,163 30,000	32,792	711,253 30,000
Total liabilities (contractual	<del></del>	272,977	185,910	84,169	172,163	32,792	748,011
maturity dates) Assets held for managing liquidity risk (contractual maturity dates)	_	169,760	258,767	190,126	112,395	2,429	733,477
As at 31 December 2018		Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities Due to banks		10,02	2 .	. <u>-</u>	_	_	10,022
Customers deposits		373,54		78,772	126,472	31,954	693,843
Other loans			~		30,000	-	30,000
Total liabilities (contractual maturity dates)		383,563	2 83,105	78,772	156,472	31,954	733,865
Assets held for managing liq risk (contractual maturity da		183,36	5 384,611	68,192	97,858	2,658	736,684
The feature entring math my		***************************************					



EUR in thousands						
As at 31 March 2019	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities					•	
Due to banks	2,256	_	_	-	-	2,256
Customers deposits	43,036	13,202	28,041	35,714	8,245	128,238
Total liabilities (contractual maturity dates)	45,292	13,202	28,041	35,714	8,245	130,494
Assets held for managing liquidity risk (contractual maturity dates)	93,002	40,143	2,631	1,341	247	137,364
As at 31 December 2018	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Liabilities				*	•	
Due to banks	-	-	-	-	100	100
Customers deposits	35,236	14,647	25,147	29,105	7,848	111,983
Total liabilities (contractual maturity dates)	35,236	14,647	25,147	29,105	7,948	112,083
Assets held for managing liquidity risk (contractual maturity dates)	77,448	36,698	3,908	1,102	235	119,391

The bank has divided the financial assets and liabilities as per the contractual maturity to the periods mentioned above through the main automated system of bank, expected returns on those financial assets and liabilities were calculated and divided on the same basis as the above mentioned basis. When calculating, the expected returns non-renewal of those assets and liabilities at maturity has been assumed.

Available assets used to meet all the liabilities and to cover all the commitments related to loans include cash, balances with central banks and sue from banks, treasury bills and other governmental securities, and loans and advances to banks and customers.

Proportion of loans to clients' maturity has been extended which are due within a year and during the normal activity of the bank. In addition, there are some pledged debt instruments, treasury bills and government securities to guarantee the liabilities. The Bank has the ability to meet the unexpected net cash flows through the sale of securities and to find other sources of funding.



### **Derivatives**

### a) Derivatives settled on a net basis

The Bank's derivatives that will be settled on a net basis include:

- Foreign exchange derivatives: over-the-counter (OTC) currency options, currency futures, exchange traded currency options; and
- Interest rate derivatives: interest rate swaps for which net cash flows are exchanged, forward rate agreements, OTC interest rate options, exchange traded interest rate futures, exchange traded interest rate options and other interest rate contracts.

The table below analyses the bank's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

31 March 2019	Up to 1 month	1-3 months	3-12 months	(All amounts 1-5 years	are in thousand Eg Over 5 years	yptian pounds)  Total
Interest rate derivatives	-	-	1,032	-	-	1,032
Total .	_	*	1,032	-		1,032
31 December 2018	Up to 1month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Interest rate derivatives	-	1,783	_		-	1,783
Total	_	1,783	-	-	-	1,783

### b) Derivatives settled on a gross basis

The bank's derivatives that will be settled on a gross basis include:

- Foreign exchange derivatives: currency forward, currency swaps; and
- Interest rate derivatives: interest rate swaps for which cash flows are exchanged on a gross basis, cross currency interest rate swaps

The table below analyses the bank's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.



Translation From Orginally Issued In Arabic

				······································		
	Up to 1	1-3	(All amou 3-12	nts are in thou 1-5	sand Egyptian po Over 5	unds)
31 March2019	month	months	months	years	years	Total
Derivatives held for trading						
Foreign exchange derivatives						
- Outflow	585,727	23,486	1,032	_	-	610,245
- Inflow	585,070	21,649	-	-	-	606,720
Total outflow	585,727	23,486	1,032	-	*	610,245
Total inflow	585,070	21,649	•	-	-	606,720
31 December 2018	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
Derivatives held for trading Foreign exchange derivatives  — Outflow	441,445	40,306	45,680	-	-	527,431
– Inflow	439,979	37,620	378	-	-	477,977
Total outflow	441,445	40,306	45,680		-	527,431
Total inflow	439,979	37,620	378	-	-	477,977
Off-balance sheet items				(All amounts	are in thousand E	gyptian pounds)
31 March 2019		1 year	1-5 y	ears/	Over 5 years	Total
Loan commitments		2,039,74	18	-	249,163	2,288,911
Acceptances, LC's and LG's		6,951,87	74 2,4	163,656	21,028	9,436,558
Capital commitments		37,60	53	-	_	37,663
Total		9,029,28	35 2,4	163,656	270,191	11,763,132



#### D. Fair value of financial assets and liabilities

### D.1 Financial instruments measured at fair value using valuation techniques

The change in the assessed fair value using the valuation techniques through the financial year is 55,864 thousand (2018: 50,942 thousand).

### D.2 Financial instruments not measured at fair value

#### **Due from Banks**

The fair value of due from banks represents the book value, where all balances are current balances matured during the year.

#### Loans and advances to customers

Loans and advances are net of charges for impairment loan losses. Loans and advances to customers divided into current and noncurrent balances the book value of the current balances is considered the fair value, and the noncurrent balances cannot be determined their fair value.

#### Investment securities

Investment securities disclosed in the table above comprise only those financial assets classified as held to maturity.

The fair value for loans and receivables and held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

### **Due to Banks**

The fair value of due to banks represents the book value, where all balances are current balances matured during the year

#### Deposits due to customers:

The customer deposits are divided in to current and noncurrent balances. The book value of the current balances is considered the fair value, while the noncurrent balances cannot be determined as a fair value

### E. Capital management

The bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- To comply with the capital requirements set by Arab Republic of Egypt.
- To safeguard the bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

### Capital Adequacy Ratio:

Capital adequacy and the use of regulatory capital are monitored daily by the bank's management, employing techniques based on the guidelines developed by the Basel Committee and the European Community Directives, as implemented by the Central Bank of Egypt (CBE)f or supervisory purposes, the required information is filed with the Authority on a quarterly basis.



The CBE requires the bank to:

- 1) Retain the amount of 500 million EGP as minimum for the issued share capital and paid-up
- 2) The bank maintains a ratio of 10% or more of total regulatory capital to its risk-weighted assets and liabilities.

The capital adequacy ratio numerator comprises two tiers:

### Tier 1 capital:

Consists of two parts, Going concern capital and additional going concern

#### Tier 2 capital:

Gone concern capital, qualifying subordinated loan capital, consists of:

- 45% of the value of foreign currency translation differences reserve.
- 45% of the value of the special reserve.
- 45% of the increase in fair value the carrying value of financial investments (if positive).
- 45% of reserve fair value of available-for-sale financial investments.
- 45% of the increase in fair value the carrying value of financial investments held to maturity.
- 45% of the increase in the fair value of the book value of financial investments in subsidiaries and affiliates.
- Other financial convoluted instruments.
- Subordinated loans with amortization of 20% per year in the last 5 years of maturity.
- Loan loss provision "General" by not more than 1.25% of total assets and contingent liabilities weighted risk weights.

### Type of Risk:

- Credit Risk.
- Market Risk.
- Operations Risk.

The risk weighted assets are between zero and 100% classified according to the nature of the debit party for each assets which reflect the assets related credit risk taking into consideration the cash guarantees. The same treatment is used for the off balance sheet amounts after performing the adjustments to reflect the contingent nature and the expected losses for these amounts.

The bank complied with local capital requirements and with the countries requirements where outside branches (based on Basel II) were operating in the last two years.

	31 March 2019	31 December 2018
	LE,000	LE,000
Going Concern Capital	5,016,827	5,269,451
Gone Concern Capital	911,611	885,704
Total Capital	5,928,438	6,155,155
Credit Risk	27,436,925	24,083,882
Market Risk	7,034	52,012
Operation Risk	5,211,057	5,211,057
Top 50 Effect	1,304,250	962,251
Total Risks	33,959,266	30,309,202
Capital Adequacy Ratio %	%17.46	20.31%



### Leverage Ratio:

	31 Mach 2019 LE,000	31 December 2018 <u>LE,000</u>
Going Concern Capital	5,016,827	5,269,451
On Balance Sheet Risk	52,218,854	53,381,511
Derivatives Risk	5,454	6,913
Off Balance Sheet Risk	6,442,755	6,040,114
Total Risks	58,667,063	59,428,538
Leverage Ratio %	%8.55	%8.87

#### 4. Critical accounting estimates and judgments

The bank makes estimates and assumptions that affect the presented amounts of assets and liabilities within the next financial year. Estimates and judgments are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events which believed to be reasonable during the current conditions and available information.

#### A. Impairment losses on loans and advances

The bank reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the bank makes judgments as to whether there is any observable data indicating an impairment trigger followed by measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows.

### B. Impairment of available-for-sale equity investments

The bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the bank evaluates among other factors, the volatility in share price. In addition, objective evidence of impairment may be deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

If considered that all declines in fair value below cost been considered significant or prolonged, the bank would have recognized an additional loss presented in the transfer from the fair value reserve to the in the income statement.

## C. Fair value of Derivatives

The fair values of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated



to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the disclosed fair value of financial instruments.

#### D. Held-to-maturity investments

The bank classifies some non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires significant judgment. In making this judgment, the bank evaluates its intention and ability to hold such investments to maturity. If the bank were to fail to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – the bank is required to reclassify the entire category as available for sale. Accordingly, the investments would be measured at fair value instead of amortized cost, in addition to hanging the classification of any investments in this category.

#### **Income taxes**

The bank is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The bank recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the year where the differences exist.

#### 5. Segment analysis

Segment activity involves operating activities, assets used in providing banking services, and risk and return management associated with this activity, which might differ from other activities. Segment analysis for the banking operations involves the following:

### Large, medium, and small enterprises:

Including current account, deposit, overdraft account, loan, credit facilities, and financial derivative activities.

### Investment:

Encompasses money management activities.

#### Retail:

Encompasses current account, saving account, deposit, credit card, personal loans, and real estate loans activities.

## Asset and liability management:

Encompasses other banking operations, such as asset and liability management. It also encompasses administrative expenses that can hardly be classified with other sectors.

Transactions among segments are performed according to the bank's operating cycle, and include operating assets and liabilities as presented in the bank's statement of financial position.



Profit per	a. Segment reporting an	alysis			A II i dI		
Revenues and expenses according to the sector activity   Supplemental of the sector activity   Supplementa		G		•	An amounts are in i		nus)
Revenues of the sector activity   Septembers of the sector operations   Company   Comp	31 March 2019		SMEs		Retail		Total
Result of the sector perations   Result of the sector activity   Total Liabilities of the sector activity   Total Liabilities according to the sector activity   Total Liabilities according to the sector activity   Total Liabilities according to the sector activity   Total Liabilities of the sector activity   Total Liabilities   Total Liabiliti							
Result of the sector operations   394,205   98,243   1,004   250,487   123,958   867,897   Profit before tax   394,205   88,243   1,004   250,487   123,958   867,897   Taxes   (77,208   (19,409   395)   (52,337)   (24,793)   (174,142)   Net profit   316,997   78,834   609   198,150   99,165   693,755	•		-		•	•	
Profit before tax	•						
Net profit   19,409   19,409   19,509   19,150   19,150   19,165   19,175	•			······	<del></del>		
Net profit				,	•	-	
Assets and Liabilities according to the sector activity						,	
Reserts of the sector activity   13,508,629   1,610,111   14,406,304   6,905,821   15,983,703   52,414,568	•			009	190,130	22,103	073,733
Total assets   1,508,629   1,610,111   1,406,304   6,905,821   15,983,703   52,414,508				14 406 304	6 905 821	15 983 703	52 414 568
Total Liabilities of the sector activity   13,986,610   5,809,054   407,588   22,650,591   4,269,366   47,123,209   4,269,366   4,269,366   4,269,369   4,26	•				<del></del>		
Total Liabilities	i otal assets	10,500,025	1,010,111	14,400,504	0,700,021	10,700,700	52,77,1,500
Note	Liabilities of the sector activity	***************************************					
Corporate banking	Total Liabilities	13,986,610	5,809,054	407,588	22,650,591	4,269,366	47,123,209
SMEs		<b>.</b>		•		Assets and	
Revenues and expenses according to the sector	31 March 2018	•	SMEs		Retail	liabilities	Total
Revenues of the sector activity   315,427   127,607   58,283   350,839   113,460   965,616     Expenses of the sector   (63,785)   21,134   (21,459)   (145,854)   - (209,964)     Result of the sector operations   251,642   148,741   36,824   204,985   113,460   755,652     Profit before tax   251,642   148,741   36,824   204,985   113,460   755,652     Taxes   (53,209)   (28,626)   (5,246)   (42,161)   (24,938)   (154,180)     Net profit   198,433   120,115   31,578   162,824   88,522   601,472     Assets and Liabilities according to the sector activity     Assets of the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     D. Geographical sector analysis   (All amounts are in thousand Egyptian pounds)     Revenues & Expenses according to the geographical sectors   1,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   (784,560)   (136,740)   (29,987)   (951,287)     Result of sector operations   868,059   (9,132)   8,970   867,897     Profit before tax   (172,124)   - (2,018)   (174,142)	**************************************	banking		banking		management	
Revenues of the sector activity   315,427   127,607   58,283   350,839   113,460   965,616     Expenses of the sector   (63,785)   21,134   (21,459)   (145,854)   - (209,964)     Result of the sector operations   251,642   148,741   36,824   204,985   113,460   755,652     Profit before tax   251,642   148,741   36,824   204,985   113,460   755,652     Taxes   (53,209)   (28,626)   (5,246)   (42,161)   (24,938)   (154,180)     Net profit   198,433   120,115   31,578   162,824   88,522   601,472     Assets and Liabilities according to the sector activity     Assets of the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     D. Geographical sector analysis   (All amounts are in thousand Egyptian pounds)     Revenues & Expenses according to the geographical sectors   1,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   (784,560)   (136,740)   (29,987)   (951,287)     Result of sector operations   868,059   (9,132)   8,970   867,897     Profit before tax   (172,124)   - (2,018)   (174,142)	Revenues and expenses according	ng to the sector a	ctivity				
Result of the sector operations   251,642   148,741   36,824   204,985   113,460   755,652     Profit before tax   251,642   148,741   36,824   204,985   113,460   755,652     Profit before tax   251,642   148,741   36,824   204,985   113,460   755,652     Taxes   (53,209)   (28,626)   (5,246)   (42,161)   (24,938)   (154,180)     Net profit   198,433   120,115   31,578   162,824   88,522   601,472     Assets and Liabilities according to the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     D. Geographical sector analysis   (All amounts are in thousand Egyptian pounds)   Alex, Delta   Upper   Egypt     Revenues & Expenses according to the geographical sectors   1,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   (784,560)   (136,740)   (29,987)   (951,287)     Result of sector operations   868,059   (9,132)   8,970   867,897     Profit before tax   (172,124)   - (2,018)   (174,142)				58 283	350.839	113 460	965 616
Result of the sector operations   251,642   148,741   36,824   204,985   113,460   755,652     Profit before tax   251,642   148,741   36,824   204,985   113,460   755,652     Taxes   (53,209)   (28,626)   (5,246)   (42,161)   (24,938)   (154,180)     Net profit   198,433   120,115   31,578   162,824   88,522   601,472     Assets and Liabilities according to the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total Liabilities of the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   21,247,455   3,490,360   62,759   21,889,566   3,951,611   42,641,751     Revenues & Expenses according to the geographical sectors   21,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   1,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   3,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   3,652,619   127,608   38,957   3,819,184     Expenses of the Geographical sectors   3,652,619   127,608   3,951,611   3,819,184     Expenses of the Geographical sectors   3,652,619   127,608   3,951,611   3,819,184     Expenses of the Geographical sectors   3,652,619   127,608   3,951,611   3,819,184     Expenses of the Geographical sectors   3,652,619   127,608   3,8957   3,8970   3,8970     Result of sector operations   3,652,619   3,652,619   3,951,611   3,246,414   3,246,414   3,246,41751     Result of sector operations   3,652,619   3,951,611   3,246,414   3,246,41751     Result of sector operations   3,652,619   3,951,611   3,246,414   3,246,41751     Result of sector operations   3,652,619   3,951,611   3,951,611   3,951,611     Result o	*	•	-	,		-	,
Profit before tax         251,642         148,741         36,824         204,985         113,460         755,652           Taxes         (53,209)         (28,626)         (5,246)         (42,161)         (24,938)         (154,180)           Net profit         198,433         120,115         31,578         162,824         88,522         601,472           Assets and Liabilities according to the sector activity         9,379,456         1,376,714         16,583,244         6,689,461         13,246,414         47,275,289           Total assets         9,379,456         1,376,714         16,583,244         6,689,461         13,246,414         47,275,289           Liabilities of the sector activity         11,247,455         5,490,360         62,759         21,889,566         3,951,611         42,641,751           Total Liabilities         11,247,455         5,490,360         62,759         21,889,566         3,951,611         42,641,751           b. Geographical sector analysis         (All amounts are in thousand Egyptian pounds)           Revenues & Expenses according to the geographical sectors         1,652,619         127,608         38,957         1,819,184           Expenses of the Geographical sectors         1,652,619         127,608         38,957         1,819,184	•					113,460	
Net profit   198,433   120,115   31,578   162,824   88,522   601,472     Assets and Liabilities according to the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Description   1,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Description   1,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Description   2,31 March 2019   2,389,366   3,951,611   42,641,751     Description   2,31 March 2019   2,389,366   3,951,611   42,641,751     Description   2,31 March 2019   3,31 March 2019   3,91 March 2019   4,31 March 2019   4,3	•				204,985		· · · · · · · · · · · · · · · · · · ·
Assets and Liabilities according to the sector activity Assets of the sector activity P 9,379,456 1,376,714 16,583,244 6,689,461 13,246,414 47,275,289  Total assets P 9,379,456 1,376,714 16,583,244 6,689,461 13,246,414 47,275,289  Liabilities of the sector activity Total Liabilities P 11,247,455 5,490,360 62,759 21,889,566 3,951,611 42,641,751  Total Liabilities P Cairo P Cairo P Cairo P Cairo P 127,608 38,957 1,819,184  Expenses of the Geographical sectors  Revenues & Expenses according to the geographical sectors  Revenues of the Geographical sectors  Result of sector operations P 1652,619 127,608 38,957 1,819,184  Expenses of the Geographical sectors  Result of sector operations P 1652,619 127,608 38,957 (951,287)  Result of sector operations Result of sector operations R 1,652,619 (136,740) (29,987) (951,287)  Result of sector operations R 1,652,619 (9,132) 8,970 867,897  R 1,819,184  Expenses of the Geographical sectors R 1,652,619 (9,132) 8,970 867,897  R 1,819,184  Expenses of the Geographical sectors R 1,652,619 (172,124) - (2,018) (174,142)	Taxes	(53,209)	(28,626)	(5,246)	(42,161)	(24,938)	(154,180)
Assets of the sector activity   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     D. Geographical sector analysis   Cairo   Alex, Delta & Upper & Egypt     Revenues & Expenses according to the geographical sectors   1,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   (784,560)   (136,740)   (29,987)   (951,287)     Result of sector operations   868,059   (9,132)   8,970   867,897     Tax   (172,124)   - (2,018)   (174,142)     Cairo   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Cairo   21,889,566   3,951,611   42,641,751     Cairo   Alex, Delta & Upper & Egypt     Cairo   1,652,619   127,608   38,957   1,819,184     Cairo   1,652,619   127,608   38,957   1,819,184     Cairo   1,652,619   1,652,619   1,652,619   1,652,619     Cairo   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619   1,652,619	Net profit	198,433	120,115	31,578	162,824	88,522	601,472
Total assets   9,379,456   1,376,714   16,583,244   6,689,461   13,246,414   47,275,289     Liabilities of the sector activity   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751     D. Geographical sector analysis   Cairo   Alex, Delta   Upper & Egypt   Egypt     Revenues & Expenses according to the geographical sectors   1,652,619   127,608   38,957   1,819,184     Expenses of the Geographical sectors   (784,560)   (136,740)   (29,987)   (951,287)     Result of sector operations   868,059   (9,132)   8,970   867,897     Tax   (172,124)   - (2,018)   (174,142)     Cairo   1,247,455   21,889,566   3,951,611   42,641,751     Alex, Delta   Upper & Uppe							
	Assets of the sector activity						
Total Liabilities   11,247,455   5,490,360   62,759   21,889,566   3,951,611   42,641,751	Total assets	9,379,456	1,376,714	16,583,244	6,689,461	13,246,414	47,275,289
Total Liabilities         11,247,455         5,490,360         62,759         21,889,566         3,951,611         42,641,751           b. Geographical sector analysis         (All amounts are in thousand Egyptian pounds)           Alex, Delta & Upper & Sinai         Total           Revenues & Expenses according to the geographical sectors           Revenues of the Geographical sectors         1,652,619         127,608         38,957         1,819,184           Expenses of the Geographical sectors         (784,560)         (136,740)         (29,987)         (951,287)           Result of sector operations         868,059         (9,132)         8,970         867,897           Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)	Liabilities of the sector activity	11.247.455	5.490.360	62,759	21.889.566	3.951.611	42.641.751
b. Geographical sector analysis         (All amounts are in thousand Egyptian pounds)           31 March 2019         Cairo         Alex, Delta & Sinai         Upper Egypt         Total           Revenues & Expenses according to the geographical sectors         1,652,619         127,608         38,957         1,819,184           Expenses of the Geographical sectors         (784,560)         (136,740)         (29,987)         (951,287)           Result of sector operations         868,059         (9,132)         8,970         867,897           Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)	Total Liabilities			·····			
31 March 2019         Cairo         Alex, Delta & Sinai         Upper Egypt         Total           Revenues & Expenses according to the geographical sectors         1,652,619         127,608         38,957         1,819,184           Expenses of the Geographical sectors         (784,560)         (136,740)         (29,987)         (951,287)           Result of sector operations         868,059         (9,132)         8,970         867,897           Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)						· · ·	
31 March 2019         Cairo         Alex, Delta & Sinai         Upper Egypt         Total           Revenues & Expenses according to the geographical sectors         1,652,619         127,608         38,957         1,819,184           Expenses of the Geographical sectors         (784,560)         (136,740)         (29,987)         (951,287)           Result of sector operations         868,059         (9,132)         8,970         867,897           Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)	b. Geographical sector as	nalysis					
Revenues & Expenses according to the geographical sectors         1,652,619         127,608         38,957         1,819,184           Expenses of the Geographical sectors         (784,560)         (136,740)         (29,987)         (951,287)           Result of sector operations         868,059         (9,132)         8,970         867,897           Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)				` Δ1		. ,	
Revenues & Expenses according to the geographical sectors         Revenues of the Geographical sectors       1,652,619       127,608       38,957       1,819,184         Expenses of the Geographical sectors       (784,560)       (136,740)       (29,987)       (951,287)         Result of sector operations       868,059       (9,132)       8,970       867,897         Profit before tax       868,059       (9,132)       8,970       867,897         Tax       (172,124)       -       (2,018)       (174,142)	31 March 201	<u>19</u>	Ca				Total
Expenses of the Geographical sectors       (784,560)       (136,740)       (29,987)       (951,287)         Result of sector operations       868,059       (9,132)       8,970       867,897         Profit before tax       868,059       (9,132)       8,970       867,897         Tax       (172,124)       -       (2,018)       (174,142)	Revenues & Expenses acco	ording to the g	geographical			<b>6</b> / I ·	
Result of sector operations         868,059         (9,132)         8,970         867,897           Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)	Revenues of the Geographic	cal sectors	1,6	552,619	127,608	38,957	1,819,184
Profit before tax         868,059         (9,132)         8,970         867,897           Tax         (172,124)         -         (2,018)         (174,142)	Expenses of the Geographic	al sectors	(7	84,560)	(136,740)	(29,987)	(951,287)
Tax (172,124) - (2,018) (174,142)	Result of sector operations			368,059	(9,132)	8,970	867,897
	Profit before tax		{	368,059	(9,132)	8,970	867,897
	Tax		(1	72,124)		(2,018)	(174,142)
	Profit of the year			595,935	(9,132)	6,952	



31 March 2018	Cairo	Alex, Delta & Sinai	Upper Egypt	Total
Revenues & Expenses according to the	geographical	sectors	CJV X	
Revenues of the Geographical sectors	1,451,575	116,030	38,802	1,606,407
Expenses of the Geographical sectors	(708,475)	(106,876)	(35,404)	(850,755)
Result of sector operations	743,100	9,154	3,398	755,652
Profit before tax	743,100	9,154	3,398	755,652
Тах	(151,355)	(2,060)	(765)	(154,180)
Profit of the year	591,745	7,094	2,633	601,472

6. Net interest income	31 March 2019 LE,000	31 March 2018 LE,000
Interest on loans and similar income		
To customers	864,144	726,800
	864,144	726,800
Treasury bills	- 338,567	305,538
Balances with banks	161,167	151,992
Investments in HTM and AFS debt instruments	159,407	124,948
	659,141	582,478
	1,523,285	1,309,278
Interest expenses and similar charges		
Deposits and current accounts:		
- To banks	(12,279)	(8,287)
- To customers	(692,368)	(566,637)
- Other Loans	(7,344)	(5,959)
- Others	(46)	(2,107)
	(712,037)	(582,990)
Net interest income	811,248	726,288
7. Net fee and commission income	31 March 2019 LE,000	31 March 2018 LE,000
Fee and Commission income:	***************************************	
Credit related fees and commissions	170,511	175,281
Trust and other custody fees	1,775	1,717
Other fees	44,828	44,696
Total	217,114	221,694
Fee and Commission expense:	***************************************	
Other fees and commissions paid	(62,527)	(57,801)
	(62,527)	(57,801)
Net fee and Commission	154,587	163,893
		<del></del>



8. <u>Dividend Income</u>	31 March 2019 LE,000	31 March 2018 LE,000
Investment at Fair value through profit or loss Others	1,762 (375)	300
-	1,387	300
9. Net trading income	31 March 2019 LE,000	31 March 2018 LE,000
Foreign exchange:	62,308	43,214
Gains from foreign currencies transactions Gain (Loss) on revaluation of currency swap contracts	59	43,214
Gain on revaluation of option deals	-	309
Foreign currencies revaluation of Debt instruments at fair value through profit / Loss	3,205	5,456
Foreign currencies revaluation of MF at fair value through profit / Loss	9,803	
Gain on revaluation of MF at fair value through profit / Loss	5	5
·	75,380	48,984
10. Gains from financial investments	31 March 2019 LE,000	31 March 2018 LE,000
Gain on sale of Treasury Bills	2,018 2,018	6,100 <b>6,100</b>
11. Impairment release / (charge) for credit losses	31 March 2019 LE,000	31 March 2018 LE,000
Loans and advances to customers	157,300	45,097
Due from banks	(2,873)	-
Debt instruments at fair value through other comprehensive incomprehensive inc	ome (738) 153,689	45,097
12. Administrative expenses	31 March 2019 LE,000	31 March 2018 LE,000
Staff costs	2019 LE,000	2018 LE,000
Staff costs Wages and salaries	2019 LE,000 (131,515)	2018 LE,000 (115,265)
Staff costs Wages and salaries	2019 LE,000 (131,515) (30,239)	2018 LE,000 (115,265) (25,153)
Staff costs Wages and salaries Social insurance costs	2019 LE,000 (131,515) (30,239) (161,754)	2018 LE,000 (115,265) (25,153) (140,418)
Social insurance costs  Other Administrative expenses	2019 LE,000 (131,515) (30,239) (161,754) (118,084)	2018 LE,000 (115,265) (25,153) (140,418) (108,447)
Staff costs Wages and salaries Social insurance costs	2019 LE,000 (131,515) (30,239) (161,754)	2018 LE,000 (115,265) (25,153) (140,418)



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13. Other operating expense income	31 March 2019 LE,000	31 March 2018 LE,000
(Charge) Other provisions	(50,441)	19,186
Revaluation on foreign currencies assets & Liabilities rather than those held for trading	(163)	(113)
(loss) / Profit on asset acquired revaluation	81	87
Others	1,389	891
	(49,134)	20,051
14. <u>Income tax expense</u>	31 March 2019	31 March 2018
	LE,000	LE,000
Profit before tax	LE,000 877,275	LE,000 755,652
	WAY 23 2 13 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Tax calculated at applied tax rate	<u>877,275</u>	755,652
Fax calculated at applied tax rate Nondeductible expenses	<u>877,275</u> (197,387)	755,652 (170,022)
Profit before tax Tax calculated at applied tax rate Nondeductible expenses Tax exempted income Income tax expense	877,275 (197,387) (65,700)	755,652 (170,022) (20,468)



# The following table shows financial assets according to IFRS 9:

	Measurement according to CBE instruction dated December 16, 2008		Measurement according to IFRS		
Financial assets	31-Dec 2	018	1-Jan 2019 EGP,000		
	EGP,00	0			
Cash and balances with Central Bank of Egypt	Amortized cost	6,346,290	Amortized cost	6,346,290	
Due from banks	Amortized cost	11,079,662	Amortized cost	11,079,662	
			Amortized cost	7,667,912	
Treasury bills Amortized cost		10,065,674	FVOCI	2,397,762	
Held for trading investments	Held for trading	67,020	FVPL (Mandatory)	67,020	
Loans to banks	Amortized cost	61,755	Amortized cost	61,755	
Loans and advances to customers	Amortized cost	20,426,550	Amortized cost	20,426,550	
			FVOCI	3,903,389	
Available for Investment securities		3,911,361	FVPL	7,972	
	Held to Maturity	76,634	FVPL	76,634	



The following table shows the net amounts of financial assets according to CBE instruction dated December 16, 2008 and IFRS 9:

	IAS 39	IFRS 9	
	carrying amount	Reclassifications	carrying amount
	31-Dec 2018		1-Jan 2019
	EGP,000	EGP,000	EGP,000
Amortized cost			
Cash and balances with Central Bank of Egypt	6,346,290	-	6,346,290
Due from banks	11,079,662	-	11,079,662
Treasury bills	10,065,674	(2,397,762)	7,667,912
Loans to banks	61,755	-	61,755
Loans and advances to customers	20,426,550	-	20,426,550
Mutual fund Certificates - according to law requirements	76,634	(76,634)	-
Fair value through over comprehensive income (	(FVOCI)		
Listed debt securities - at fair value	3,874,551	2,397,762	6,272,313
Unlisted debt securities - at fair value	26,838	-	26,838
Unlisted Equity securities – at fair value	9,972	(9,972)	-
Fair value through profit or loss (FVTPL)			
Mutual fund Certificates - according to law requirements	-	76,634	76,634
Debt securities held for trading - Government bonds	61,243	-	61,243
Equity securities - Mutual funds certificates	5,777	-	5,777
Unlisted Equity securities – at fair value	-	9,972	9,972



15. Cash and balances with Central Bank of Egypt	31 March 2019 LE,000	31 December 2018 LE,000
Cash in hand	1,662,787	1,452,216
Balances with the Central Bank of Egypt -reserve ratio	3,198,390	4,894,074
<b></b>	4,861,177	6,346,290
Non-interest bearing balances	4,861,177	6,346,290
·	4,861,177	6,346,290
16. <u>Due from banks</u>	31 March 2019 LE,000	31 December 2018 LE,000
Current accounts	1,053,897	655,721
Placements with other banks	8,216,996	10,423,941
	9,270,893	11,079,662
Expected credit loss	(14,956)	-
Balance	9,255,937	11,079,662
Central bank of Egypt	2,032,495	3,763,224
Local banks	845,408	2,246,804
Foreign banks	6,392,990	5,069,634
	9,270,893	11,079,662
Expected credit loss	(14,956)	
	9,255,937	11,079,662
Non-interest bearing balances	1,053,897	657,310
Fixed interest bearing balances	8,216,996	10,422,352
	9,270,893	11,079,662
Expected credit loss	(14,956)	*
	9,255,937	11,079,662
17. Treasury bills	31 March 2019 LE,000	31 December 2018 LE,000
Treasury bills, maturity 91 days	926,975	104,125
Treasury bills, maturity 182 days	1,010,350	745,750
Treasury bills, maturity 273 days	1,810,900	1,811,900
Treasury bills, maturity 364 days	5,232,275	5,493,350
Unearned interest	(505,089)	(487,213)
	8,475,411	7,667,912



18. <u>Loans to banks</u>	31 March 2019 LE,000	31 December 2018 LE,000
Other loans	61,326	61,755
Total	61,326	61,755
19. Loans and advances to customers (net)	31 March 2019 LE,000	31 December 2018 LE,000
Individual		
Overdrafts	73,785	77,115
Credit cards	918,745	917,013
Personal Loans	5,993,879	5,829,058
Real Estate Loans	253,549	225,513
Total (1)	7,239,958	7,048,699
Corporate entities		
Overdrafts	11,203,681	10,345,184
Direct Loans	865,299	750,028
Syndicated loans	3,639,193	3,192,149
Other Loans	199,581	336,540
Total (2)	15,907,754	14,623,901
Total Loans and advances (1+2)	23,147,712	21,672,600
Less:		
Suspense interest	(44,412)	(51,768)
Allowance for impairment	(1,098,624)	(1,194,282)
Net	22,004,676	20,426,550
Current Balances	12,880,895	12,095,839
Non-Current Balances	10,266,817	9,576,761
	23,147,712	21,672,600



Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the Period	420	33,442	142,568	10,815	187,245
Impact of adopting IFRS 9	1,038	(5,861)	(44,137)	(100)	(49,060
Balance at 1 January 2019	1,458	27,581	98,431	10,715	138,18
Impairment release / (charge)	(488)	426	9,421	193	9,55
Loans written off during the Period	-	(2,395)	(12,395)	-	(14,790
Amount recoveries during the Period	-	1,832	6,934	-	8,76
Balance at the year end	970	27,444	102,391	10,908	141,71.
Corporate entities	Overdrafts	Direct Loans	Syndicated loans	Other Loans	Total
Balance at the beginning of the Period	656,688	313,318	27,616	9,415	1,007,037
mpact of adopting IFRS 9	(7,024)	(44,876)	173,324	13,864	135,28
FRS 9 Impact ( Subsidiaries)	(319)	(2,886)	-	-	(3,205
Balance at 1 January 2019	649,345	265,556	200,940	23,279	1,139,12
mpairment release / (charge)	(168,496)	51,341	(28,118)	(21,579)	(166,852
Transfers	764	-	-	-	76
oans written off during the Period	. (3)	-	<i>=</i>	_	(3
Amount recoveries during the Period	647	-	_	-	64
Exchange differences	(7,225)	(4,590)	(4,224)	(726)	(16,765
Balance at the Period end	475,032	312,307	168,598	974	956,91
Total		koonstooneeskoossissenooneesteessa	***************************************	**************************************	1,098,62
31 December 2018					
Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at the beginning of the Period	490	34,308	125,650	11,375	171,82
Impairment charges	(74)	2,980	30,334	(560)	32,68
Loans written off during the Period	-	(9,966)	(42,131)		(52,09
Amount recoveries during the Period	4	6,120	28,715	-	34,83
Balance at the Period end	420	33,442	142,568	10,815	187,24
Corporate entities	Overdrafts	Direct Loans	Syndicated loans	Other Loans	Total
talanga at the hacinging of the Davied	766,759	174,413	107,183	42,066	1,090,42
dalance at the beginning of the Period impairment release / (charge)	(85,619)	138,252	(79,963)	(32,807)	(60,137
oans written off during the Period	(29,937)		-		(29,937
amount recoveries during the Period	2,650	-	_	-	2,65
Exchange differences	2,835	653	396	156	4,04
Salance at the Period end	656,688	313,318	27,616	9,415	1,007,03



### 20. Derivatives financial instruments

The Bank uses the following derivative instruments for both hedging and non-hedging purposes.

- Currency forwards represent commitments to purchase foreign and domestic currency, including
  undelivered spot transactions. Foreign currency and interest rate futures are contractual
  obligations to receive or pay a net amount based on changes in currency rates or interest rates, or
  to buy or sell foreign currency or a financial instrument on a future date at a specified price,
  established in an active financial market.
- Forward rate agreements are individually negotiated interest rate futures that call for a cash settlement at a future date for the difference between a contracted rate of interest and the current market rate, based on a notional principal amount.
- Currency and interest rate swaps are commitments to exchange one set of cash flows for another.
   Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e., cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps.
- The Bank's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfill their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, and a proportion of the notional amount of the contracts. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.
- Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a pre-determined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Bank and a customer (OTC). The Bank is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.
- The notional amounts of certain types of financial instrument provide a basis for comparison with instruments recognized on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Bank's exposure to credit or price risks.
- The derivative instruments become favorable (assets) or unfavorable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favorable or unfavorable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.

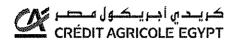


<u>Derivatives:</u> 31 March 2019	Contractual		
LE,000	Contractual amount	Assets	Liabilities
Derivatives	amvunt		
Currency forwards	554,566	501	3,559
Currency swaps	52,153	1,350	267
Currency swaps	606,719	1,851	3,826
Interest rate derivatives	000,, 10		<u> </u>
Interest rate swaps	1,184,370	1,245	2,277
ARREADO TATO DATAPO	1,184,370	1,245	2,277
Total derivatives	1,791,089	3,096	6,103
A DELLA GONATHUATOS	1,101,000		
31 December 2018	Contractual amount	Assets	Liabilities
LE,000	amvum	<u></u>	
Derivatives			
Currency forwards	505,310	348	2,307
Currency swaps	20,526	124	231
OTC currency options	8,473	128	128
	534,309	600	2,666
Interest rate derivatives			
Interest rate swaps	2,158,968	2,585	2,585
	2,158,968	2,585	2,585
Total derivatives	2,693,277	3,185	5,251
		31 March	31 December
21. Financial Investments		2019	2018
		LE,000	LE,000
Fair value through other comprehensive inc	ome -		
Listed debt securities - at fair value		6,123,838	6,272,313
Unlisted debt securities - at fair value		25,228	26,838
Total Fair value through other comprehensi	ive income	6,149,066	6,299,151
Expected credit loss	***************************************	(74,607)	
Total investment measured at fair value thre	ough -		0.000.454
other comprehensive income		6,074,459	6,299,151
Fair value through profit or loss	-		
Unlisted - Equity instruments		9,972	9,972
Mutual fund Certificates - according to law req	quirements	147,689	76,634
Governmental Bonds	•	18,501	61,243
Equity instruments - Mutual fund		· <b>-</b>	5,777
Total investment measured at fair value three Profit or loss	ough	176,162	153,626
Total Financial investments	-	6,250,621	6,452,777
		3,394,036	3,674,425
Current Balances Non-current balances			
Non-current varances	-	2,856,585	2,778,352 6 452 777
		6,250,621	6,452,777
Debt instruments with fixed interest rates Debt instruments with variable interest rates		6,245,707	6,372,011
Deat monuments with variable interest rates	-	6,245,707	6,372,011
	-		



# The movement in financial investments during the year may be summarized as follows:

31 March 2019	Fair value through other comprehensive income	Fair value through other profit or loss	Total
Balance at 1 January 2019	6,299,151	153,626	6,452,777
Impact of adopting IFRS 9	(7,506)	61,252	53,746
Balance at 1 January 2019	6,291,645	214,878	6,506,523
Additions	2,556,603	162,006	2,718,609
Disposals	(2,688,176)	(211,499)	(2,899,675)
Premium / discount amortization	24,459	=	24,459
Exchange difference on monetary assets	(81,702)	-	(81,702)
Changes in fair value	46,237	10,777	57,014
Balance at 31 March 2019	6,149,066	176,162	6,325,228
31 December 2018	Fair value through other comprehensive income	Fair value through other profit or loss	Total
Balance at 1 January 2018	3,094,990	76,634	3,173,624
Reclassifications for investment:		•	
Treasury bills	2,460,877	<b>u</b>	2,460,877
Unlisted - Equity instruments	(12,993)	12,993	-
Governmental Bonds	-	57,211	57,211
Equity instruments - Mutual fund	•	5,807	5,807
Additions	4,212,587	4,042,968	8,255,555
Disposals	(3,540,992)	(4,025,609)	(7,566,601)
Premium / discount amortization	90,039	-	90,039
Exchange difference on monetary assets	27,165	42	27,207
Changes in fair value	(34,522)	(13,357)	(47,879)
Impairment Losses	_	(3,063)	(3,063)
Balance at 31 December 2018	6,299,151	153,626	6,452,777



The bank's participation in subsidiary represents 99.99% ar	nd the cubeidiary is unliste	ed in the Egyptian
stock exchange.	id the substalary is diffise	a in the Egyptian
	31 March	31 December
	2019	2018
	LE,000	LE,000
Balance at cost	143,822	143,822
	31 March	31 December
22. Intangible assets	2019	2018
	LE,000	LE,000
Balance at beginning of the Period		
Cost	250,661	210,854
Accumulated amortization	(155,879)	(135,773)
Net book value	94,782	75,081
Balance for the current Period		
Net Book value at the beginning of the Period	94,782	75,081
Additions	10,563	39,807
Amortization expense	(6,052)	(20,106)
Net Book Value at the end of the current Period	99,293	94,782
Balance at the end of the current Period	PO 7 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	
Cost	261,224	250,661
Accumulated amortization	(161,931)	(155,879)
Net book value	99,293	94,782
		a. » .
22 Other essets	31 March 2019	31 December 2018
23. Other assets	LE,000	LE,000
Accrued revenues	386,373	374,966
Prepaid expenses	209,522	209,559
Advance payments for purchase of fixed assets	63,525	28,373
Assets reverted to the Bank in settlement of debts	68,328	68,328
Deposits with others and imprest fund	10,701	18,792
Other	80,658	138,342
Total	819,107	838,360
- +	•	***************************************



24. Fixed Assets									
	Land	Buildings	Computer systems	Vehicles	Fixtures	Machinery and equipment	Furniture	Other	Total
Balance as of previous period									
Cost	108,729	395,022	195,572	17,072	209,298	40,281	33,346	65,668	1,064,988
Accumulated Depreciation		(102,697)	(148,202)	(12,061)	(171,034)	(22,806)	(15,294)	(30,259)	(502,353)
Net book value as of beginning of previous year	108,729	292,325	47,370	5,011	38,264	17,475	18,052	35,409	562,635
Costs Adjustment	-	_	-	-	-	~	-	-	
Additions	-		60,215	5,407	9,733	3,139	2,878	10,245	91,617
Disposals - Cost	**	-	(14,018)	(1,640)	(1,661)	(1,086)	(1,777)	(3,041)	(23,223)
Transfers	*	-	-	-	-	-	•	-	-
Depreciation expense	*	(13,991)	(21,070)	(2,441)	(16,466)	(3,458)	(2,928)	(5,856)	(66,210)
Disposals - Accumulated Depreciation	-	-	13,970	1,640	1,661	1,036	1,700	2,903	22,910
Depreciation Adjustment			<u> </u>				-		
Net book value as of Ending of previous period	108,729	278,334	86,467	7,977	31,531	17,106	17,925	39,660	587,729
Balance as of 1 January									
Cost	108,729	395,022	241,769	20,839	217,370	42,334	34,447	72,872	1,133,382
Accumulated Depreciation		(116,688)	(155,302)	(12,862)	(185,839)	(25,228)	(16,522)	(33,212)	(545,653)
Net Book value	108,729	278,334	86,467	7,977	31,531	17,106	17,925	39,660	587,729
Additions	-	-	2,846	•	10,289	770	170	785	14,860
Disposals – Cost	-	(0.100)	(1)	-	-	-	(26)		(27)
Depreciation expense	-	(3,498)	(6,905)	(600)	(4,439)	(908)	(757)	(1,557)	(18,664)
Disposals – Accumulated Depreciation Net book value	400 700		1		0 <del>7</del> 004	40.000	25	-	26
	108,729	274,836	82,408	7,377	37,381	16,968	17,337	38,888	583,924
Balance as of current period	400 700	205 200	044.044	00.000	007.050	10.101	04.504	70.00	
Cost	108,729	395,022	244,614	20,839	227,659	43,104	34,591	73,657	1,148,215
Accumulated Depreciation	400 720	(120,186)	(162,206)	(13,462)	(190,278)	(26,136)	(17,254)	(34,769)	(564,291)
Net book value	108,729	274,836	82,408	7,377	37,381	16,968	17,337	38,888	583,924



25. Due to banks	31 March 2019 LE,000	31 December 2018 LE,000
Current accounts	164,496	187,588
Deposits	210,000	
Береви	374,490	407,588
Local banks	213,712	2 234,797
Foreign banks	160,784	172,791
S	374,496	407,588
Non-interest bearing	164,496	5 187,588
Interest bearing	210,000	220,000
	374,496	407,588
Current Balances	374,490	407,588
26. Treasury bills Sold with repurchase agreement	31 March 2019 LE,000	31 December 2018 LE,000
Treasury bills, maturity 364 days	4,758 <b>4,75</b> 8	
27. Customers' deposits	31 March 2019 LE,000	31 December 2018 LE,000
Demand deposits	13,508,682	12,399,790
Time and call deposits	10,861,771	12,463,086
Certificates of deposits	8,291,134	8,102,978
Saving accounts	4,587,211	4,612,099
Other deposits	4,922,477	6,354,707
Total	42,171,275	43,932,660
Corporate Deposits	21,780,734	24,085,971
Retail Deposits	20,390,541	19,846,689
•	42,171,275	43,932,660
Current Balances	28,574,564	30,037,066
		40.005.504
Non-current balances	13,596,711	13,895,594
	13,596,711 <b>42,171,275</b>	43,932,660
Non-current balances		43,932,660
	42,171,275	



28. Other Loans	Interest Rates	31 March 2019 LE,000	31 December 2018 LE,000
Egyptian Co. for Housing Refinance	%11.50	73,091	62,949
Credit Agricole Paris (13/6/2027)	Libor+3.49%	173,196	179,136
Credit Agricole Paris (11/5/2028)	Libor+3.87%	173,196	179,136
Credit Agricole Paris (13/4/2029)	Libor+4.29%	173,196	179,136
		592,679	600,357
29. Other Liabilities		31 March 2019 LE,000	31 December 2018 LE,000
Accrued interest		234,115	249,631
Unearned revenue		25,664	25,902
Accrued expenses		477,202	514,597
Dividends payable		1,318,288	-
Other credit balances		1,168,139	933,868
		3,223,408	1,723,998
30. Other provisions		31 March 2019 LE,000	31 December 2018 LE,000
At 1 January		262,424	238,376
Impact of adopting IFRS 9		(30,007)	220 276
Balances		232,417 (431)	238,376 1,483
Exchange differences Charged to the income statement		50,441	29,047
Transfers		(764)	23,047
Utilized during year		(1,361)	(6,482)
Strized during year		280,302	262,424
Other provisions represent the following:	:		
		31 March 2019 LE,000	31 December 2018 LE,000
Provision for claims		99,800	66,508
Provision for contingent liabilities		180,502	195,916
Balance		280,302	262,424



31. Retirement benefit obligations	31 March 2019 LE,000	31 December 2018 LE,000
Medical benefits liability Post-employment medical benefits	144,293	144,293
	144,293	144,293

- There is a liability on the Bank towards the Post-Employment Medical Benefits Fund for the payment of medical insurance premiums for the ex-employees of ex-EAB who reach the retirement age or resign from ex-EAB before its merger with Calyon Bank Egypt in September 2006.
- The Bank is obligated to pay these premiums for providing medical care for the retired employees' spouses and children till death, or reach 21 years of age in respect of children.
- The Bank entrusted an actuary with determining the net present value of all future medical insurance premiums required to be paid by the Bank until the death of retirees & their spouses, and their children until reaching 21 years of age.
- The most important assumptions used by the actuary are as follows:

Interest rate used as a discount basis

15.00% 16.00%

Inflation Rate of medical care costs

- The assumption of death rates were made according to the British Mortality Table no. A49/52.

#### End of services bonus benefits:

- The Bank entrusted the actuary to determine the net present value of the obligation resulting from retirement benefits that the employee will receive upon retirement.
- The most important assumptions used by the actuary are as follows:

Interest rate used as a discount basis

15.00%

Rates of salary increases

16.00%

- The assumption of death rates were made according to the British Mortality Table no. (A49/52).
- The Bank considers the present value of the obligation is not substantially different from the fair value of the net assets of the Fund, and therefore there is no obligation on the Bank arising from the obligations of specific benefits (severance pay severance) to fund insurance for employees of Credit Agricole Egypt who reached retirement age, or disability or death or resignation.

### 32. Share capital

The bank authorized share capital with LE 3,500,000,000. The issued and paid up capital is LE 1,243,668,000 divided into 310,917,000 ordinary shares with par value LE 4 each and there is no treasury stock.

The following is a list of the shareholders of the bank:

Shareholder	No. of shares	% of ownership	Amount 000'EGP
Credit Agricole SA	147,329,416	47.39%	589,318
Credit Agricole Corporate and Investment	40,625,052	13.07%	162,500
RolaCo. EGP For Investment owned by Ali Ben Hassan Ben Ali Daykh	21,050,000	6.77%	84,200
Others	101,912,532	32.78%	407,650
Total	310,917,000	100.00%	1,243,668



## 33. Reserves and retained earning

		31 March 2019	31 March 2018
A.	Reserves	LE,000	LE,000
	General Banking Risk Reserve	1,120	840
	Legal reserve	459,860	349,568
	Special reserve	65,214	103,732
	Capital reserve	62,187	59,132
	Fair value reserve – available for sale investments	(18,236)	9,871
	IFRS9 Risk Reserve	<u>.</u>	214,098
	General Risk Reserve	172,008	-
	Total reserves	742,153	737,241
Mo	vements in reserves were as follows:	EXTENSION COMMANDA DOMINION COMMENTS	<del></del>
	a. General Banking Risk Reserve	31 March 2019 LE,000	31 March 2018 LE,000
		1,120	840
	Balance at the beginning of the Period	1,120	
	Balance	1,120	840
	b. Legal reserve		
	Balance at the beginning of the Period	349,568	251,513
	Transferred from the Net profit	110,292	98,055
	Balance	459,860	349,568

According to the Statute of the Bank is statutes a sum equal to 5% of the annual net profit is appropriated to a legal reserve and to be stopped when the legal reserve balance reaches 20% of the capital and in accordance with the instructions of the Central Bank shall act in the special reserve of the Bank only after consulting The Egyptian Central Bank. The Statute was amended in accordance with the extraordinary General Assembly held in 30/3/2017 modified the legal reserve of up to 50% of the issued capital.

		31 March	31 March
		2019	2018
c.	Special reserve	LE,000	LE,000
	Balance at the beginning of the Period	103,732	103,732
	Transferred to General Risk Reserve	(38,518)	-
	Balance	65,214	103,732
		31 March	31 March
		2019	2018
d.	Capital Reserve	LE,000	LE,000
	Balance at the beginning of the Period	59,132	54,890
	Transferred from Net profit for the end of Period	3,055	4,242
	Balance	62,187	59,132
		31 March	31 March
		2019	2018
e.	Fair value reserve	LE,000	LE,000
	Balance at the beginning of the Period	(55,934)	(21,412)
	Impact of adopting IFRS 9	(7,506)	- · · · · · · · · · · · · · · · · · · ·
	Balance at the beginning of the Period	(63,440)	(21,412)
	Net change in fair value	45,204	31,283
	Balance	(18,236)	9,871
			Control of the Contro



	f. IFRS9 Risk Reserve	31 March 2019 LE,000	31 March 2018 LE,000
	Balance at the beginning of the period	214,098	214,098
	Transferred to General Risk Reserve	(214,098)	_
	Balance g. General Risk Reserve	31 March 2019 LE,000	214,098 31 March 2018 LE,000
	Balance at the beginning of the period before the amendment	<u></u>	
	Transferred from Special reserve ORR	38,518	-
	Transferred from IFRS9 Risk Reserve	214,098	
	Balance at the beginning of the period after the amendment	252,616	<u> </u>
	Impact of adopting IFRS 9 - (Expected Credit Loss)	(145,065)	
	Impact of adopting IFRS 9 - (Fair Value)	61,252	-
	IFRS 9 Impact ( Subsidiaries)	3,205	_
	Balance	172,008	-
В.	Retained earnings Balance at the beginning of the Period Dividend Transferred to Legal reserve Transferred to Capital Reserve Transferred to IFRS9 Risk Reserve	31 March 2019 LE,000 4,252,959 (1,527,845) (110,292) (3,055)	31 March 2018 LE,000 3,726,322 (1,358,788) (98,055) (4,242) (214,098) 601,472
	Profit of the period	3,305,522	2,652,611
	Balance	3,303,322	2,002,011
34.	Contingent liabilities and commitments		
٨	Loans, advances and Guarantees Commitments	31 March 2019 LE,000	31 December 2018 LE,000
PA.	Letters of guarantee	7,672,277	7,713,334
	Commercial letters of credit (import and export)	776,079	506,640
	Acceptances	988,202	642,972
	Other contingent liability	2,288,911	2,297,699
	Total	11,725,469	11,160,645
	10141	,,	, ,



#### B. Operational Lease:

There is no commitment for operational lease at the financial statement date.

#### C. Legal Claims

There were a number of legal proceedings outstanding against the bank with provision amounted 36,049 thousand Egyptian pounds.

### D. Capital Commitments

The bank had capital commitments of 37.66 million Egyptian pounds in respect of fixed assets purchases and branches fixtures and have not been implemented yet till the balance sheet date.

### 35. Cash and cash equivalents

For the purposes of the cash flow statement presentation, cash and cash equivalents comprise the following balances with less than three months maturity from the date of acquisition.

	31 March	31 March
	2019	2018
	LE,000	LE,000
Cash and balances with central banks	1,662,787	1,226,820
Due from banks	7,794,969	10,506,911
Treasury bills	920,077	384,944
	10,377,833	12,118,675

#### 36. Mutual funds

#### Credit Agricole Bank mutual fund no. (1)

The fund is one of the banking activities licensed by the capital law no. 95 for 1992 and its executive rules. The number of investment certificates in the fund have reached 3,000,000 certificates and their value 300,000,000 EGP. The bank owned 150 000 investment certificates (par value 15,000,000 EGP) Credit Agricole 1st fund managed by EFG Hermes, the redeemable price per IC amounted to LE 435.92 at balance sheet date and the total value is 65,388,000 EGP.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 150,227 EGP as of 31 March 2019 that was classified as fees and commission in the income statement.

### Credit Agricole Bank mutual fund no. (2)

The mutual fund owns about 3,000,000 certificates (amounted 300,000,000 EGP) of which The bank owns 150,000 certificates (par value 15,000,000) for managing the mutual fund activity, their redemption value at the balance sheet date is 29,670,000 EGP with a redeemable price of 197.80 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 92,215 EGP as of 31 March 2019 that was classified as fees and commission income in the income statement.



#### Credit Agricole Bank mutual fund no. (3)

The mutual fund owns about 4,000,000 certificates (amounted 4,000,000,000 EGP) of which The bank owns 39,000 Certificates (par value 39,000,000EGP) for managing the mutual fund activity, their redemption value at the balance sheet date is 39,000,000 EGP and a redeemable price of 1,000.00 EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 653,729 EGP as of 31 March 2019 that was classified as fees and commission income n in the income statement.

## Credit Agricole Bank mutual fund no. (4)

The mutual fund owns about 1,000,000 certificates (amounted 10,000,000 EGP) of which The bank owns 50,000 certificates (par value 5,000,000) for managing the mutual fund activity, their redemption value at the balance sheet date is 12,234,500 EGP with a redeemable price of 244.69EGP per IC.

According to the mutual fund management contract and prospects, CA obtains management fees and commission for monitoring and other managerial services, the total commissions amounted 37,537 EGP as of 31 March 2019 that was classified as fees and commission income in the income statement.

#### 37. Related party transactions

The Bank's parent company is Credit Agricole (France) which holds 47.39% of the common stock and the remaining portion of 52.61% is held by other shareholders presented in the capital disclosure. The Bank had transactions with its related parties on an arm's length basis. The nature of such transactions and related balances as presented at the balance sheet date are as follows:

	Credit Agricole Group	
	31 March	31 December
	2019	2018
	LE,000	LE,000
Due from banks	20,828	36,158
Available for sale investments	25,228	26,838
Due to banks	43,243	33,897
Other Liabilities	34,639	35,827
General and Administrative expenses	-	16,306
Letters of Guarantee issued by the Bank	2,230,896	2,165,546
Other Loans	592,679	600,357

### 38. Short term wages and benefits

The monthly average of net total annual income of the banks' twenty employees with the largest wages and salaries collectively during the year amounted to 5,203 thousand EGP compared to 5,219 thousand for the previous year



## 39. Deferred tax assets not recognized

	31 March	31 December
	2019	2018
	LE,000	LE,000
Other Provision	98,246	76,633
	98,246	76,633

No recognition of deferred tax assets related to items previously mentioned, due to the unavailability of reasonably sure to take advantage of the possibility or appropriate degree to make sure that there is sufficient future taxable profits from which to take advantage of these assets.

### 40. Tax position

### 1- Corporate Income Tax

### Period from Start-up date to 31 Dec. 2015

Tax examination was done together with internal committees & tax challenge committees, and due tax was paid.

#### Year 2016

Tax examination was done together with internal committees and due tax was paid.

#### Year 2017

Tax examination was done together with internal committees and due tax was paid.

#### Year 2018

Under preparation

### 2- Salaries Tax

#### Period from Start-up date to 31 Dec. 2016

Tax examination was done; due tax was paid.

### Year 2017 / 2018

Tax examination was not done

#### 3- Stamp Duty

### Stamp Duty under Law no. 143/2006

Tax examination was done together with internal committees and due tax was paid until 2015. 2016 & 2017

Tax Examination was done.

2018

Tax Examination was not done

### 41. Translation

These financial statements are a translation into English from the original Arabic statements. The original Arabic statements are the official financial statements.

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